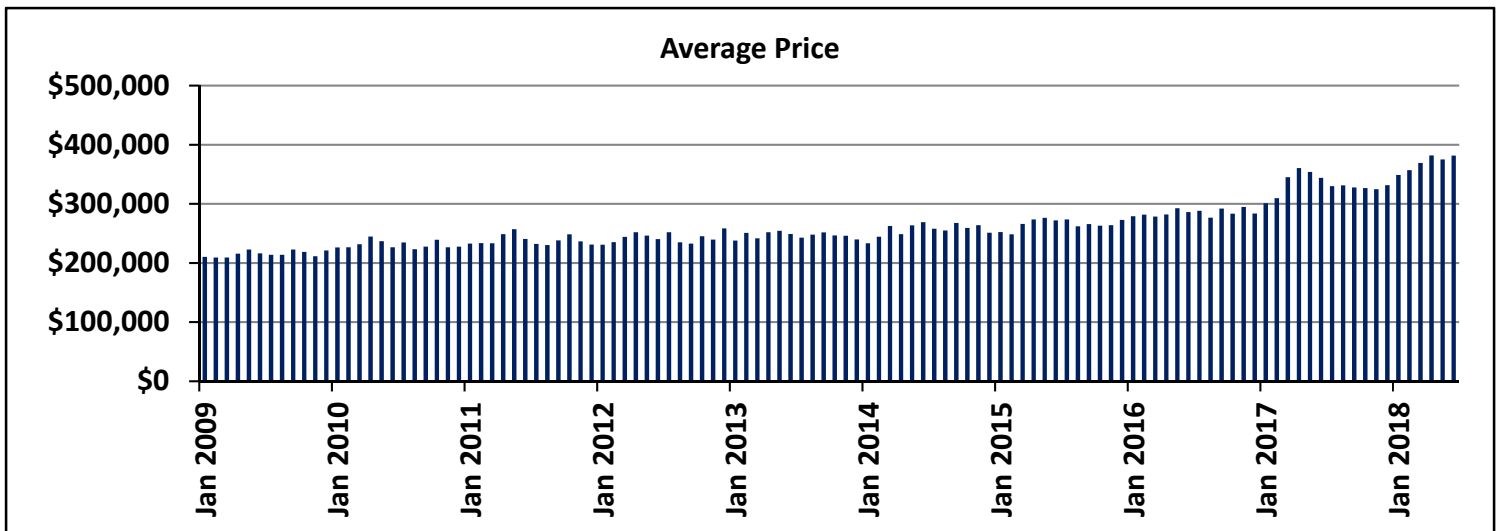
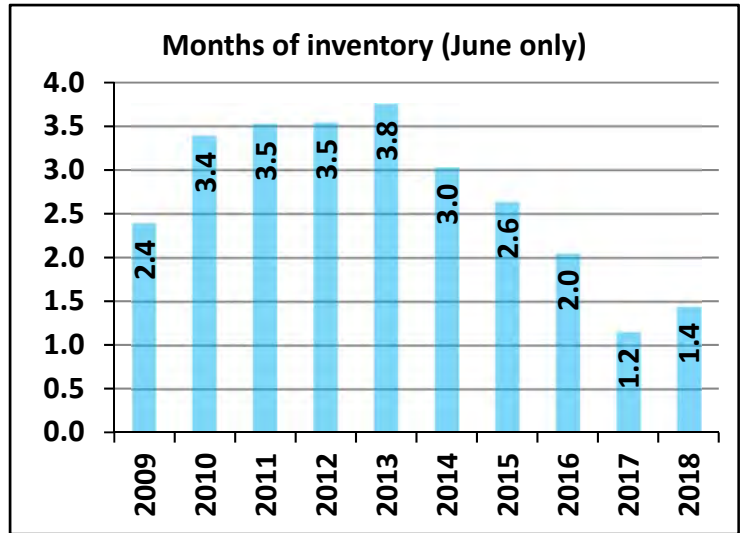
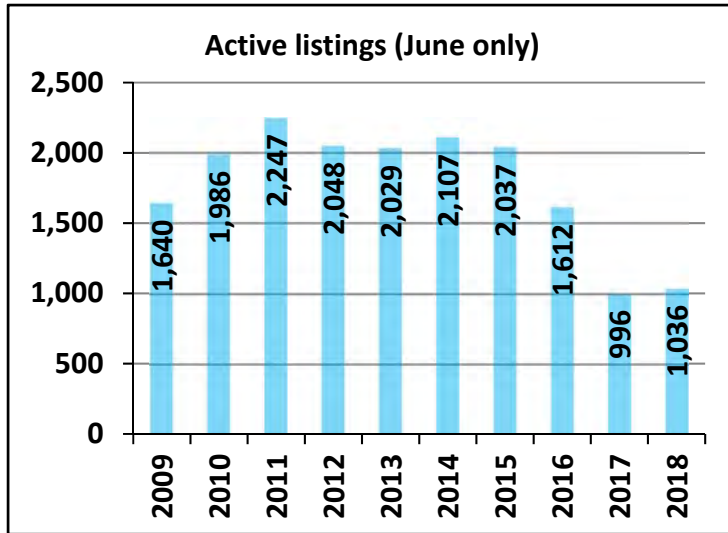
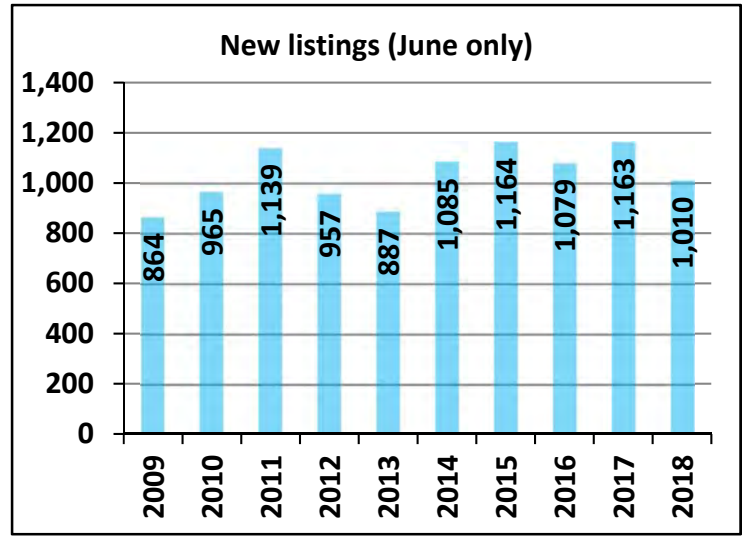
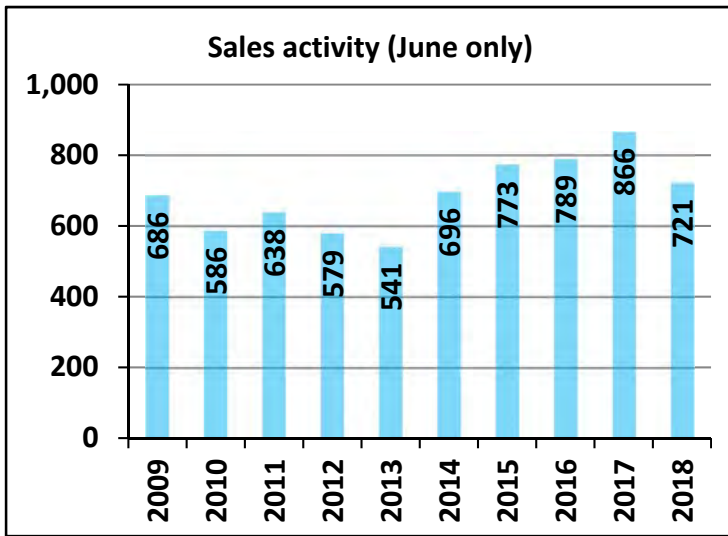


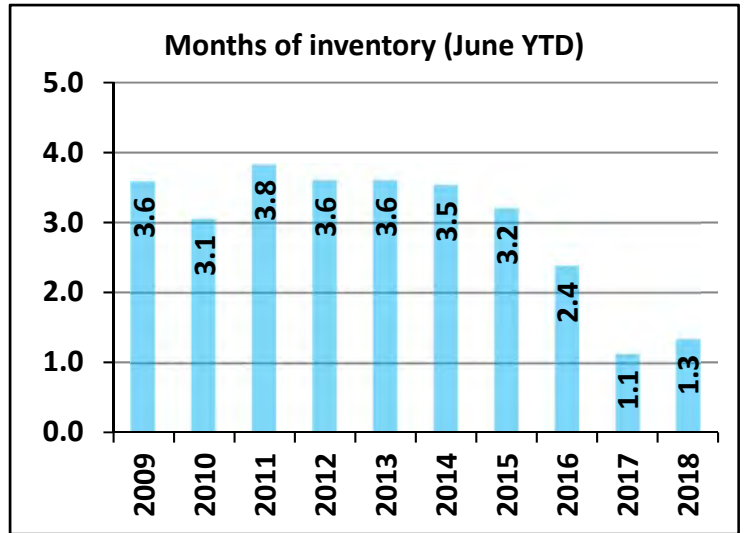
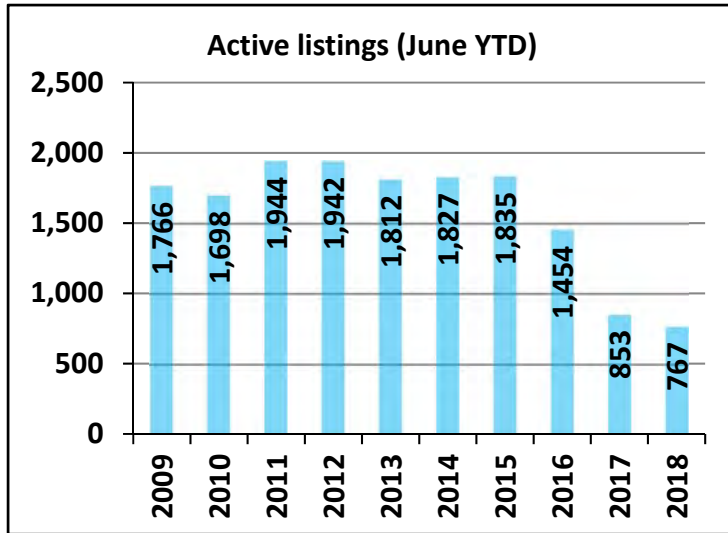
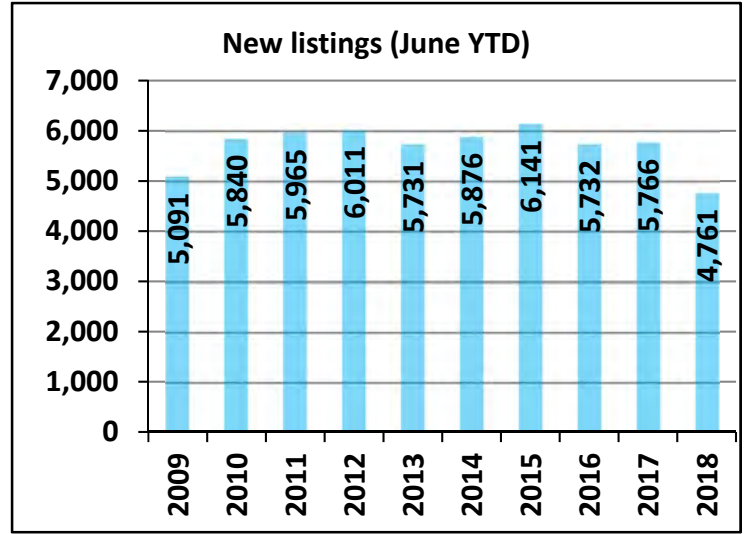
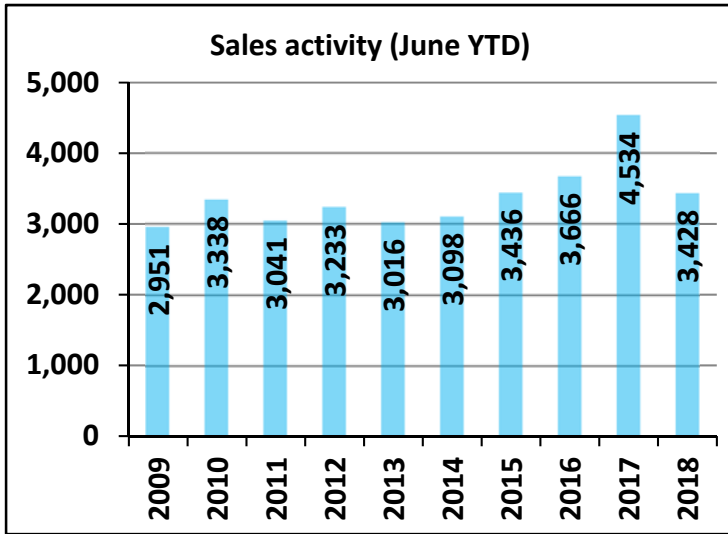
London

Residential Market Activity



London

Residential Market Activity



London

Residential Market Activity

Actual	June 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		June 2017	June 2016	June 2015	June 2013	June 2011	June 2008
Sales Activity	721	-16.7	-8.6	-6.7	33.3	13.0	10.4
Dollar Volume	\$275,124,368	-7.6	21.9	30.9	104.3	79.3	98.5
New Listings	1,010	-13.2	-6.4	-13.2	13.9	-11.3	-0.1
Active Listings	1,036	4.0	-35.7	-49.1	-48.9	-53.9	-50.2
Sales to New Listings Ratio¹	71.4	74.5	73.1	66.4	61.0	56.0	64.6
Months of Inventory²	1.4	1.2	2.0	2.6	3.8	3.5	3.2
Average Price	\$381,587	11.0	33.4	40.3	53.3	58.7	79.8

Year-to-date	June 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		June 2017 YTD	June 2016 YTD	June 2015 YTD	June 2013 YTD	June 2011 YTD	June 2008 YTD
Sales Activity	3,428	-24.4	-6.5	-0.2	13.7	12.7	1.6
Dollar Volume	\$1,276,877,312	-17.6	22.5	38.8	70.2	73.4	75.9
New Listings	4,761	-17.4	-16.9	-22.5	-16.9	-20.2	-22.3
Active Listings³	767	-10.1	-47.2	-58.2	-57.7	-60.5	-58.0
Sales to New Listings Ratio⁴	72.0	78.6	64.0	56.0	52.6	51.0	55.0
Months of Inventory⁵	1.3	1.1	2.4	3.2	3.6	3.8	3.2
Average Price	\$372,485	8.9	31.1	39.1	49.7	53.8	73.1

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

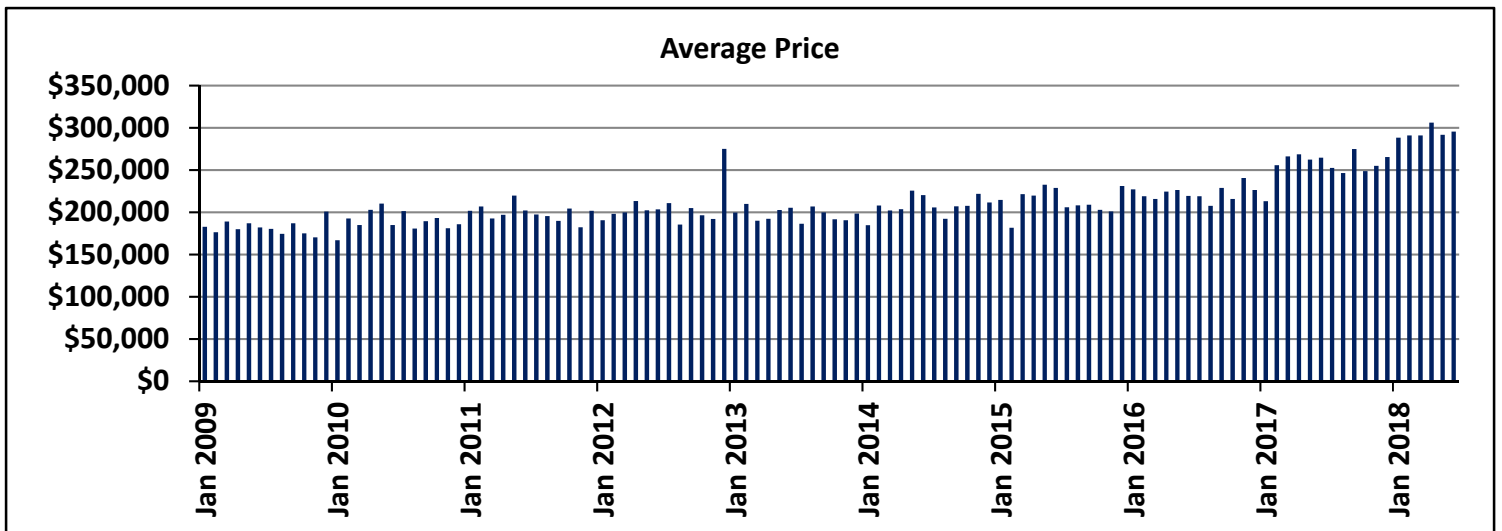
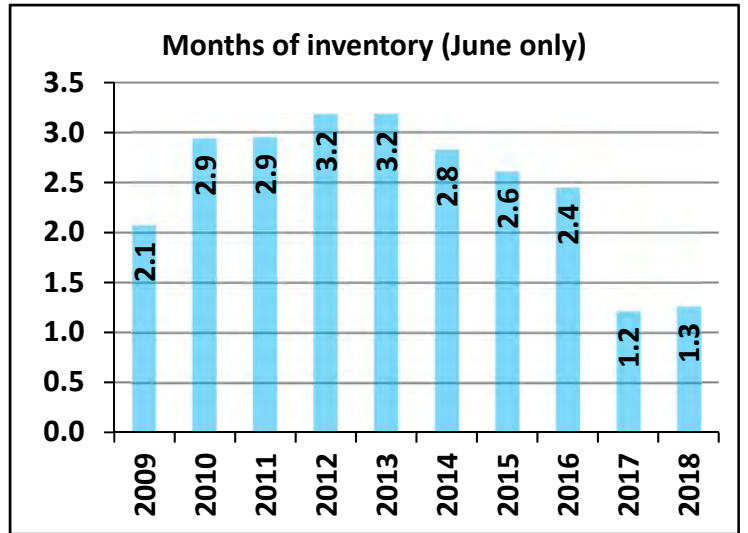
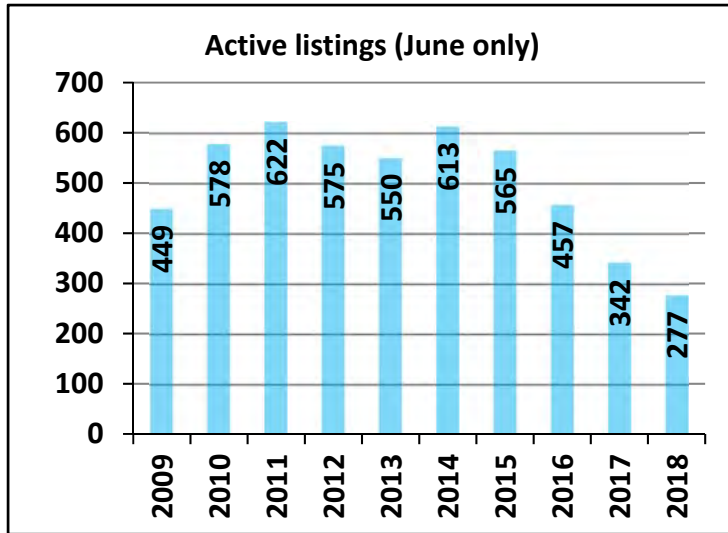
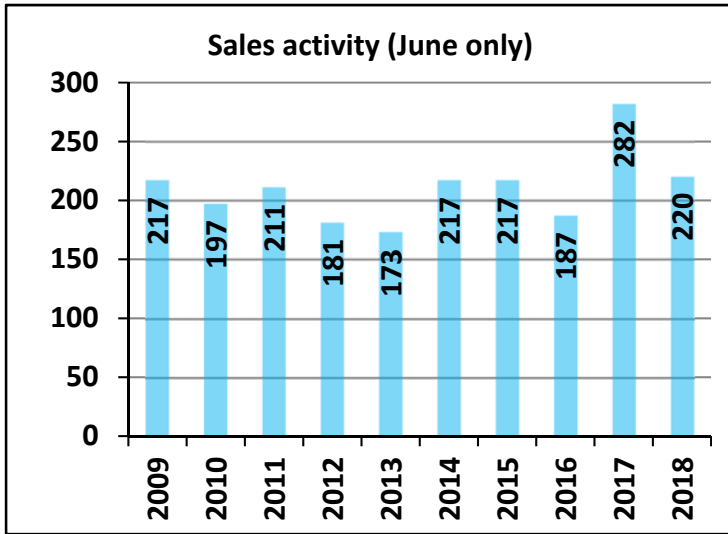
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

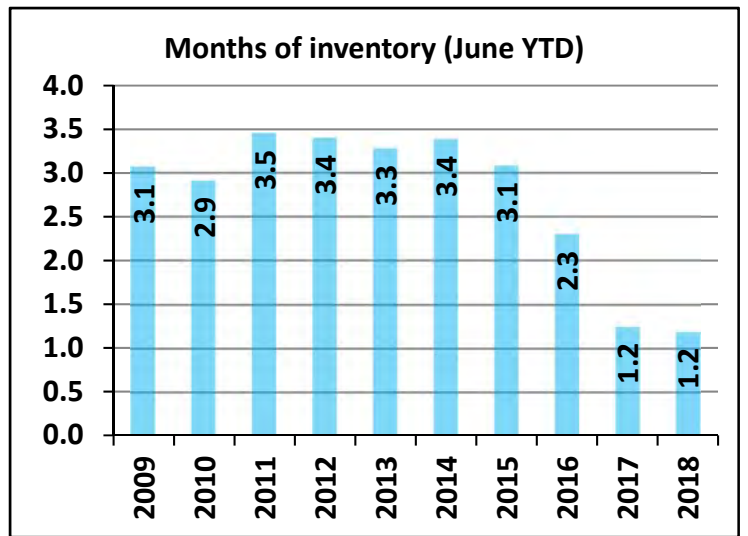
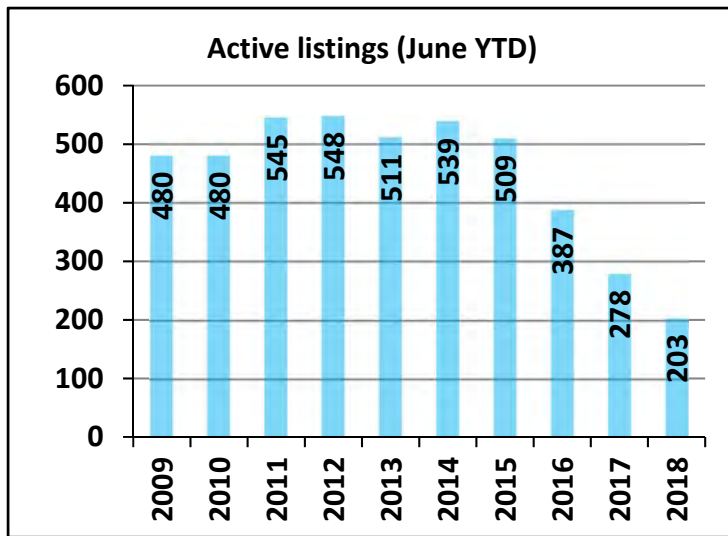
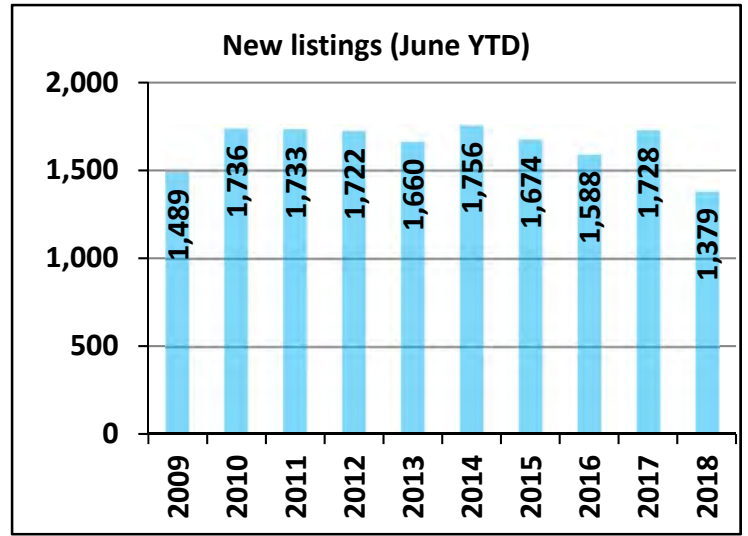
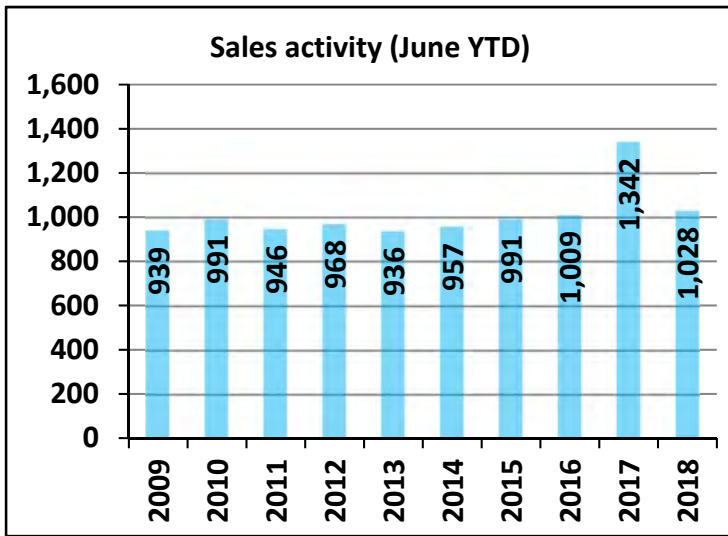
London East

Residential Market Activity



London East

Residential Market Activity



London East

Residential Market Activity

Actual	June 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		June 2017	June 2016	June 2015	June 2013	June 2011	June 2008
Sales Activity	220	-22.0	17.6	1.4	27.2	4.3	10.0
Dollar Volume	\$65,019,006	-12.9	58.5	30.9	83.1	52.5	74.9
New Listings	287	-23.3	-5.3	-12.8	20.6	-11.1	-5.0
Active Listings	277	-19.0	-39.4	-51.0	-49.6	-55.5	-56.4
Sales to New Listings Ratio¹	76.7	75.4	61.7	66.0	72.7	65.3	66.2
Months of Inventory²	1.3	1.2	2.4	2.6	3.2	2.9	3.2
Average Price	\$295,541	11.7	34.7	29.1	44.0	46.3	59.0

Year-to-date	June 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		June 2017 YTD	June 2016 YTD	June 2015 YTD	June 2013 YTD	June 2011 YTD	June 2008 YTD
Sales Activity	1,028	-23.4	1.9	3.7	9.8	8.7	-5.0
Dollar Volume	\$302,860,757	-13.0	35.3	39.0	62.0	57.6	54.7
New Listings	1,379	-20.2	-13.2	-17.6	-16.9	-20.4	-26.9
Active Listings³	203	-27.0	-47.5	-60.1	-60.3	-62.8	-62.8
Sales to New Listings Ratio⁴	74.5	77.7	63.5	59.2	56.4	54.6	57.3
Months of Inventory⁵	1.2	1.2	2.3	3.1	3.3	3.5	3.0
Average Price	\$294,612	13.6	32.8	34.0	47.5	45.0	62.8

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

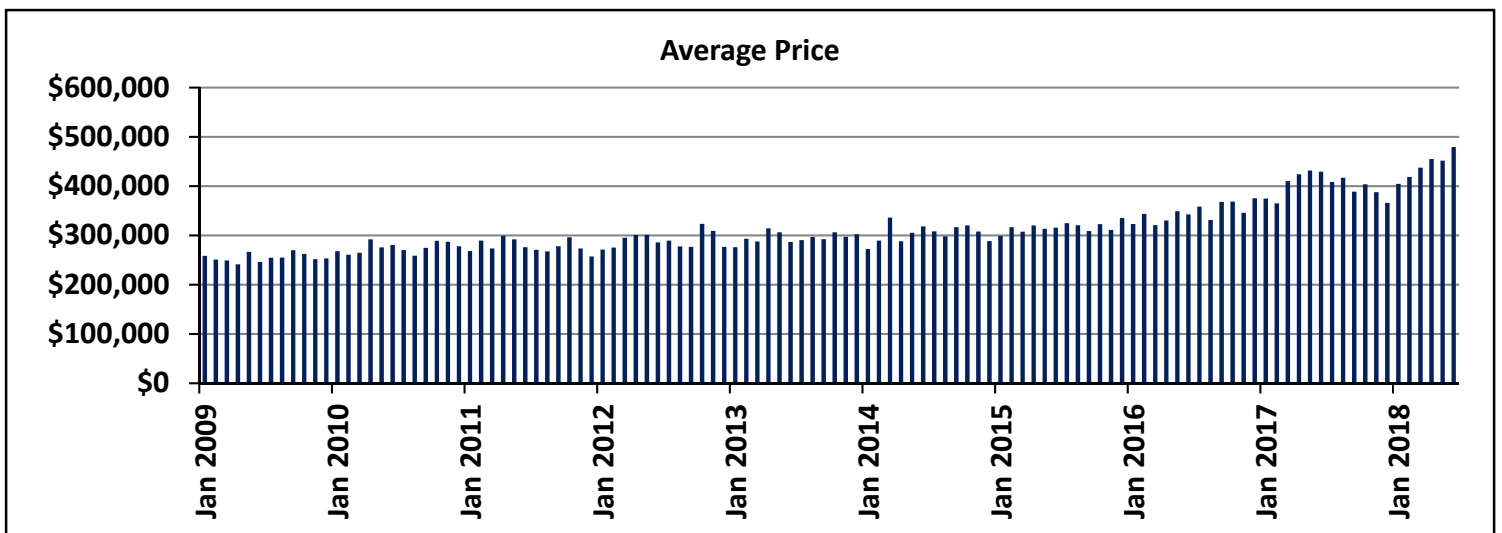
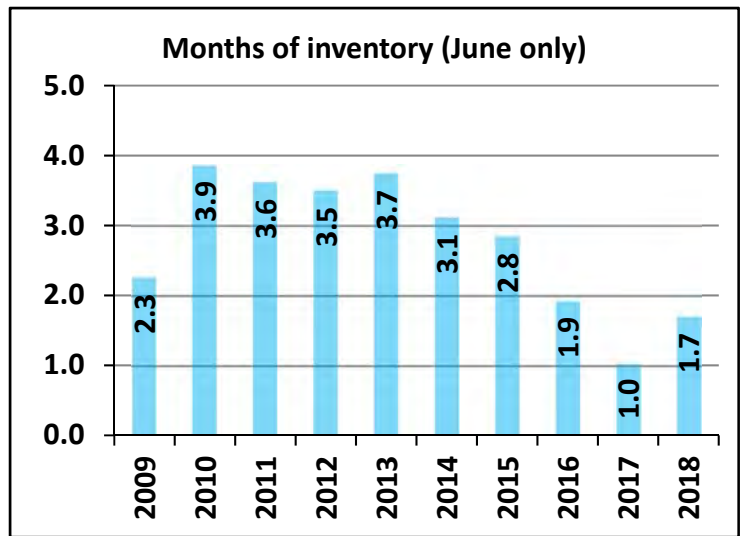
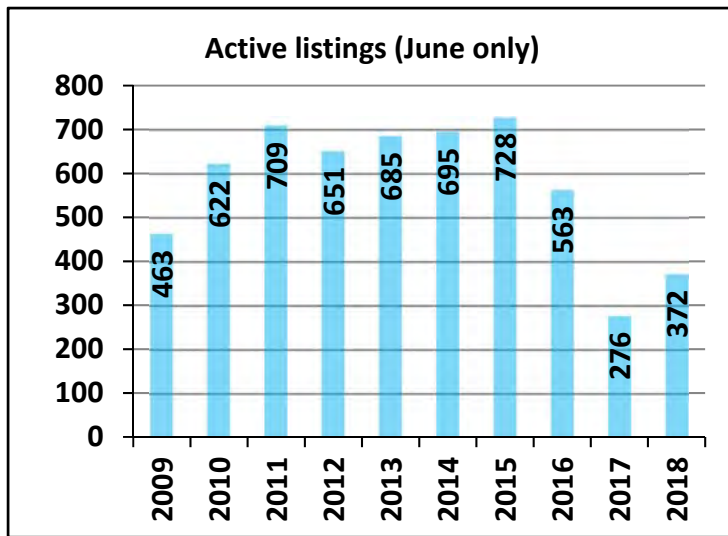
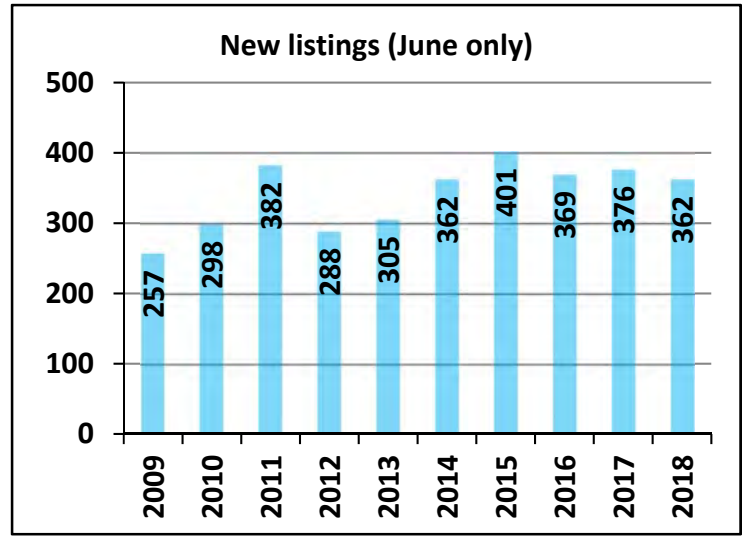
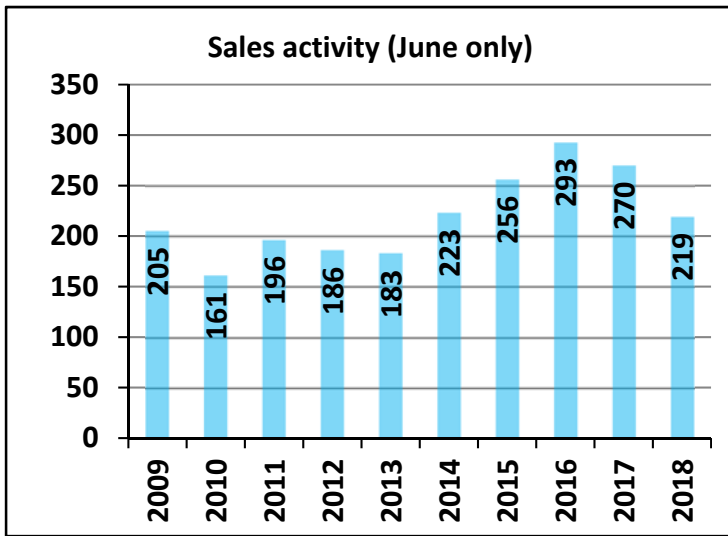
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

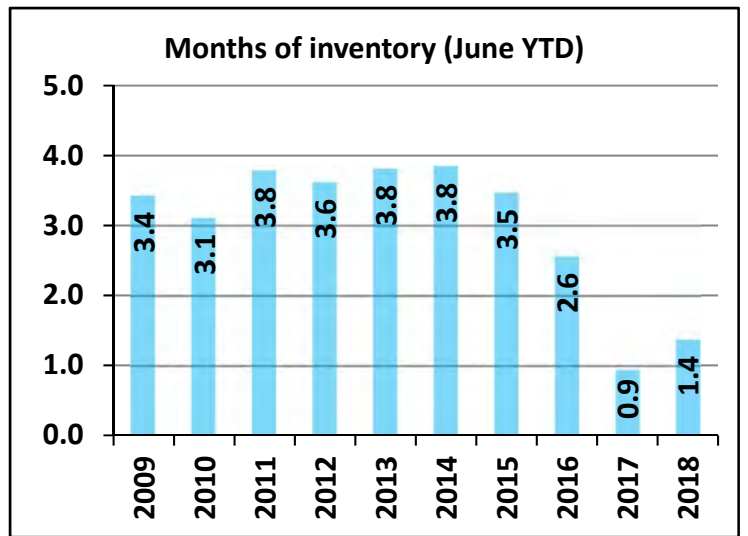
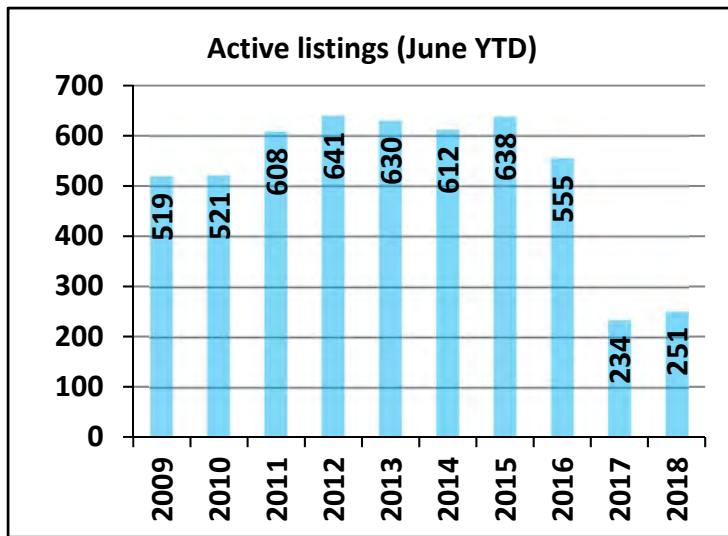
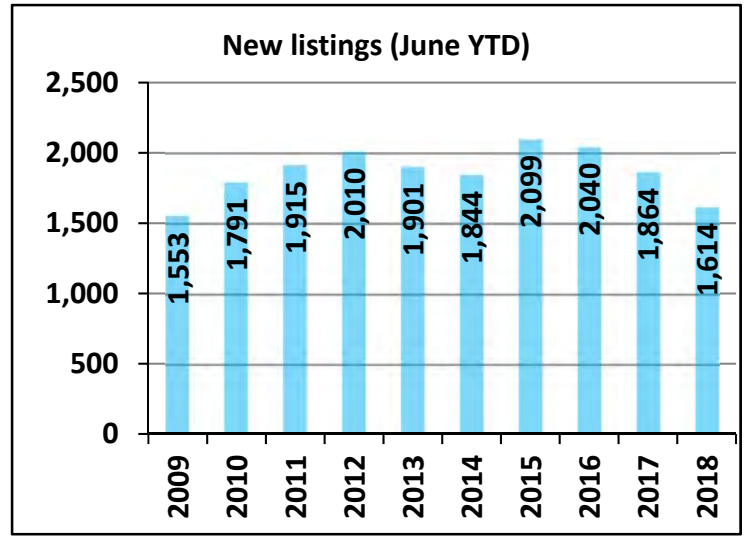
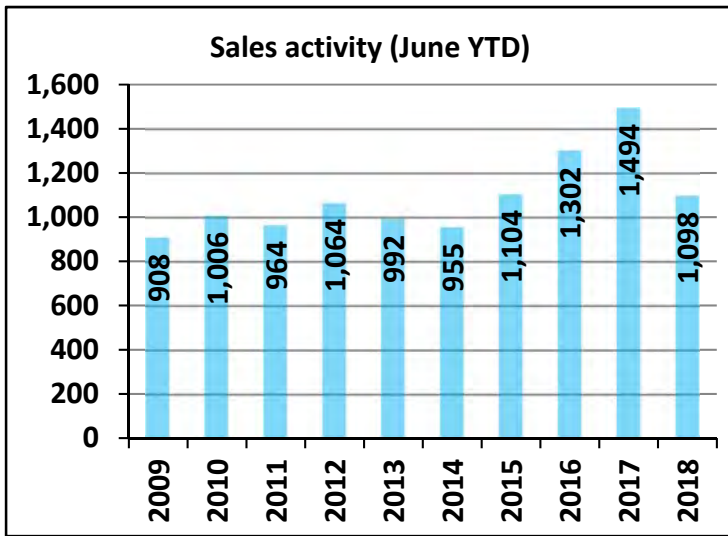
London North

Residential Market Activity



London North

Residential Market Activity



London North

Residential Market Activity

Actual	June 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		June 2017	June 2016	June 2015	June 2013	June 2011	June 2008
Sales Activity	219	-18.9	-25.3	-14.5	19.7	11.7	10.1
Dollar Volume	\$104,952,991	-9.5	4.6	29.9	99.9	94.0	105.7
New Listings	362	-3.7	-1.9	-9.7	18.7	-5.2	34.1
Active Listings	372	34.8	-33.9	-48.9	-45.7	-47.5	-35.0
Sales to New Listings Ratio¹	60.5	71.8	79.4	63.8	60.0	51.3	73.7
Months of Inventory²	1.7	1.0	1.9	2.8	3.7	3.6	2.9
Average Price	\$479,237	11.6	39.9	51.8	67.1	73.7	86.9

Year-to-date	June 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		June 2017 YTD	June 2016 YTD	June 2015 YTD	June 2013 YTD	June 2011 YTD	June 2008 YTD
Sales Activity	1,098	-26.5	-15.7	-0.5	10.7	13.9	8.4
Dollar Volume	\$492,122,681	-20.3	12.2	42.3	67.4	80.1	89.9
New Listings	1,614	-13.4	-20.9	-23.1	-15.1	-15.7	-11.6
Active Listings³	251	7.3	-54.8	-60.7	-60.2	-58.7	-53.8
Sales to New Listings Ratio⁴	68.0	80.2	63.8	52.6	52.2	50.3	55.5
Months of Inventory⁵	1.4	0.9	2.6	3.5	3.8	3.8	3.2
Average Price	\$448,199	8.5	33.1	43.1	51.2	58.2	75.2

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

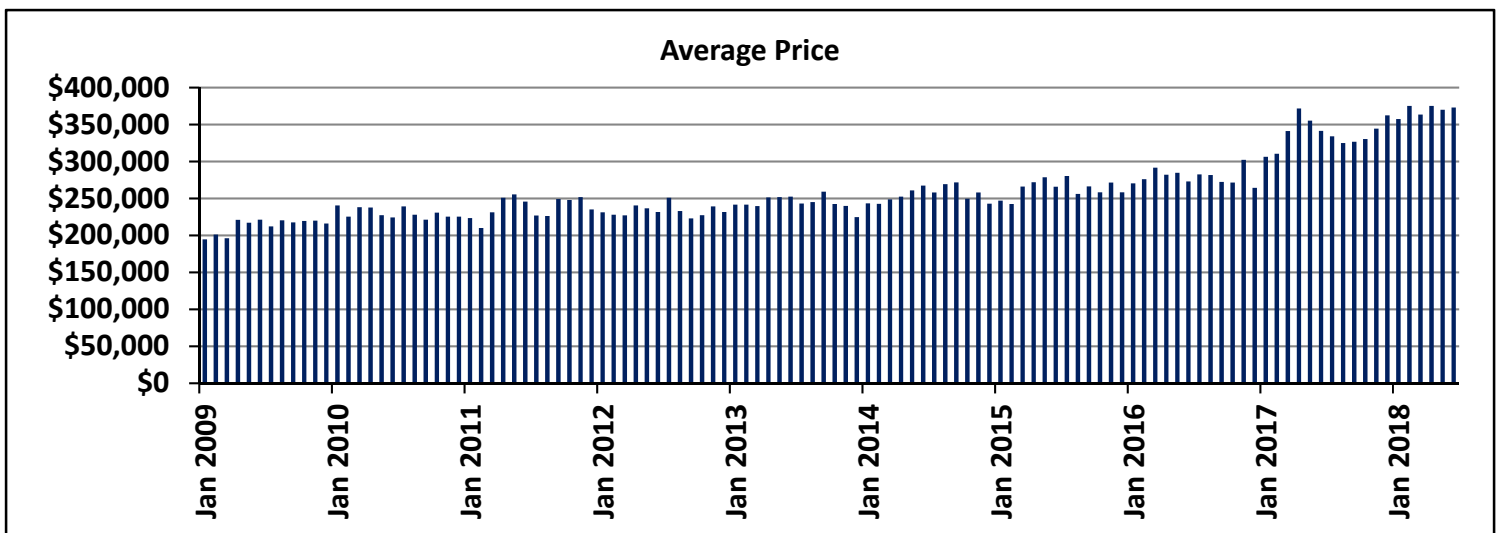
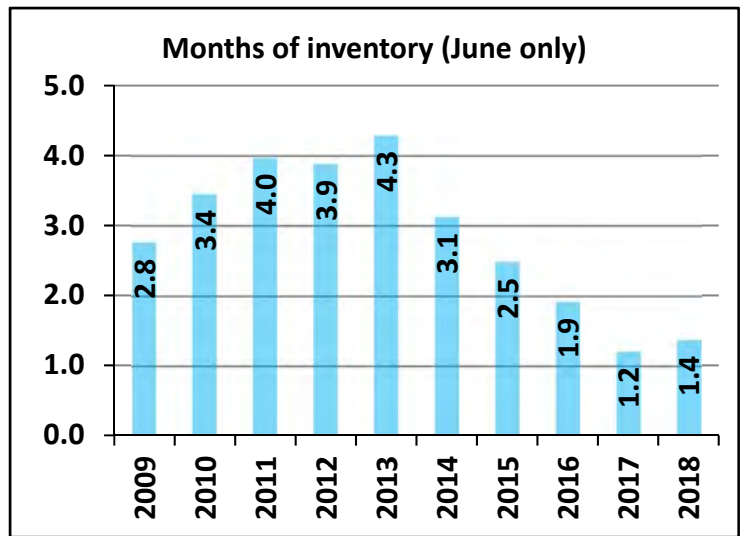
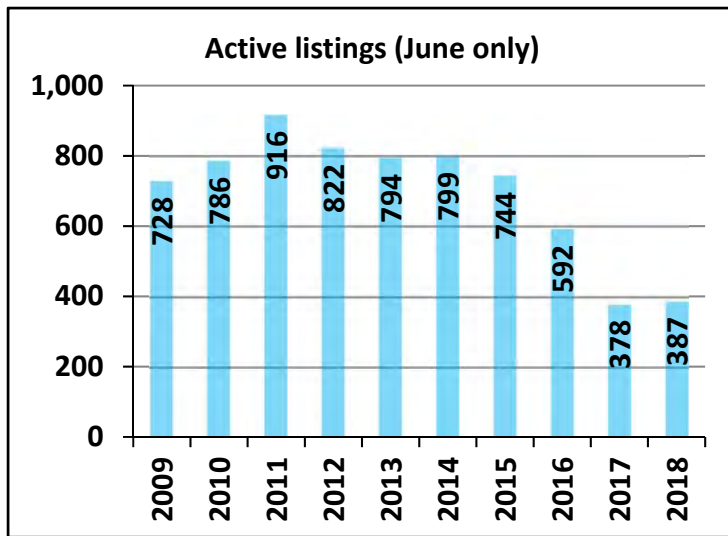
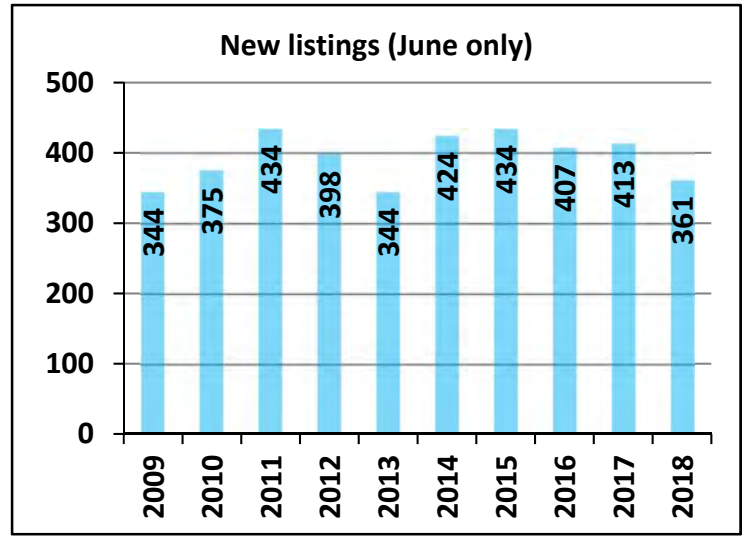
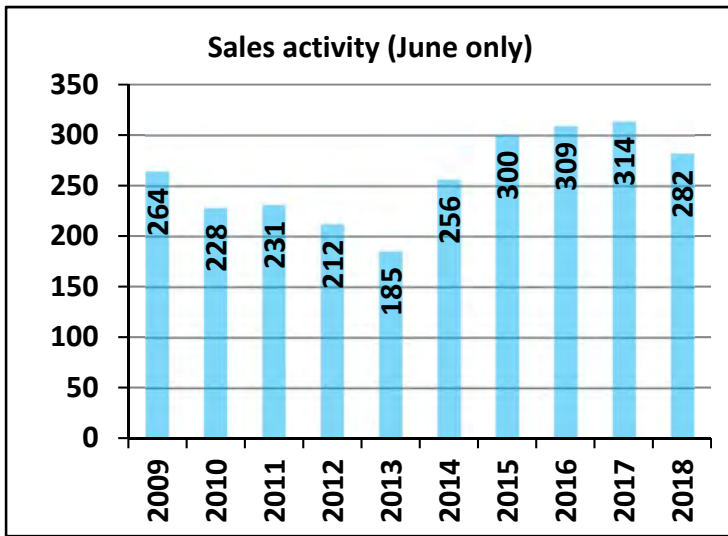
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

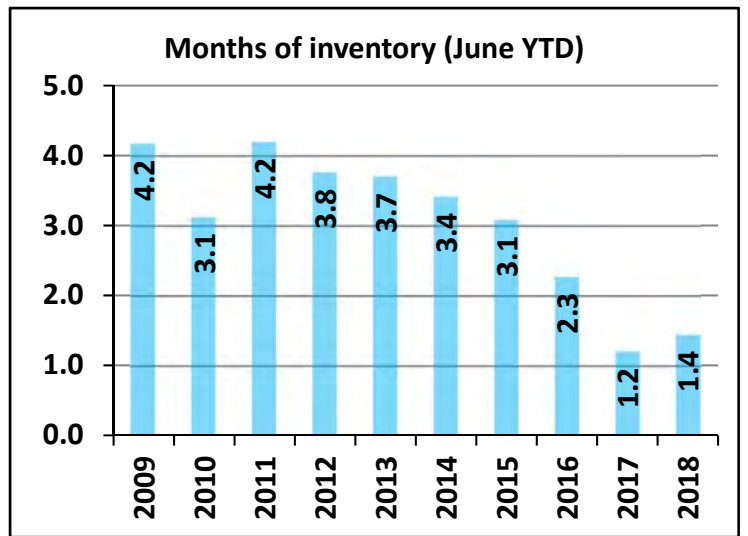
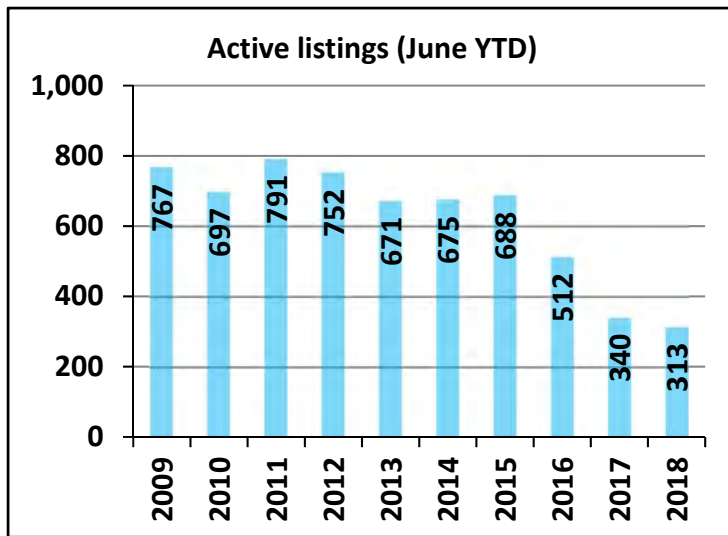
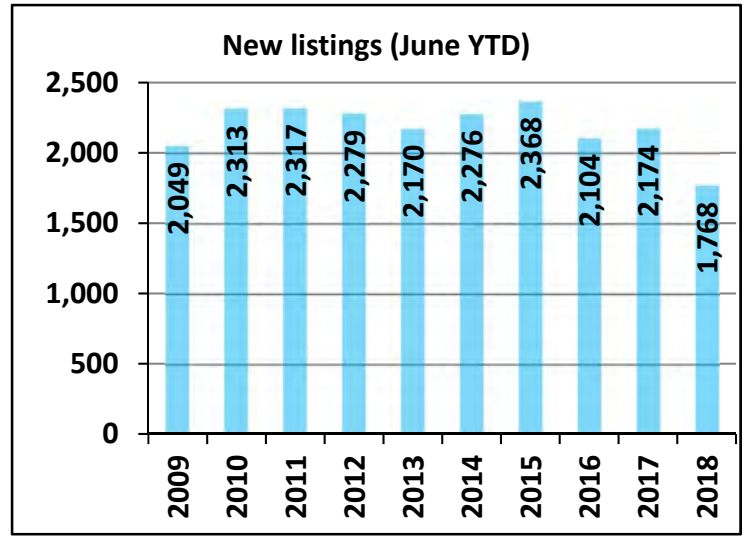
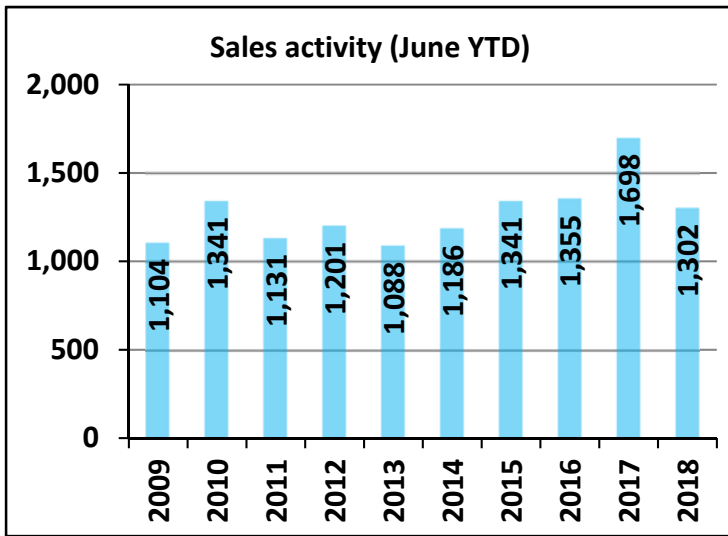
London South

Residential Market Activity



London South

Residential Market Activity



London South

Residential Market Activity

Actual	June 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		June 2017	June 2016	June 2015	June 2013	June 2011	June 2008
Sales Activity	282	-10.2	-8.7	-6.0	52.4	22.1	11.0
Dollar Volume	\$105,152,371	-1.9	24.7	31.8	125.3	85.3	108.5
New Listings	361	-12.6	-11.3	-16.8	4.9	-16.8	-17.8
Active Listings	387	2.4	-34.6	-48.0	-51.3	-57.8	-55.7
Sales to New Listings Ratio¹	78.1	76.0	75.9	69.1	53.8	53.2	57.9
Months of Inventory²	1.4	1.2	1.9	2.5	4.3	4.0	3.4
Average Price	\$372,881	9.2	36.6	40.2	47.8	51.8	87.8

Year-to-date	June 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		June 2017 YTD	June 2016 YTD	June 2015 YTD	June 2013 YTD	June 2011 YTD	June 2008 YTD
Sales Activity	1,302	-23.3	-3.9	-2.9	19.7	15.1	1.8
Dollar Volume	\$481,893,874	-17.6	26.9	35.2	78.9	77.7	77.8
New Listings	1,768	-18.7	-16.0	-25.3	-18.5	-23.7	-26.9
Active Listings³	313	-7.9	-38.9	-54.5	-53.4	-60.4	-57.5
Sales to New Listings Ratio⁴	73.6	78.1	64.4	56.6	50.1	48.8	52.9
Months of Inventory⁵	1.4	1.2	2.3	3.1	3.7	4.2	3.5
Average Price	\$370,118	7.4	32.1	39.2	49.5	54.4	74.6

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

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