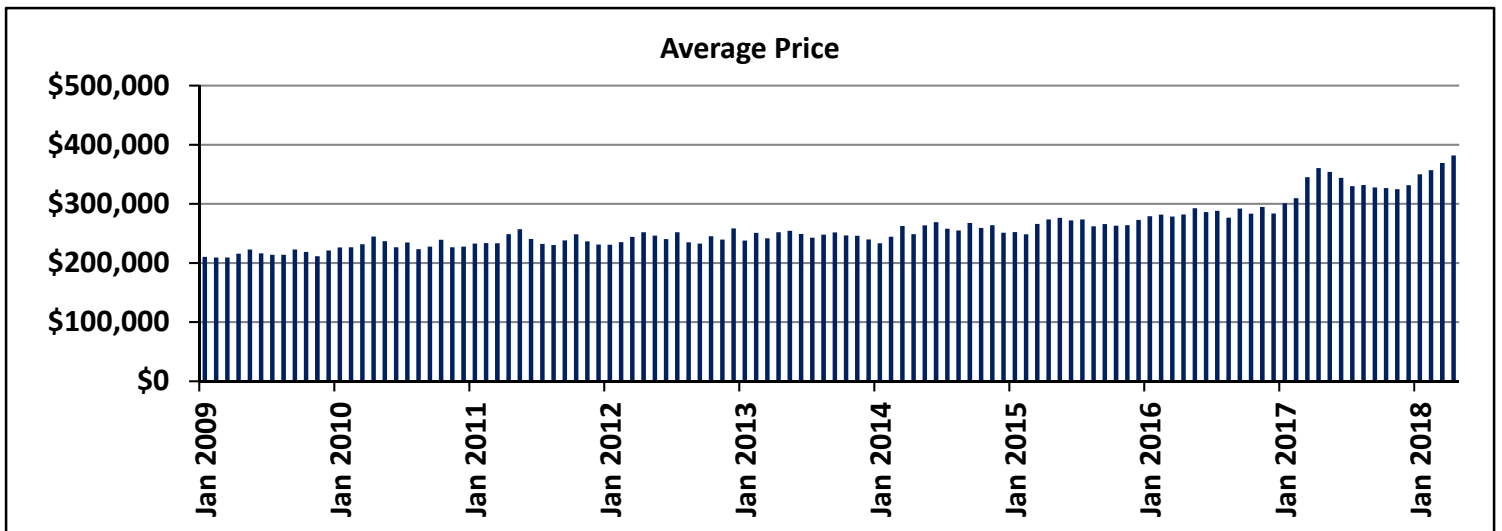
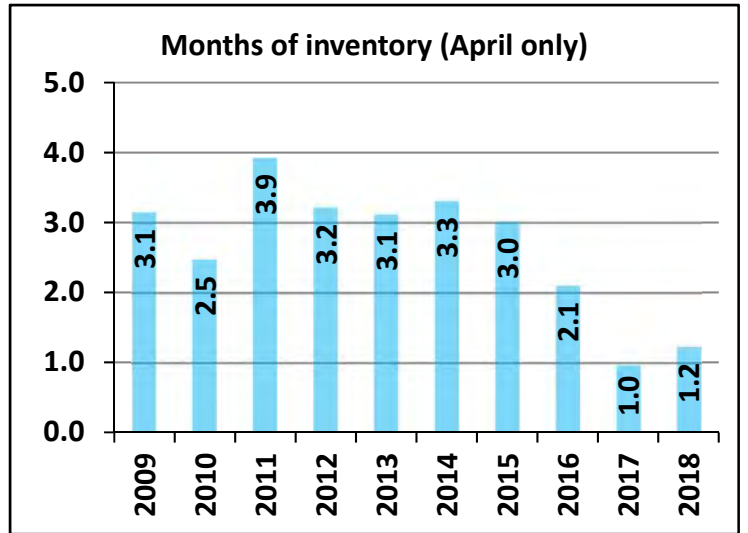
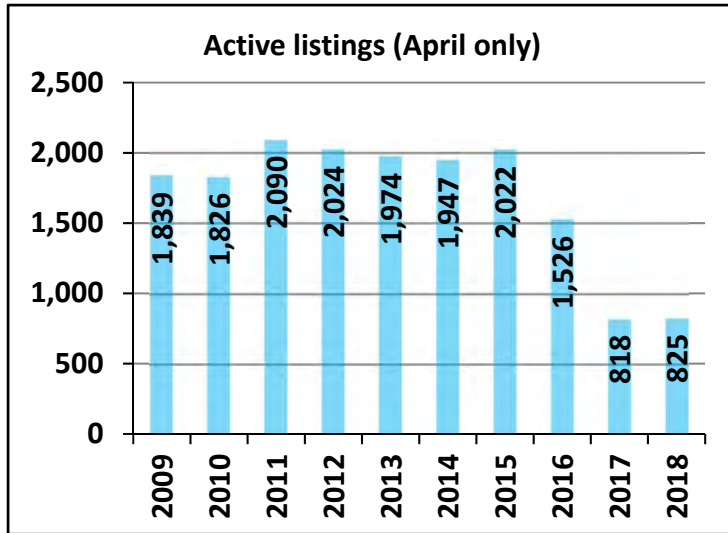
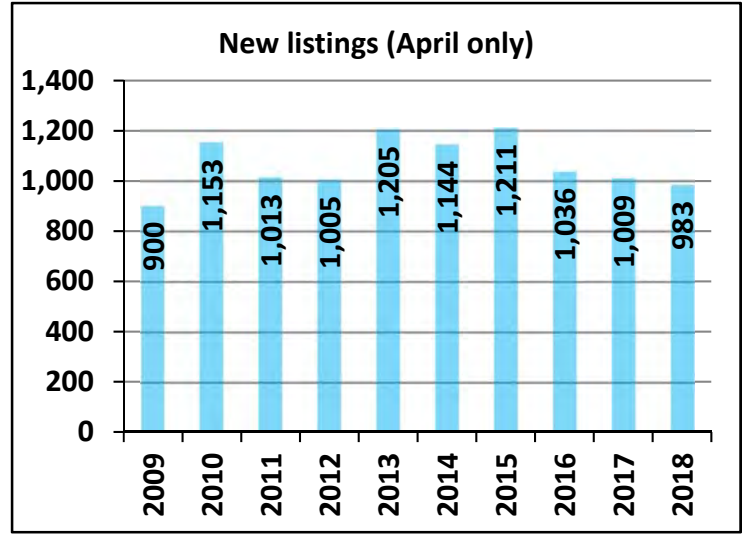
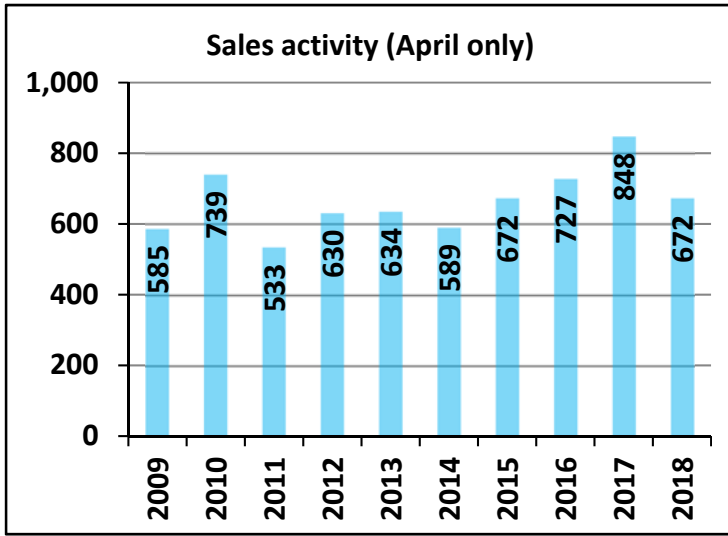


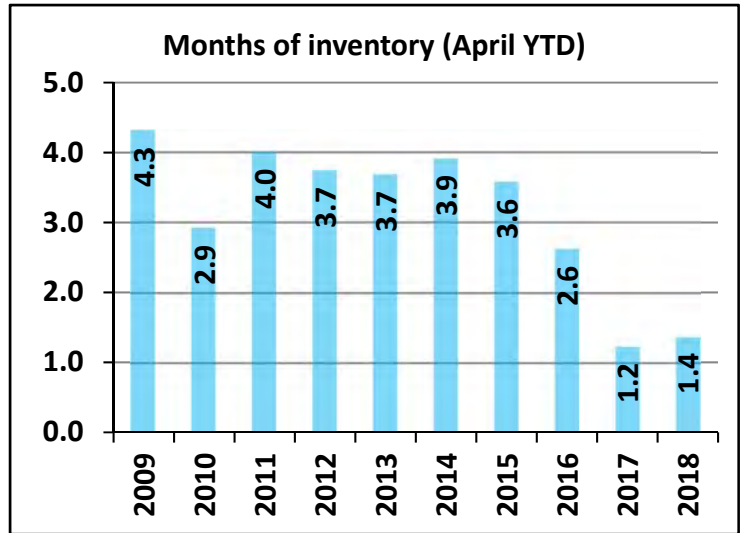
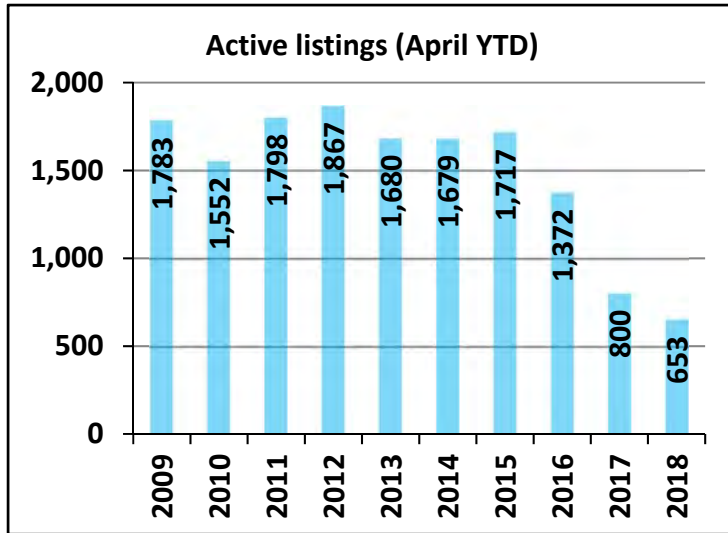
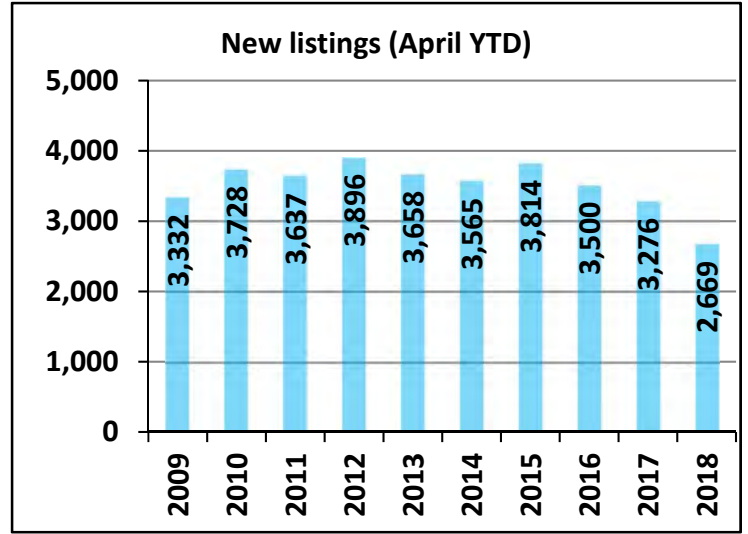
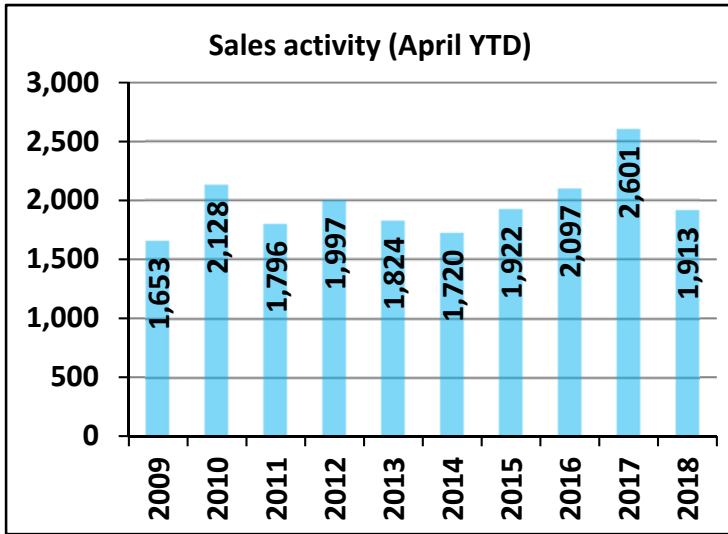
London

Residential Market Activity



London

Residential Market Activity



London

Residential Market Activity

Actual	April 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		April 2017	April 2016	April 2015	April 2013	April 2011	April 2008
Sales Activity	672	-20.8	-7.6	0.0	6.0	26.1	12.6
Dollar Volume	\$256,519,897	-16.1	25.1	39.6	60.7	93.5	100.5
New Listings	983	-2.6	-5.1	-18.8	-18.4	-3.0	-18.2
Active Listings	825	0.9	-45.9	-59.2	-58.2	-60.5	-57.6
Sales to New Listings Ratio¹	68.4	84.0	70.2	55.5	52.6	52.6	49.7
Months of Inventory²	1.2	1.0	2.1	3.0	3.1	3.9	3.3
Average Price	\$381,726	5.9	35.4	39.6	51.6	53.5	78.1

Year-to-date	April 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		April 2017 YTD	April 2016 YTD	April 2015 YTD	April 2013 YTD	April 2011 YTD	April 2008 YTD
Sales Activity	1,913	-26.5	-8.8	-0.5	4.9	6.5	-3.0
Dollar Volume	\$704,266,364	-19.5	19.8	39.4	56.5	64.9	66.2
New Listings	2,669	-18.5	-23.7	-30.0	-27.0	-26.6	-31.2
Active Listings³	653	-18.4	-52.4	-62.0	-61.1	-63.7	-61.3
Sales to New Listings Ratio⁴	71.7	79.4	59.9	50.4	49.9	49.4	50.9
Months of Inventory⁵	1.4	1.2	2.6	3.6	3.7	4.0	3.4
Average Price	\$368,148	9.4	31.3	40.1	49.2	54.9	71.5

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

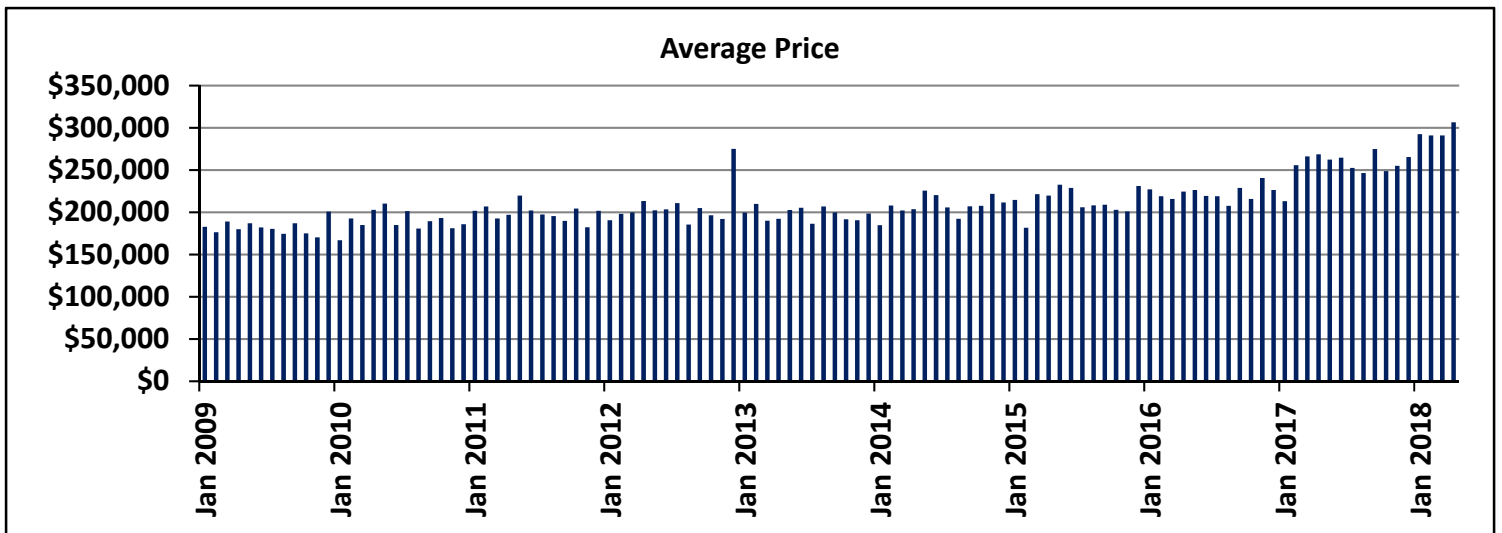
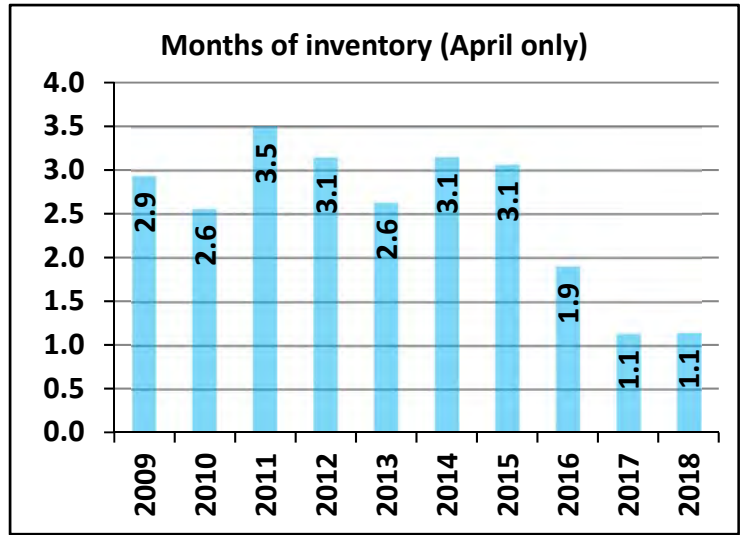
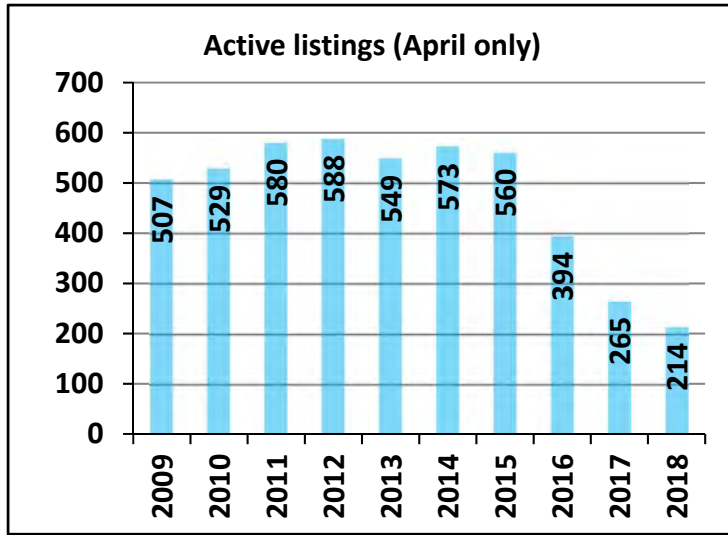
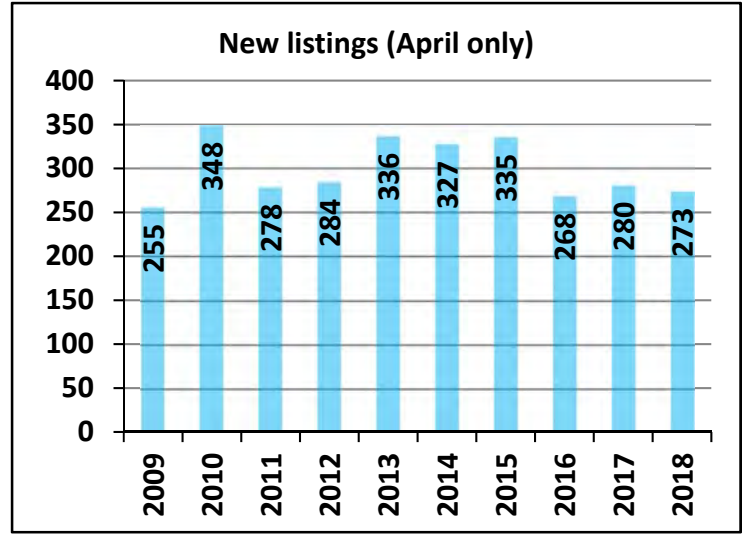
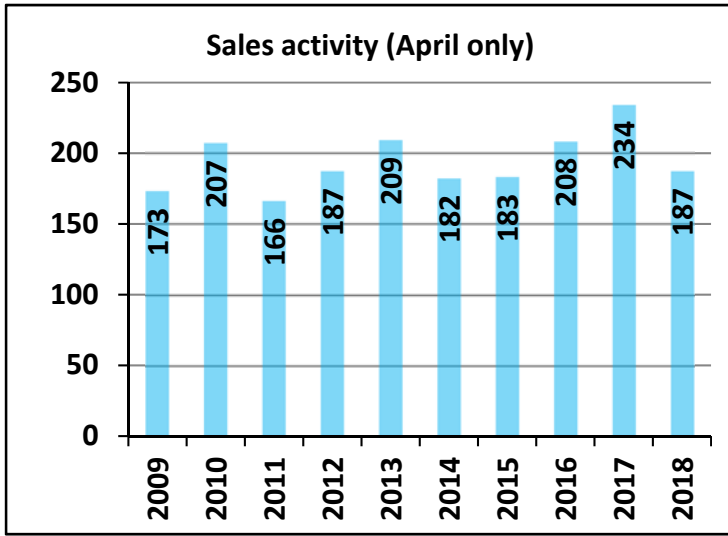
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

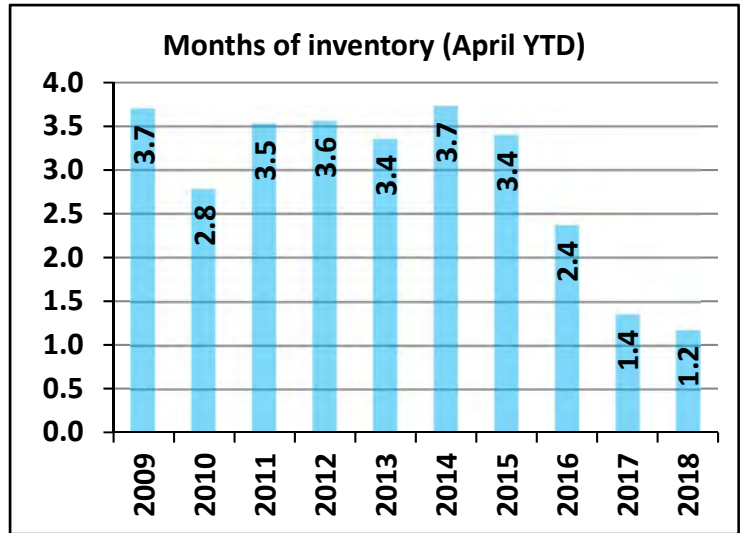
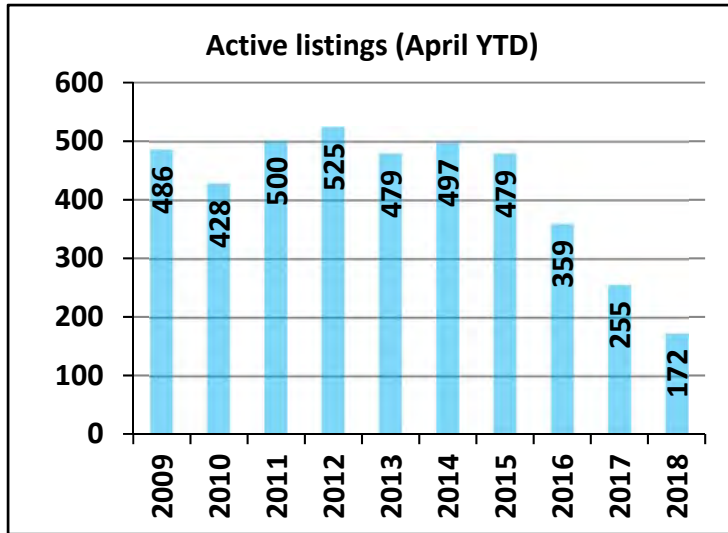
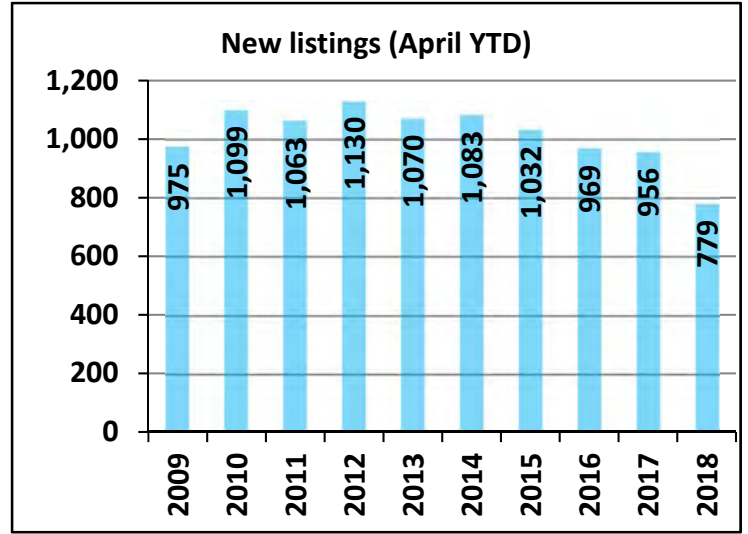
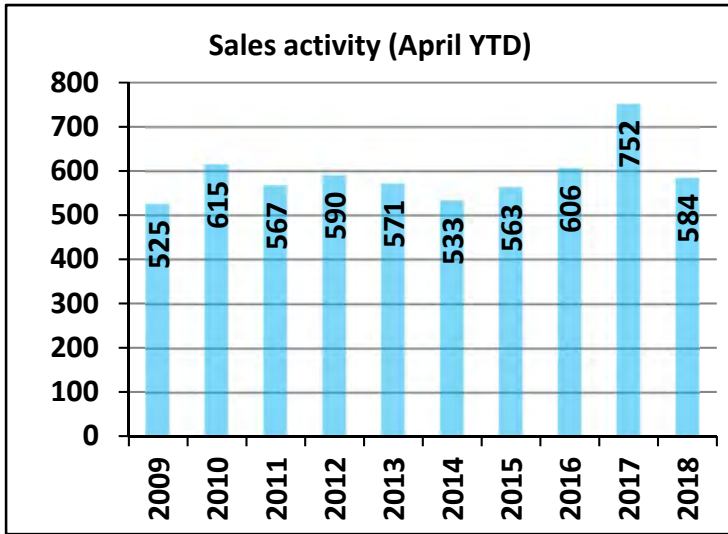
London East

Residential Market Activity



London East

Residential Market Activity



London East

Residential Market Activity

Actual	April 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		April 2017	April 2016	April 2015	April 2013	April 2011	April 2008
Sales Activity	187	-20.1	-10.1	2.2	-10.5	12.7	-11.0
Dollar Volume	\$57,309,747	-8.8	22.8	42.5	42.6	75.2	50.4
New Listings	273	-2.5	1.9	-18.5	-18.8	-1.8	-28.2
Active Listings	214	-19.2	-45.7	-61.8	-61.0	-63.1	-62.7
Sales to New Listings Ratio¹	68.5	83.6	77.6	54.6	62.2	59.7	55.3
Months of Inventory²	1.1	1.1	1.9	3.1	2.6	3.5	2.7
Average Price	\$306,469	14.1	36.6	39.5	59.4	55.6	68.9

Year-to-date	April 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		April 2017 YTD	April 2016 YTD	April 2015 YTD	April 2013 YTD	April 2011 YTD	April 2008 YTD
Sales Activity	584	-22.3	-3.6	3.7	2.3	3.0	-9.0
Dollar Volume	\$172,964,554	-10.2	29.2	45.1	53.8	53.6	50.5
New Listings	779	-18.5	-19.6	-24.5	-27.2	-26.7	-34.4
Active Listings³	172	-32.5	-52.1	-64.1	-64.1	-65.6	-65.7
Sales to New Listings Ratio⁴	75.0	78.7	62.5	54.6	53.4	53.3	54.1
Months of Inventory⁵	1.2	1.4	2.4	3.4	3.4	3.5	3.1
Average Price	\$296,172	15.6	34.1	39.9	50.4	49.1	65.4

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

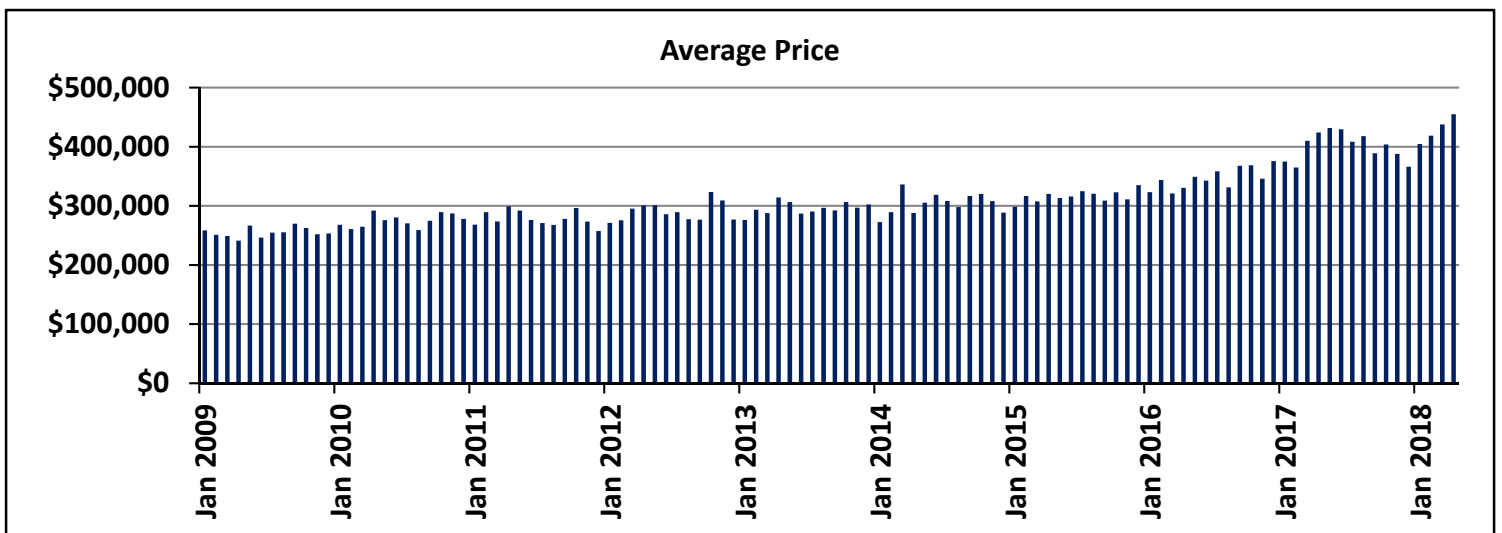
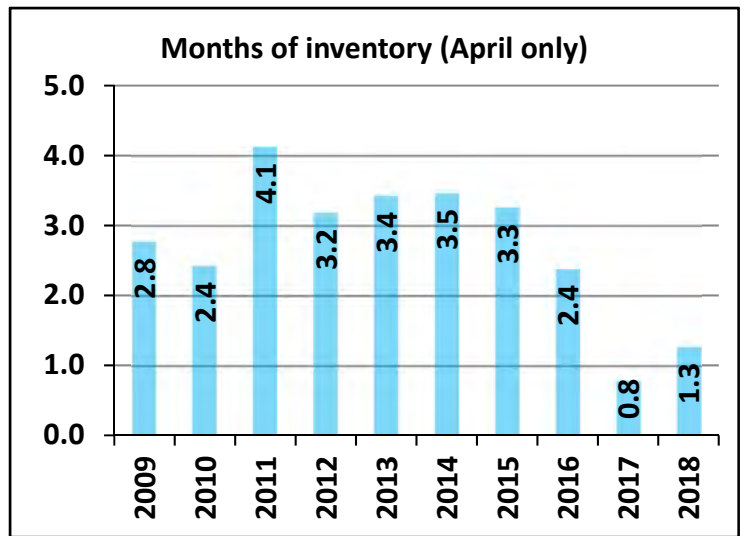
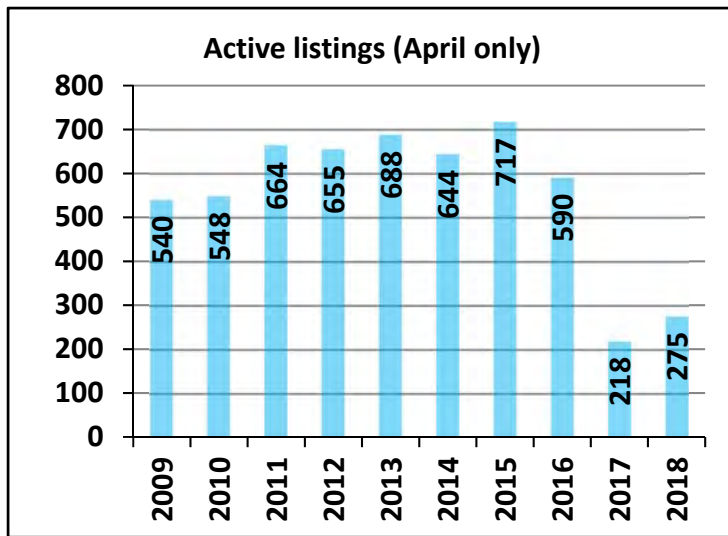
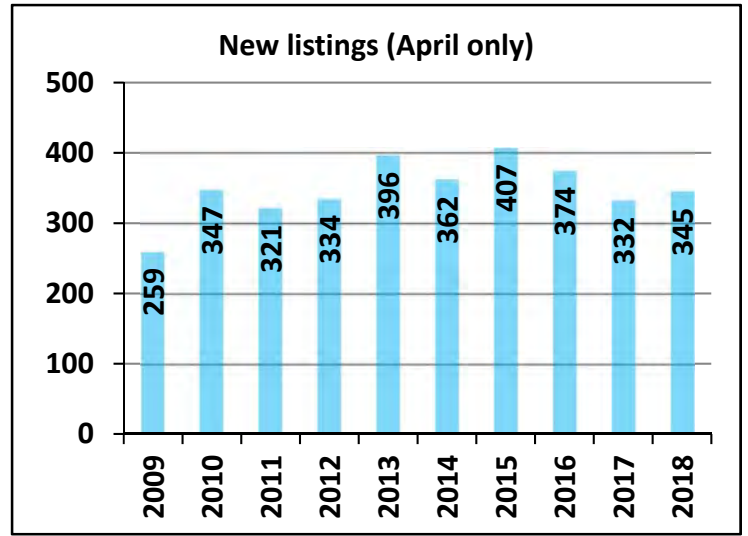
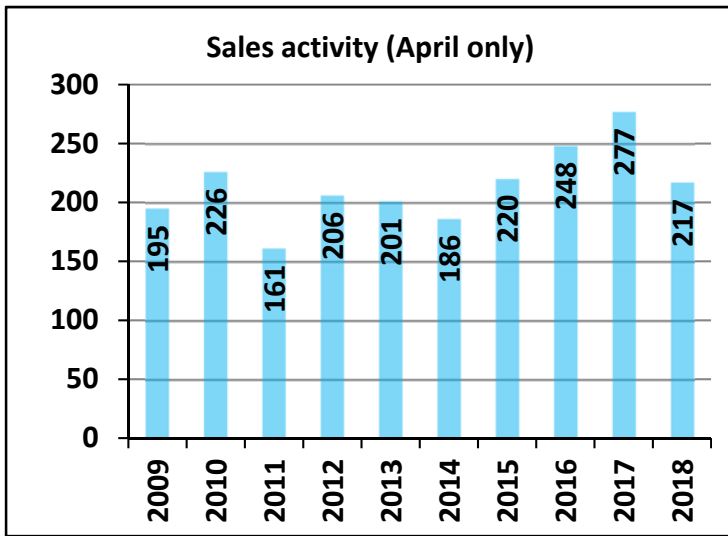
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

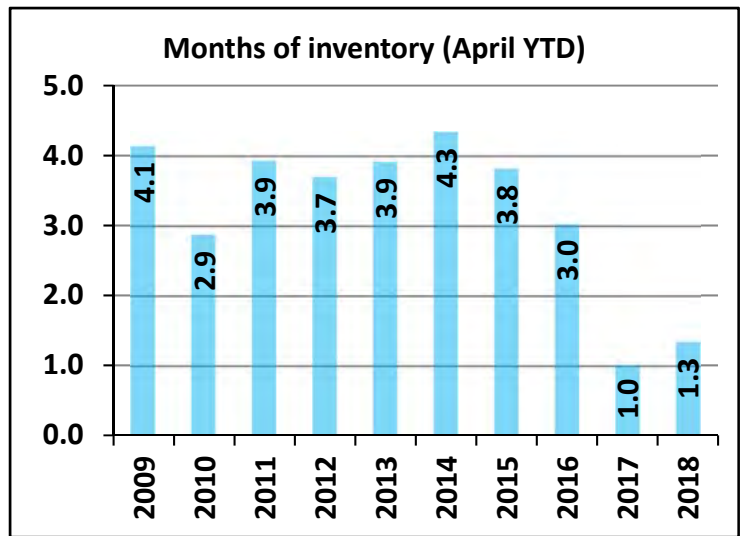
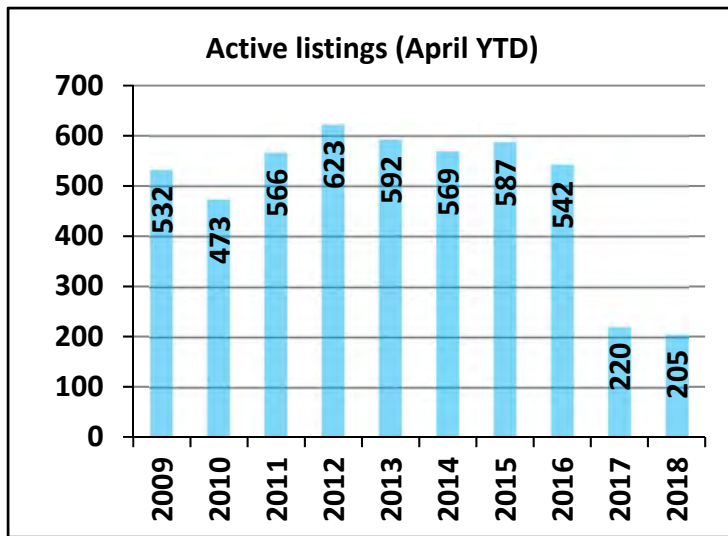
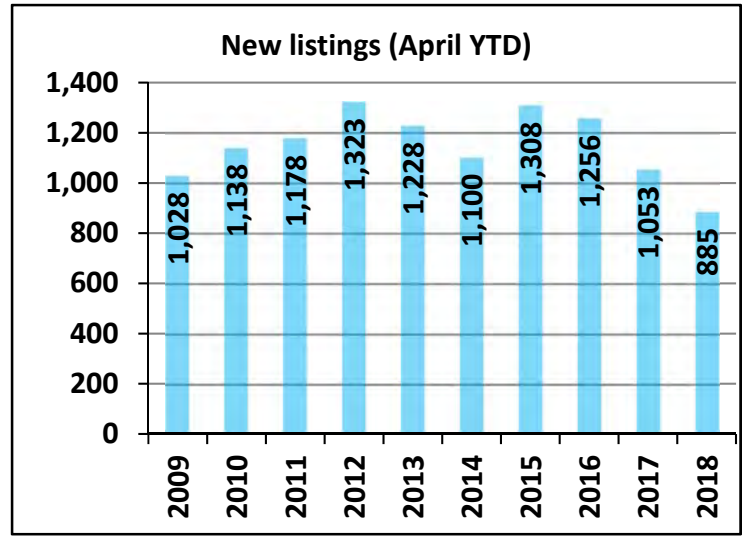
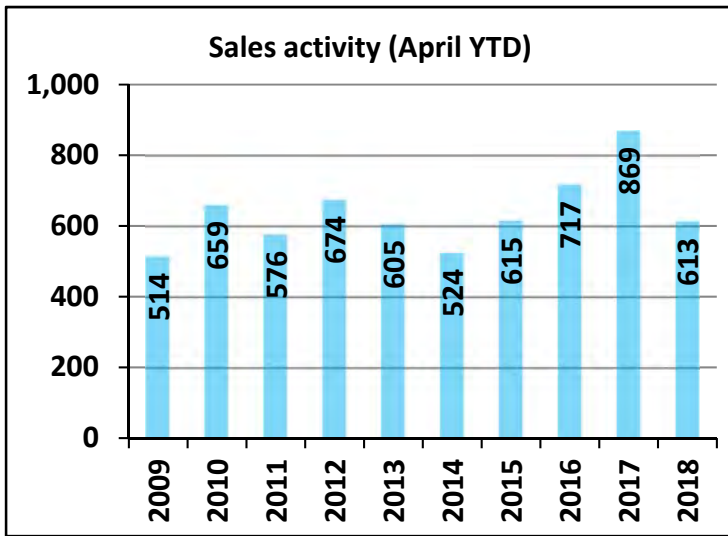
London North

Residential Market Activity



London North

Residential Market Activity



London North

Residential Market Activity

Actual	April 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		April 2017	April 2016	April 2015	April 2013	April 2011	April 2008
Sales Activity	217	-21.7	-12.5	-1.4	8.0	34.8	34.8
Dollar Volume	\$98,701,888	-16.0	20.5	40.1	56.3	105.0	134.9
New Listings	345	3.9	-7.8	-15.2	-12.9	7.5	-5.2
Active Listings	275	26.1	-53.4	-61.6	-60.0	-58.6	-53.2
Sales to New Listings Ratio ¹	62.9	83.4	66.3	54.1	50.8	50.2	44.2
Months of Inventory ²	1.3	0.8	2.4	3.3	3.4	4.1	3.7
Average Price	\$454,847	7.3	37.7	42.1	44.8	52.1	74.3

Year-to-date	April 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		April 2017 YTD	April 2016 YTD	April 2015 YTD	April 2013 YTD	April 2011 YTD	April 2008 YTD
Sales Activity	613	-29.5	-14.5	-0.3	1.3	6.4	5.1
Dollar Volume	\$267,029,844	-23.3	13.0	39.0	49.1	63.8	82.8
New Listings	885	-16.0	-29.5	-32.3	-27.9	-24.9	-26.4
Active Listings ³	205	-6.8	-62.2	-65.1	-65.4	-63.8	-60.3
Sales to New Listings Ratio ⁴	69.3	82.5	57.1	47.0	49.3	48.9	48.5
Months of Inventory ⁵	1.3	1.0	3.0	3.8	3.9	3.9	3.5
Average Price	\$435,611	8.7	32.2	39.5	47.2	53.9	73.9

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

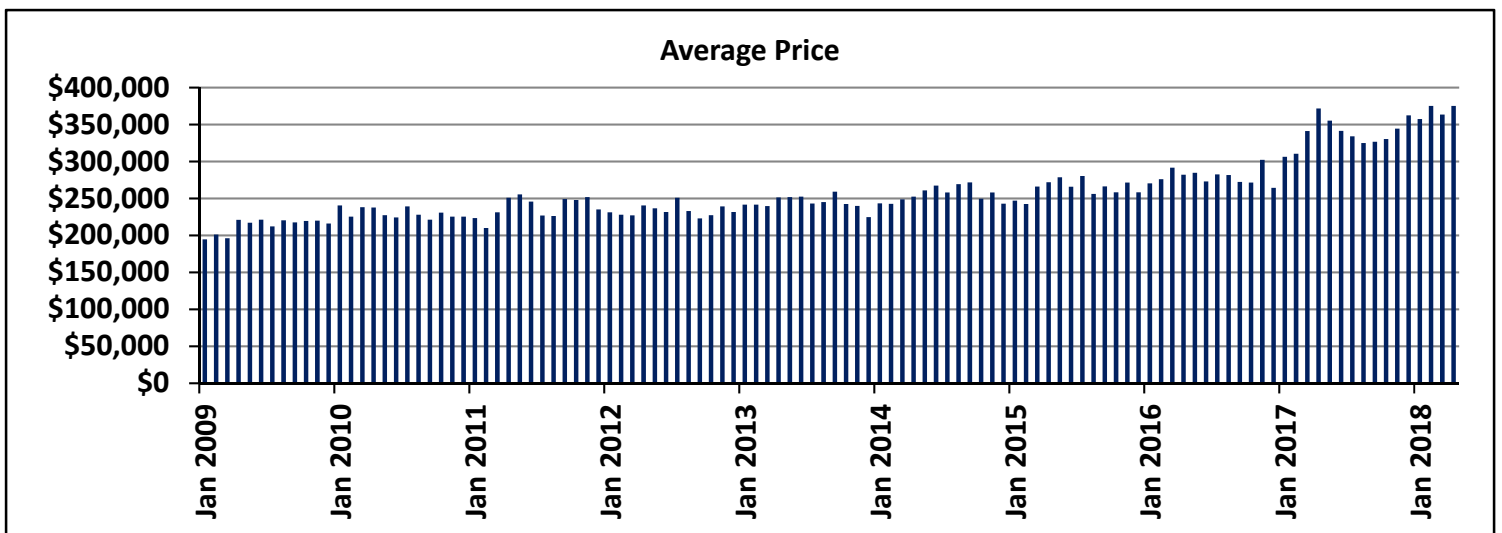
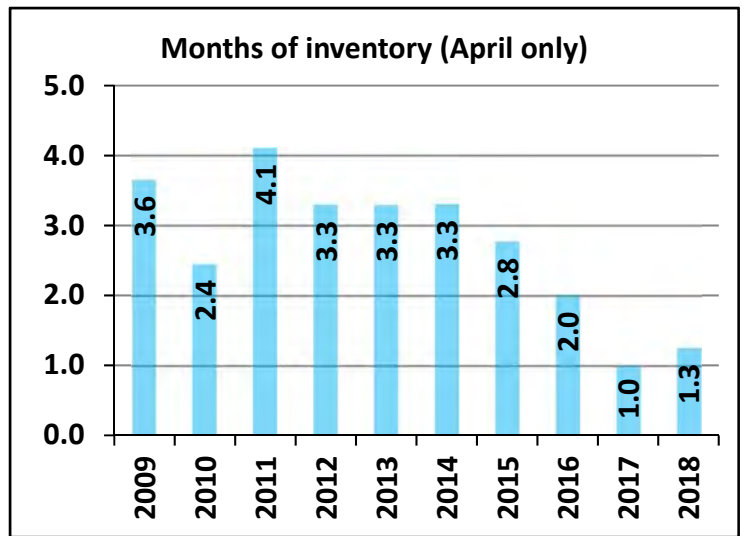
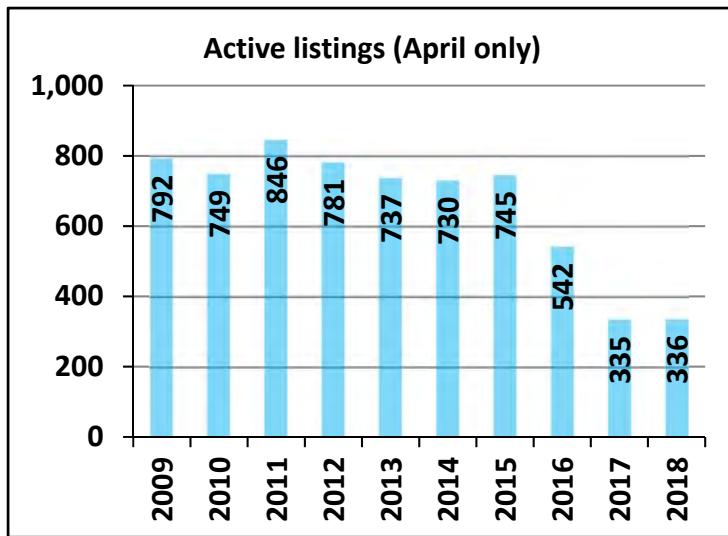
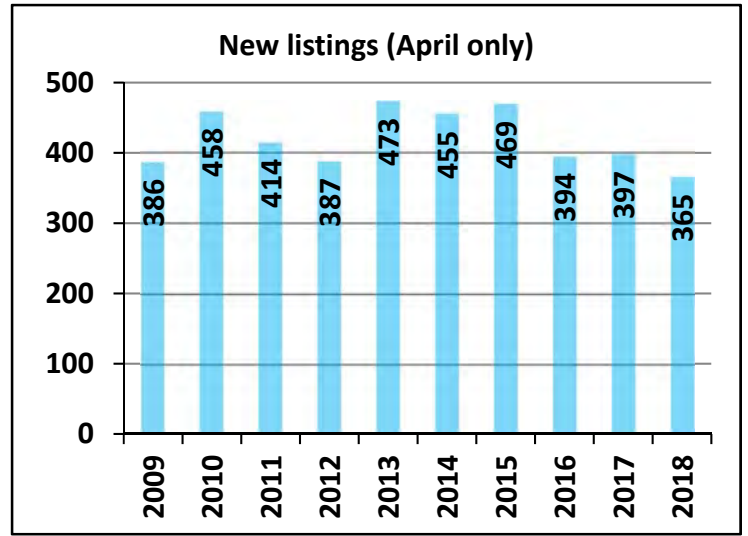
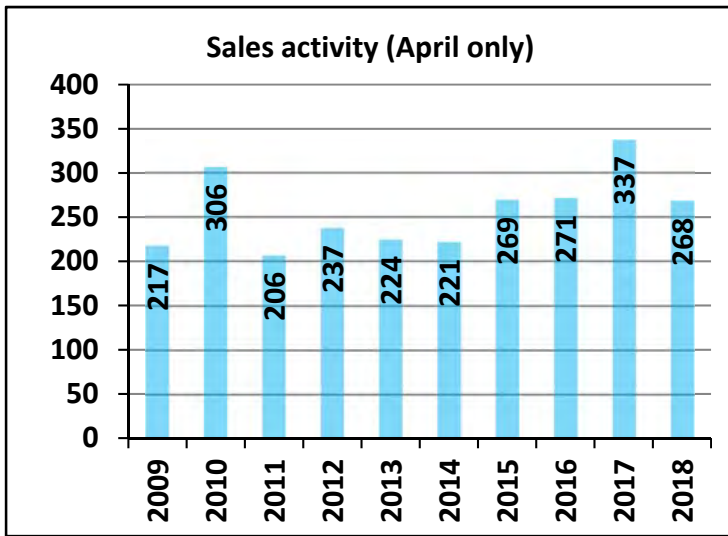
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

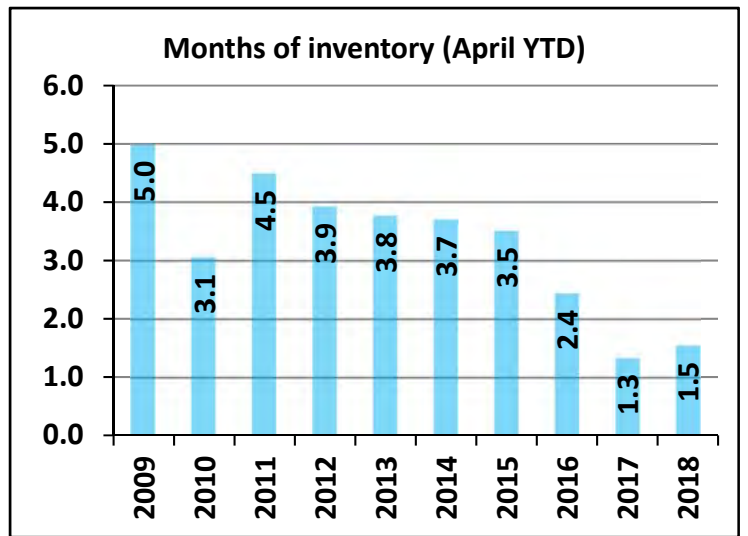
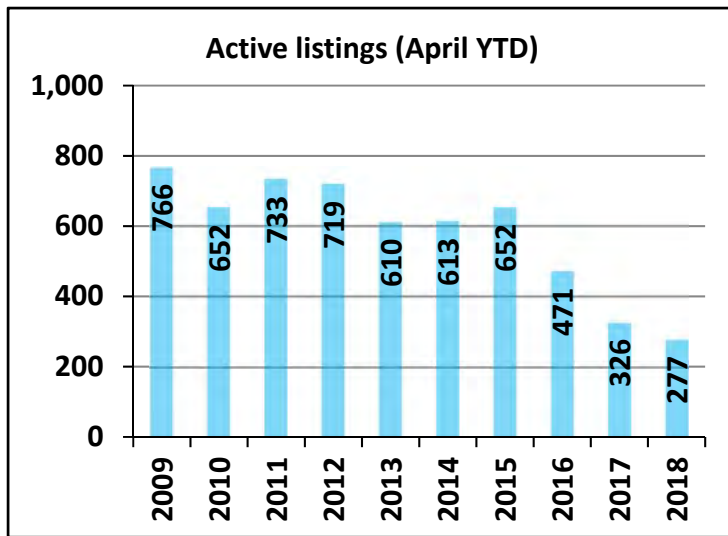
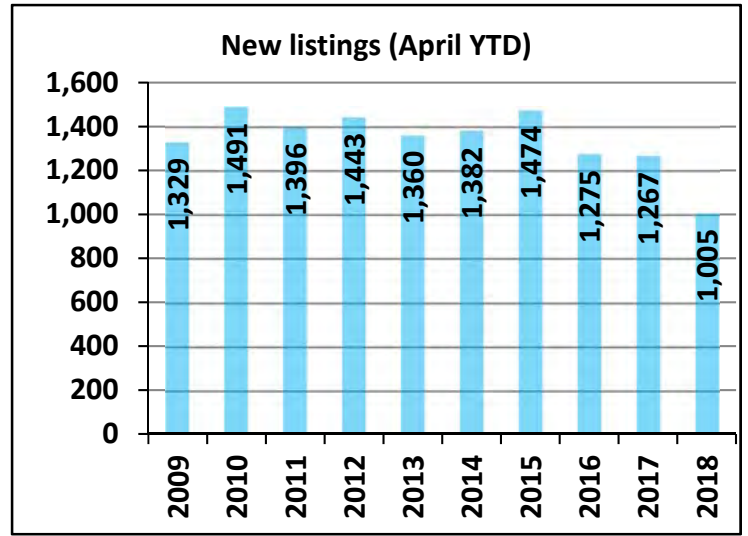
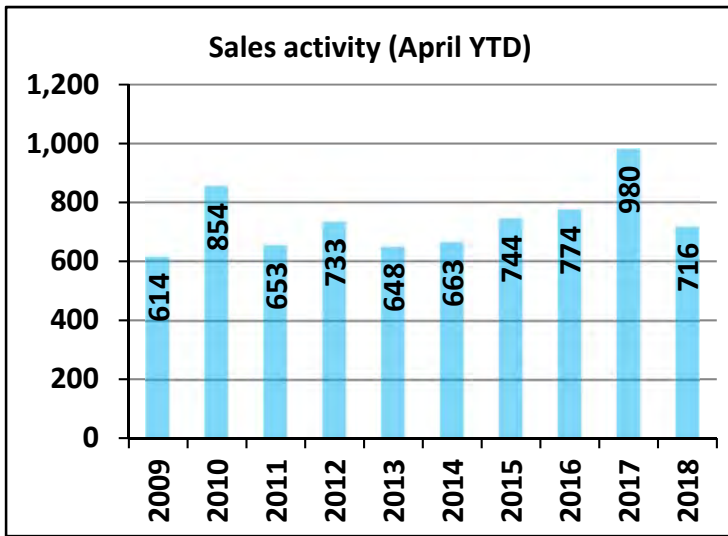
London South

Residential Market Activity



London South

Residential Market Activity



London South

Residential Market Activity

Actual	April 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		April 2017	April 2016	April 2015	April 2013	April 2011	April 2008
Sales Activity	268	-20.5	-1.1	-0.4	19.6	30.1	18.6
Dollar Volume	\$100,508,262	-19.8	31.5	37.4	78.5	94.4	110.2
New Listings	365	-8.1	-7.4	-22.2	-22.8	-11.8	-20.1
Active Listings	336	0.3	-38.0	-54.9	-54.4	-60.3	-57.1
Sales to New Listings Ratio¹	73.4	84.9	68.8	57.4	47.4	49.8	49.5
Months of Inventory²	1.3	1.0	2.0	2.8	3.3	4.1	3.5
Average Price	\$375,031	0.9	33.0	38.0	49.2	49.4	77.2

Year-to-date	April 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		April 2017 YTD	April 2016 YTD	April 2015 YTD	April 2013 YTD	April 2011 YTD	April 2008 YTD
Sales Activity	716	-26.9	-7.5	-3.8	10.5	9.6	-4.3
Dollar Volume	\$264,271,966	-21.0	21.3	36.3	66.8	74.7	62.5
New Listings	1,005	-20.7	-21.2	-31.8	-26.1	-28.0	-32.5
Active Listings³	277	-15.0	-41.2	-57.5	-54.6	-62.2	-58.7
Sales to New Listings Ratio⁴	71.2	77.3	60.7	50.5	47.6	46.8	50.3
Months of Inventory⁵	1.5	1.3	2.4	3.5	3.8	4.5	3.6
Average Price	\$369,095	8.2	31.1	41.6	51.0	59.3	69.7

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

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Middlesex County

Residential Market Activity

