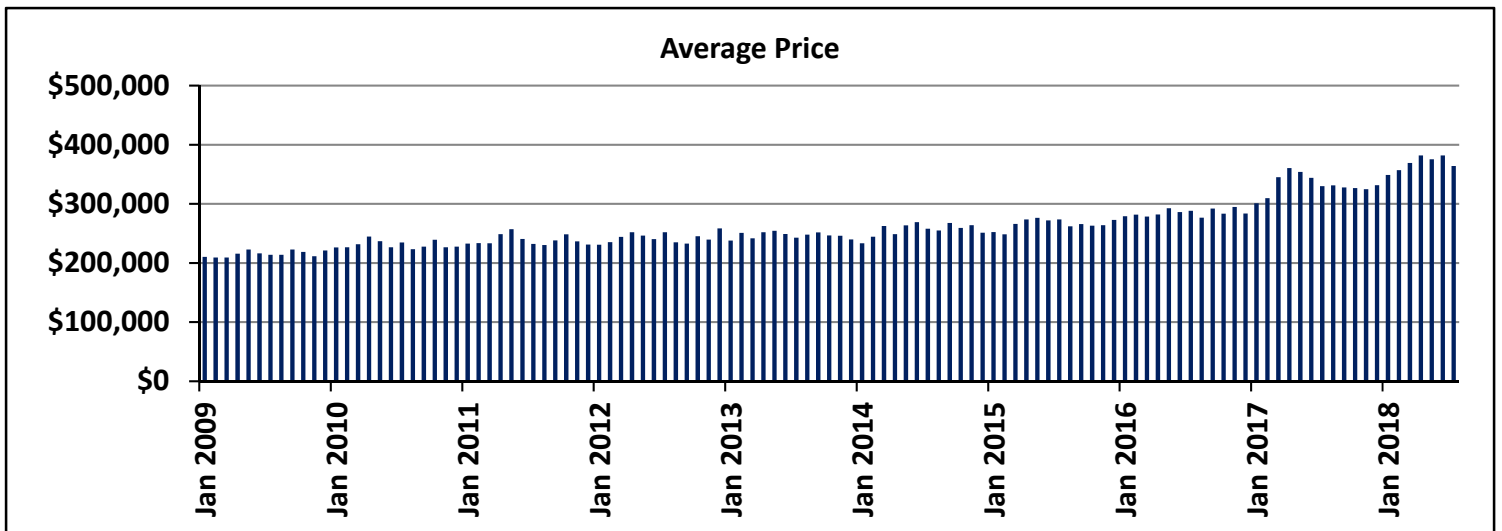
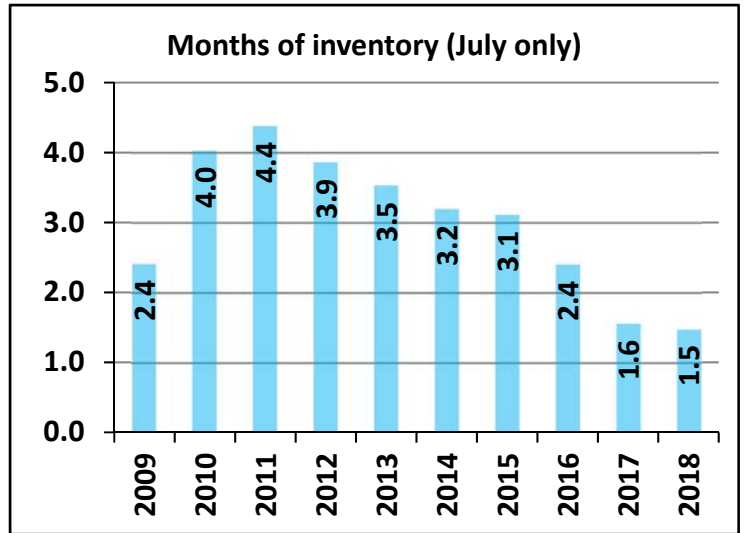
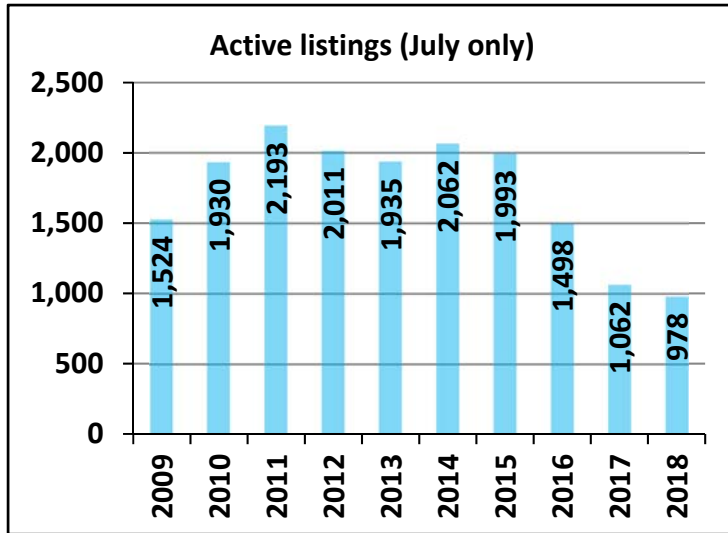
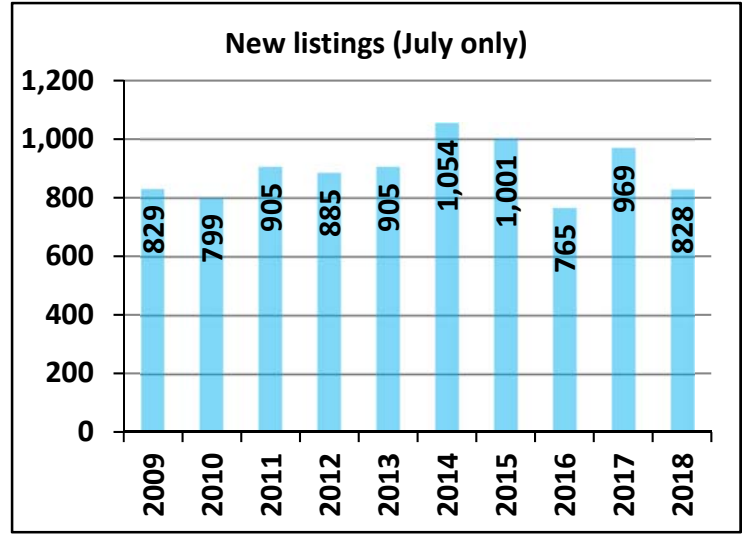
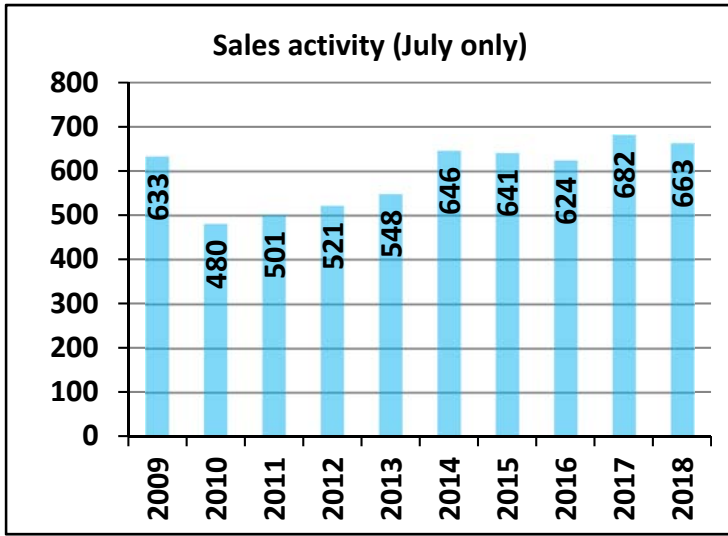


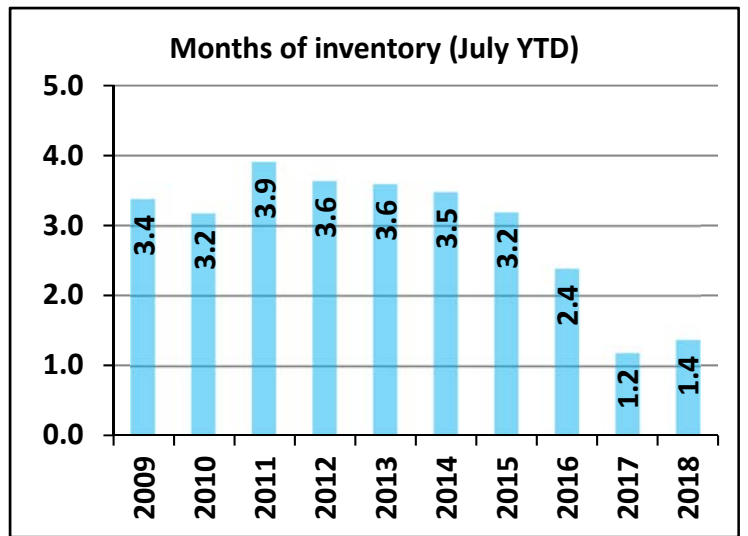
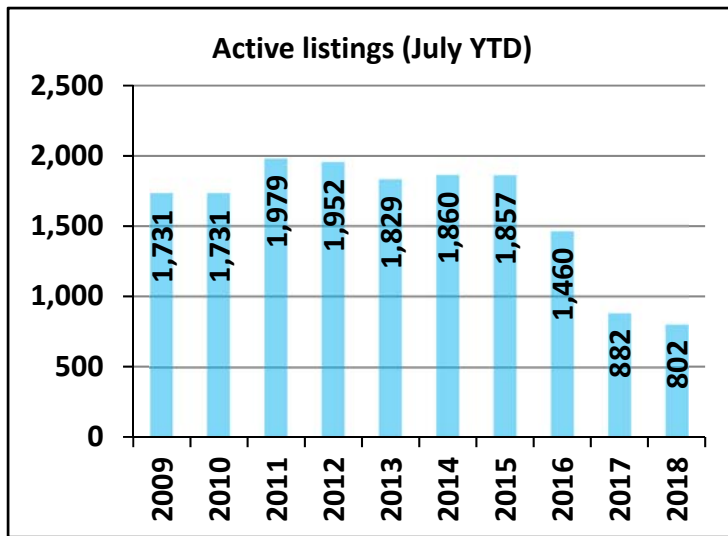
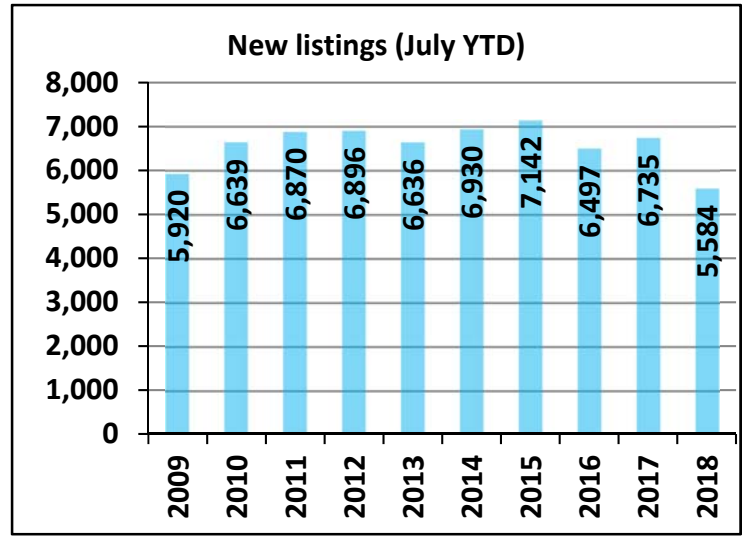
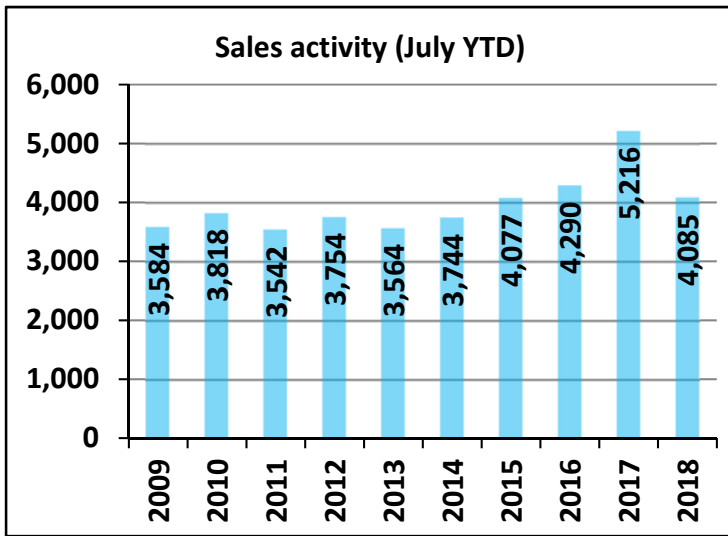
London

Residential Market Activity



London

Residential Market Activity



London

Residential Market Activity

Actual	July 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2017	July 2016	July 2015	July 2013	July 2011	July 2008
Sales Activity	663	-2.8	6.3	3.4	21.0	32.3	-4.5
Dollar Volume	\$241,363,488	7.3	34.2	37.6	81.4	107.6	61.4
New Listings	828	-14.6	8.2	-17.3	-8.5	-8.5	-18.3
Active Listings	978	-7.9	-34.7	-50.9	-49.5	-55.4	-51.1
Sales to New Listings Ratio¹	80.1	70.4	81.6	64.0	60.6	55.4	68.5
Months of Inventory²	1.5	1.6	2.4	3.1	3.5	4.4	2.9
Average Price	\$364,047	10.4	26.3	33.1	49.9	56.9	69.0

Year-to-date	July 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2017 YTD	July 2016 YTD	July 2015 YTD	July 2013 YTD	July 2011 YTD	July 2008 YTD
Sales Activity	4,085	-21.7	-4.8	0.2	14.6	15.3	0.4
Dollar Volume	\$1,516,373,579	-14.6	24.1	38.4	71.7	77.8	73.2
New Listings	5,584	-17.1	-14.1	-21.8	-15.9	-18.7	-21.8
Active Listings³	802	-9.1	-45.1	-56.8	-56.2	-59.5	-56.6
Sales to New Listings Ratio⁴	73.2	77.4	66.0	57.1	53.7	51.6	56.9
Months of Inventory⁵	1.4	1.2	2.4	3.2	3.6	3.9	3.2
Average Price	\$371,205	9.1	30.3	38.1	49.8	54.2	72.5

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

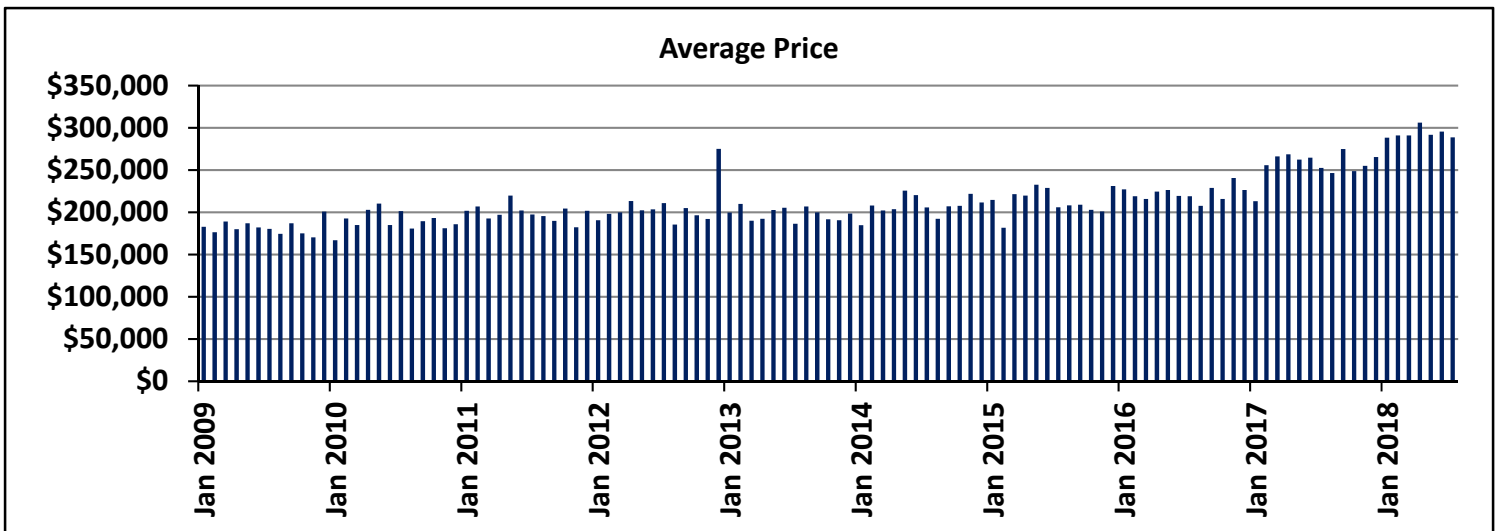
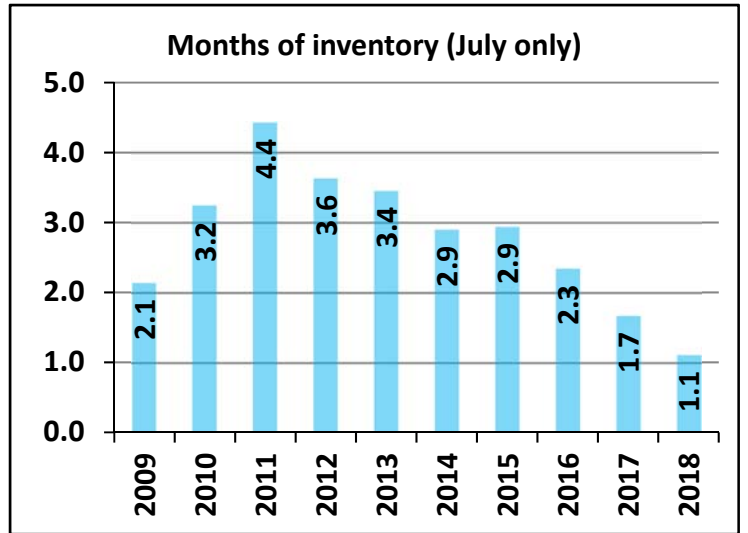
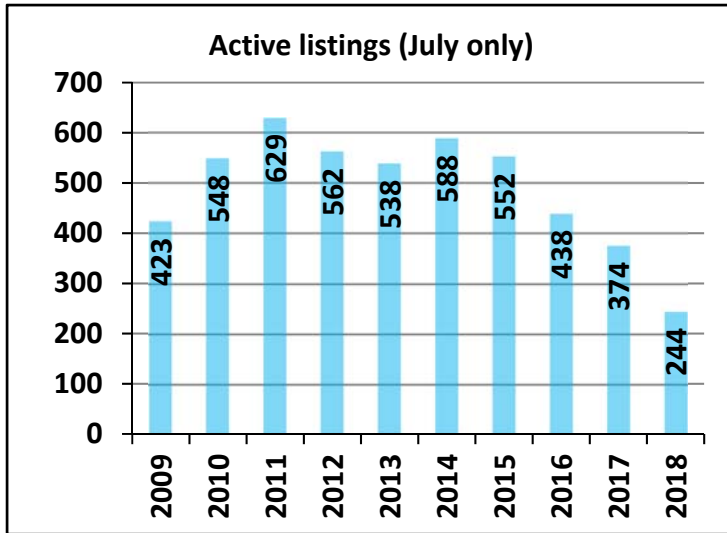
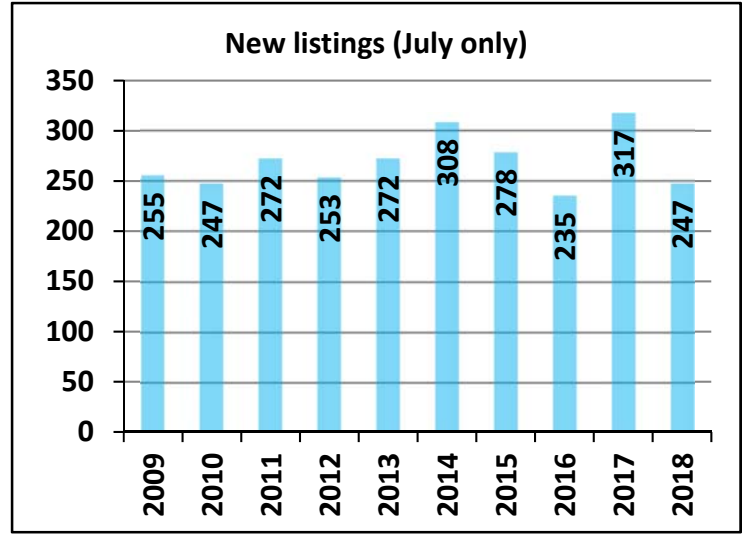
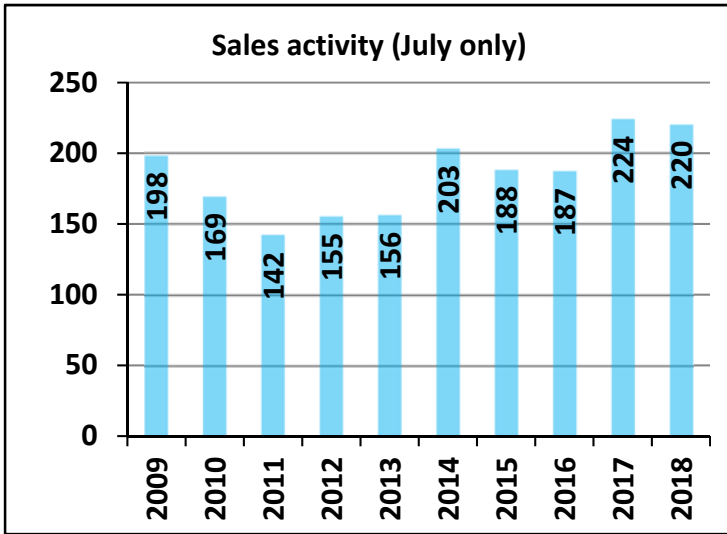
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

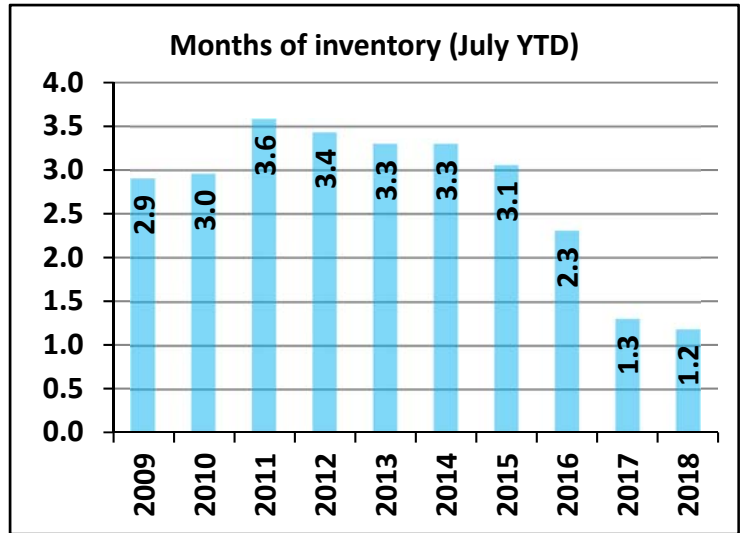
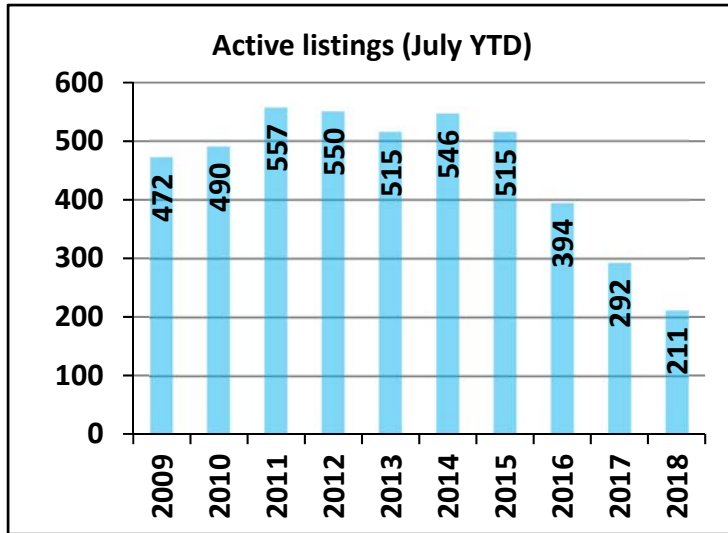
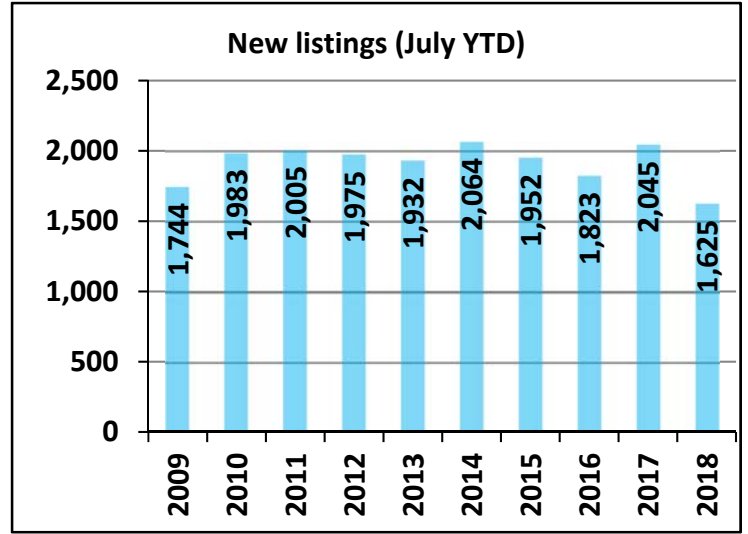
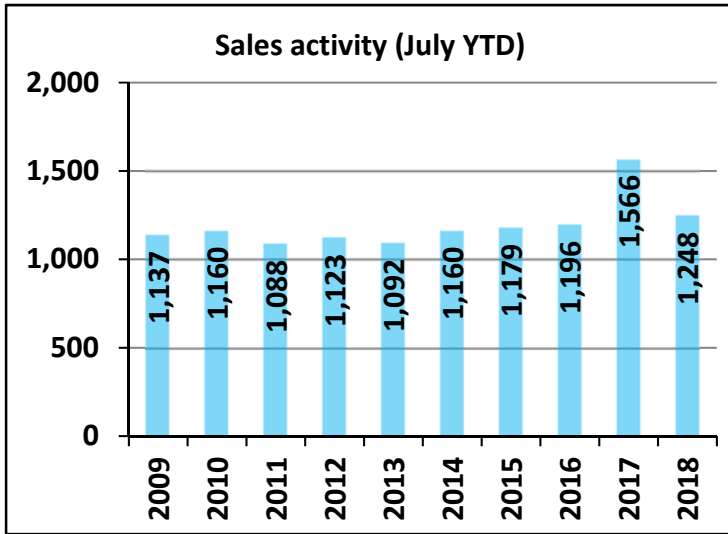
London East

Residential Market Activity



London East

Residential Market Activity



London East

Residential Market Activity

Actual	July 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2017	July 2016	July 2015	July 2013	July 2011	July 2008
Sales Activity	220	-1.8	17.6	17.0	41.0	54.9	-3.9
Dollar Volume	\$63,502,561	12.3	55.1	64.0	118.4	126.6	54.3
New Listings	247	-22.1	5.1	-11.2	-9.2	-9.2	-16.8
Active Listings	244	-34.8	-44.3	-55.8	-54.6	-61.2	-59.1
Sales to New Listings Ratio ¹	89.1	70.7	79.6	67.6	57.4	52.2	77.1
Months of Inventory ²	1.1	1.7	2.3	2.9	3.4	4.4	2.6
Average Price	\$288,648	14.3	31.8	40.2	54.9	46.3	60.6

Year-to-date	July 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2017 YTD	July 2016 YTD	July 2015 YTD	July 2013 YTD	July 2011 YTD	July 2008 YTD
Sales Activity	1,248	-20.3	4.3	5.9	14.3	14.7	-4.8
Dollar Volume	\$366,363,318	-9.5	38.4	42.8	69.6	66.4	54.6
New Listings	1,625	-20.5	-10.9	-16.8	-15.9	-19.0	-25.6
Active Listings ³	211	-27.7	-46.4	-59.0	-59.0	-62.1	-61.8
Sales to New Listings Ratio ⁴	76.8	76.6	65.6	60.4	56.5	54.3	60.0
Months of Inventory ⁵	1.2	1.3	2.3	3.1	3.3	3.6	2.9
Average Price	\$293,560	13.6	32.6	34.9	48.4	45.1	62.4

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

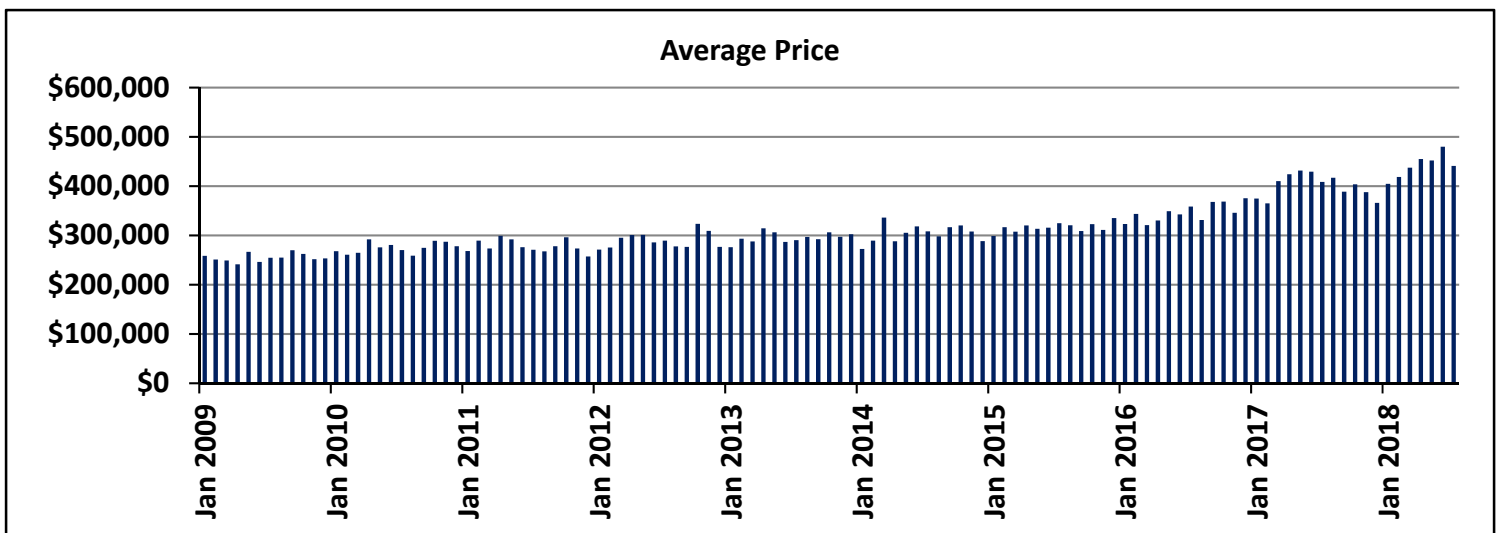
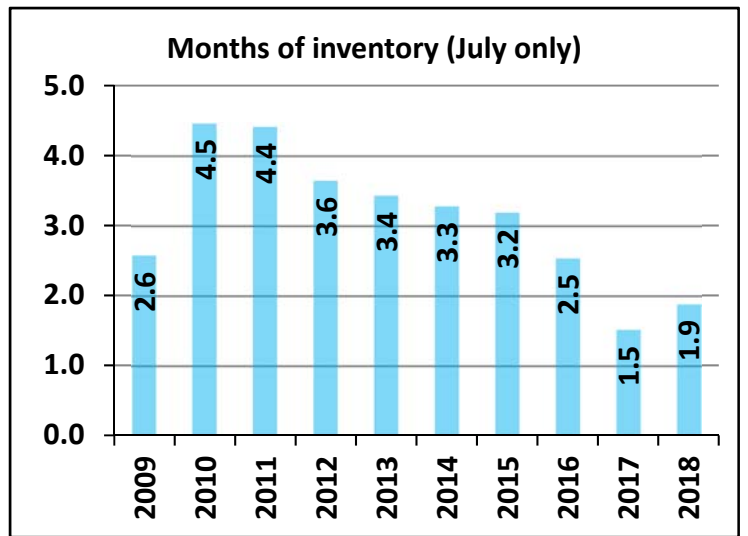
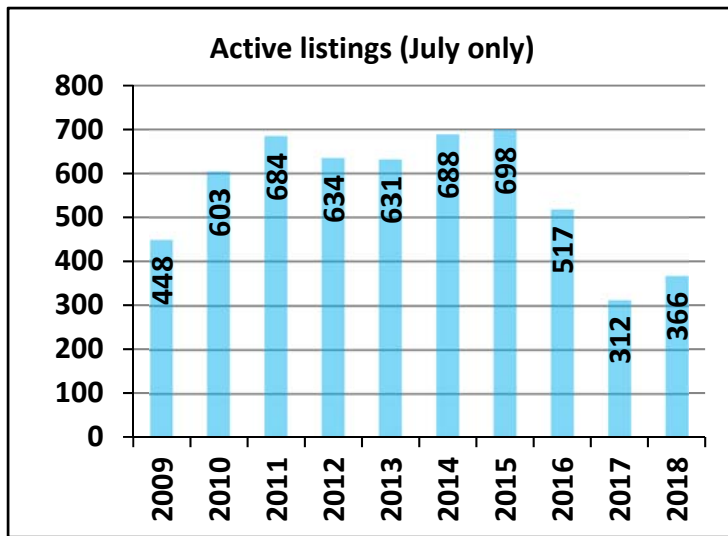
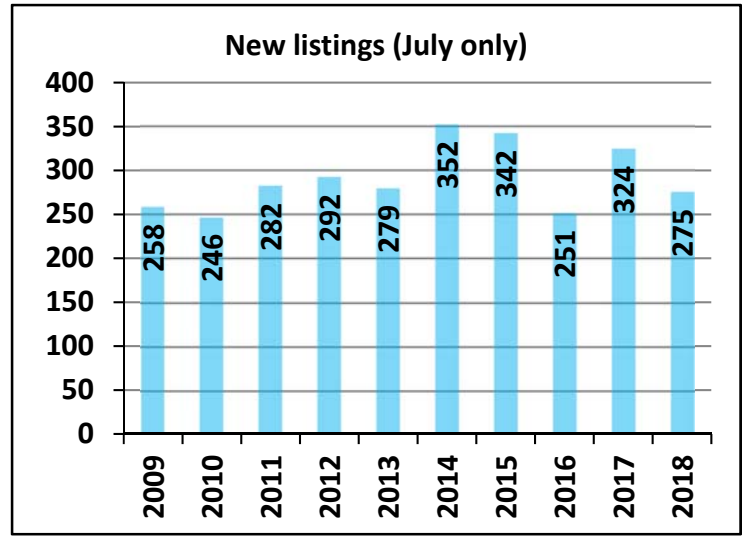
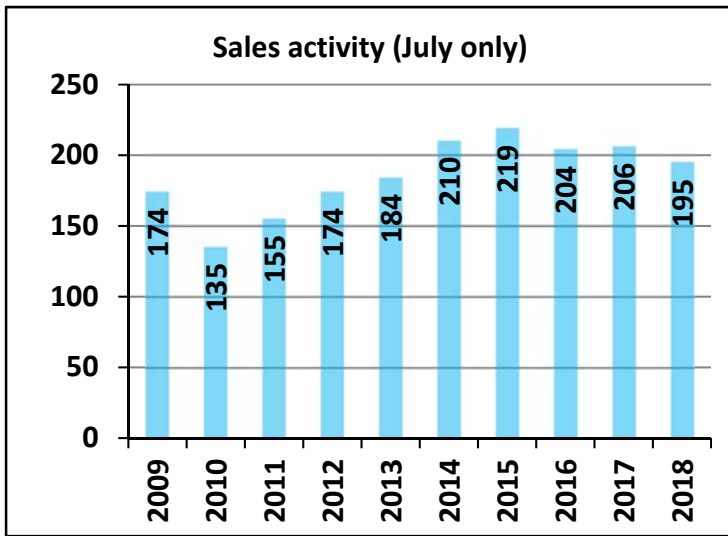
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

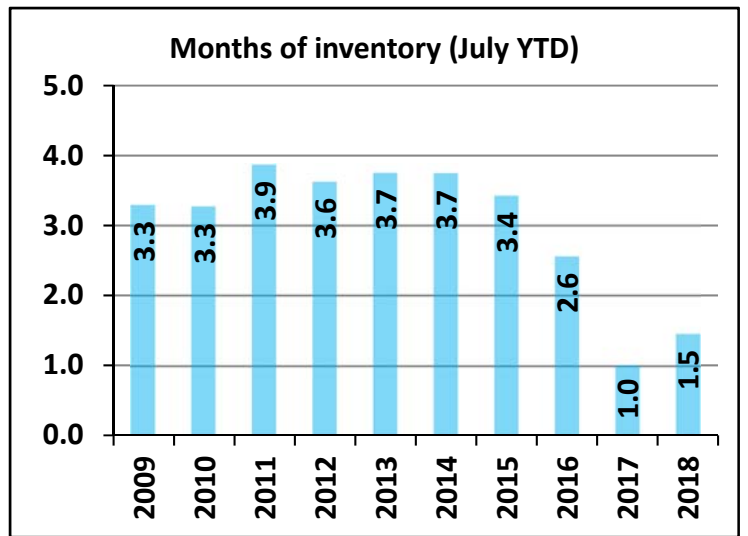
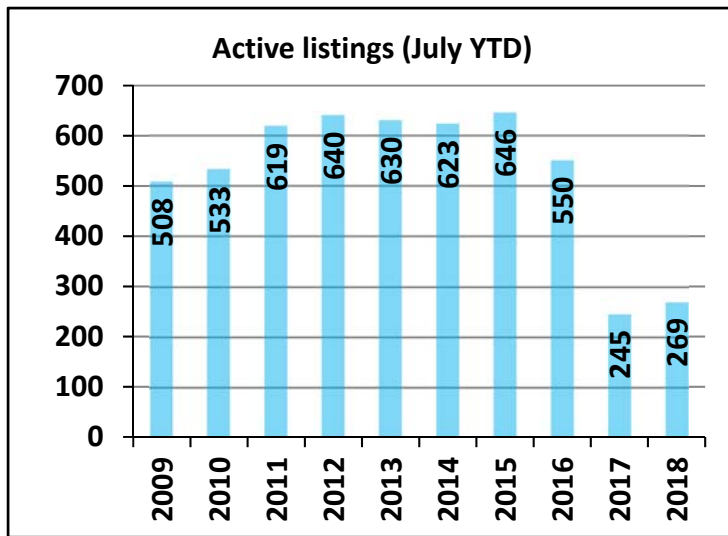
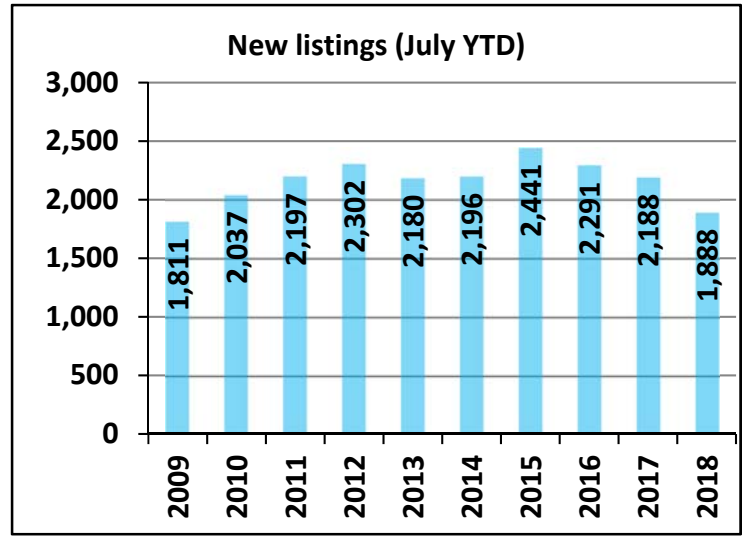
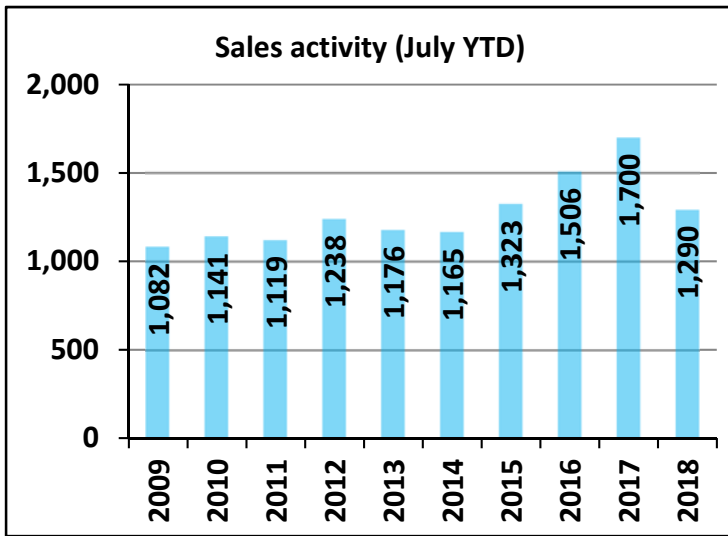
London North

Residential Market Activity



London North

Residential Market Activity



London North

Residential Market Activity

Actual	July 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2017	July 2016	July 2015	July 2013	July 2011	July 2008
Sales Activity	195	-5.3	-4.4	-11.0	6.0	25.8	7.1
Dollar Volume	\$86,001,883	2.2	17.6	21.0	61.0	104.9	86.5
New Listings	275	-15.1	9.6	-19.6	-1.4	-2.5	-6.1
Active Listings	366	17.3	-29.2	-47.6	-42.0	-46.5	-35.9
Sales to New Listings Ratio¹	70.9	63.6	81.3	64.0	65.9	55.0	62.1
Months of Inventory²	1.9	1.5	2.5	3.2	3.4	4.4	3.1
Average Price	\$441,035	8.0	23.1	35.9	51.9	62.9	74.0

Year-to-date	July 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2017 YTD	July 2016 YTD	July 2015 YTD	July 2013 YTD	July 2011 YTD	July 2008 YTD
Sales Activity	1,290	-24.1	-14.3	-2.5	9.7	15.3	7.9
Dollar Volume	\$576,974,564	-17.7	12.8	38.4	66.1	83.1	89.0
New Listings	1,888	-13.7	-17.6	-22.7	-13.4	-14.1	-10.9
Active Listings³	269	9.8	-51.1	-58.4	-57.3	-56.5	-50.8
Sales to New Listings Ratio⁴	68.3	77.7	65.7	54.2	53.9	50.9	56.4
Months of Inventory⁵	1.5	1.0	2.6	3.4	3.7	3.9	3.2
Average Price	\$447,267	8.4	31.6	41.9	51.4	58.8	75.1

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

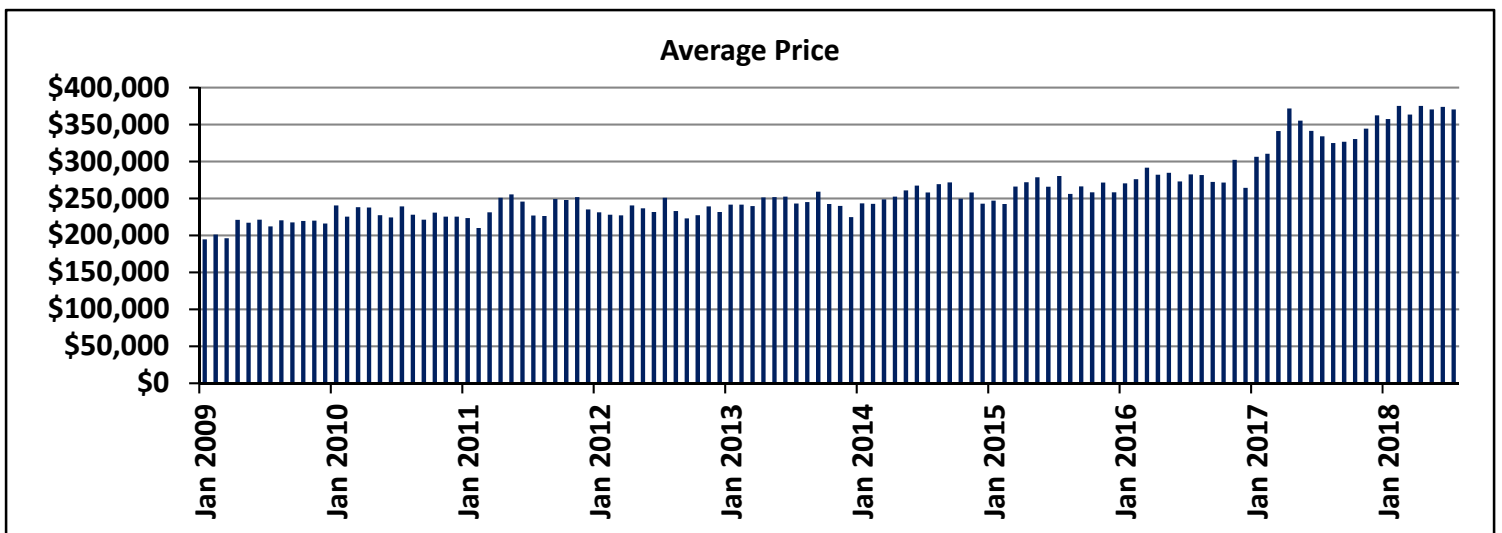
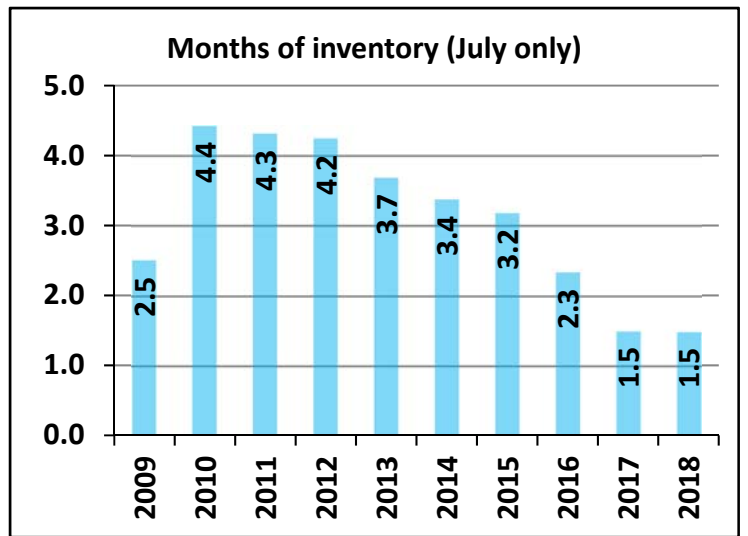
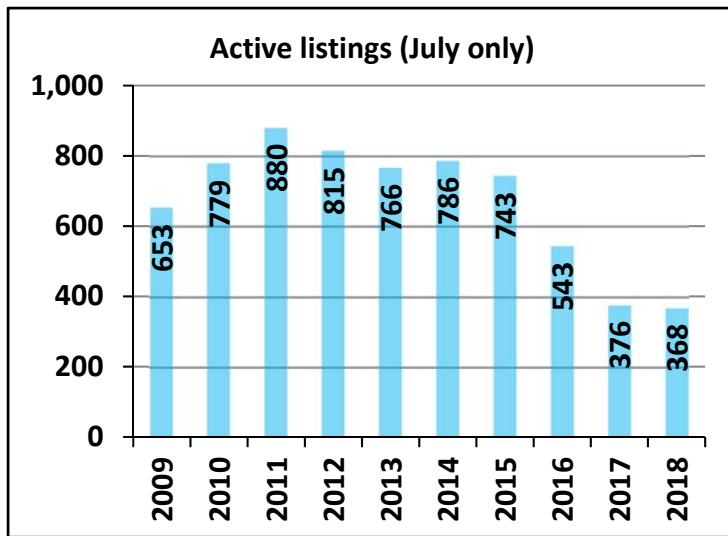
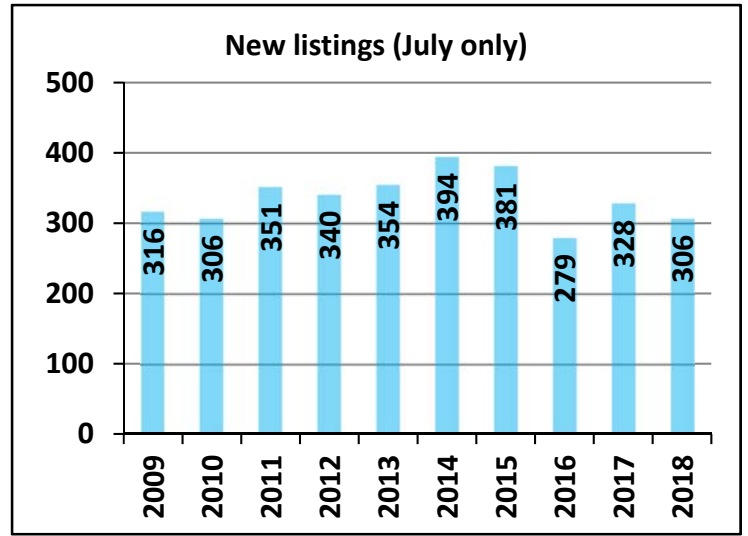
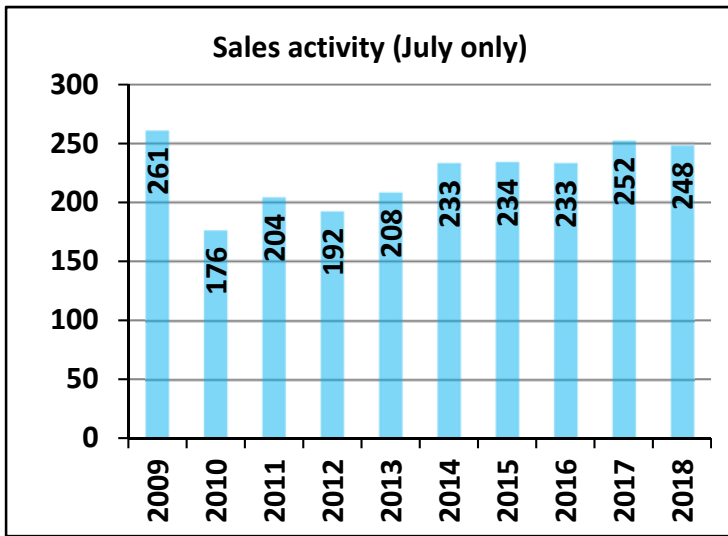
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

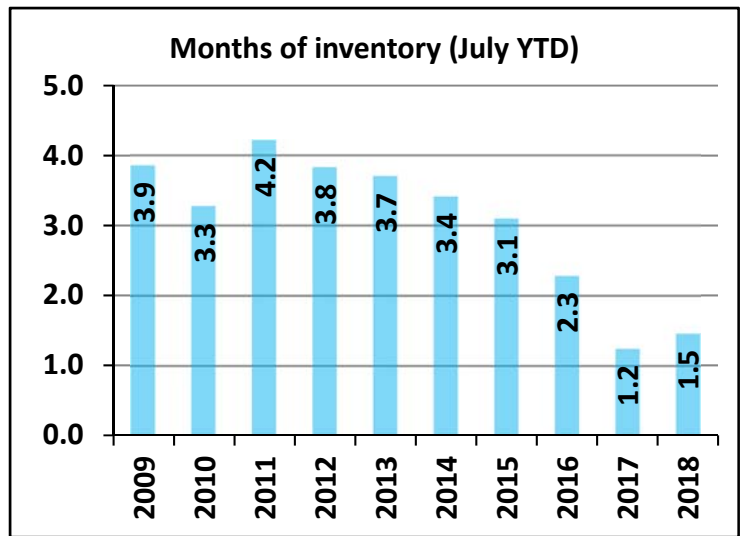
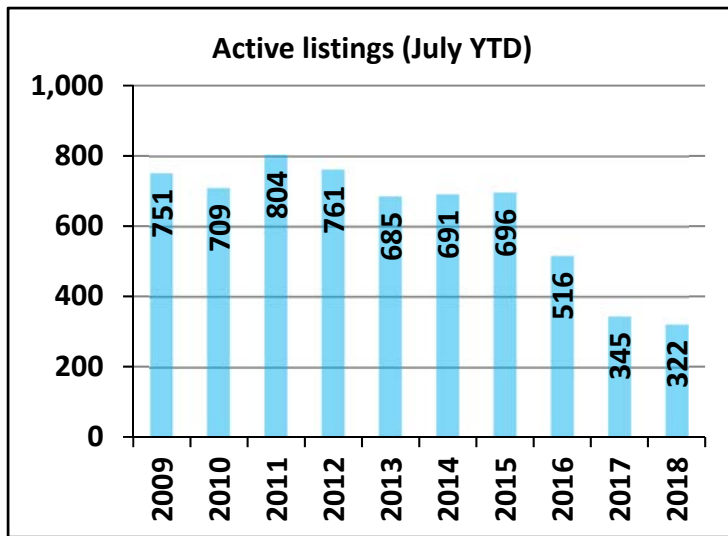
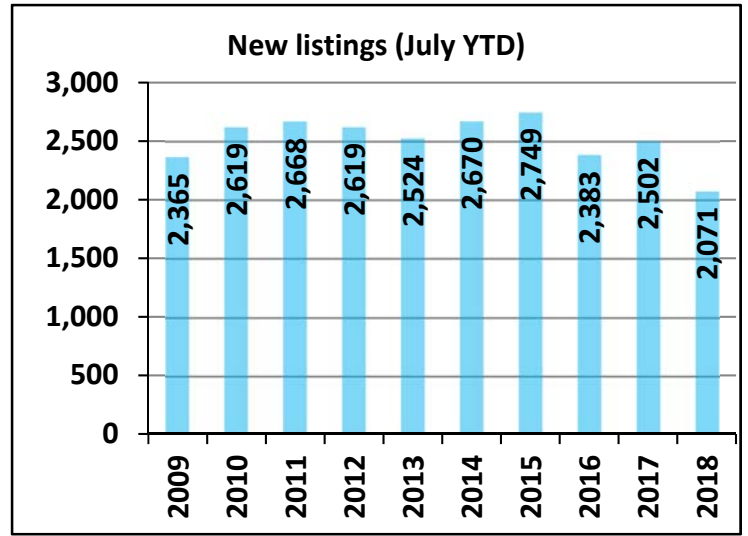
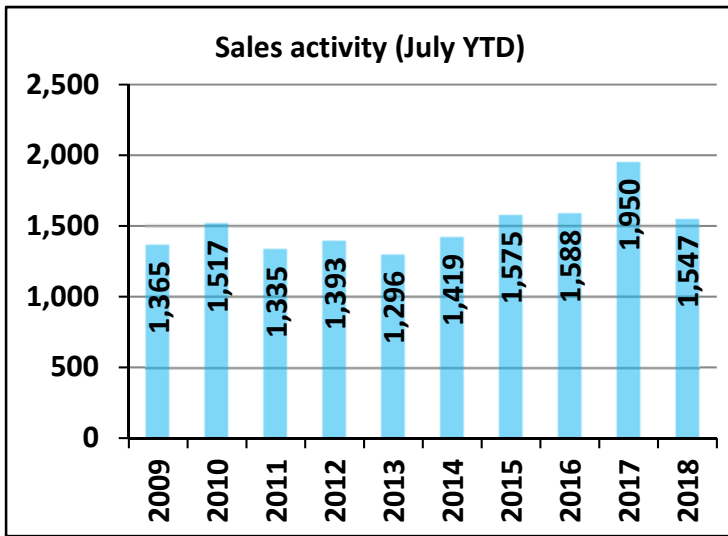
London South

Residential Market Activity



London South

Residential Market Activity



London South

Residential Market Activity

Actual	July 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2017	July 2016	July 2015	July 2013	July 2011	July 2008
Sales Activity	248	-1.6	6.4	6.0	19.2	21.6	-12.4
Dollar Volume	\$91,859,044	9.1	39.6	40.1	81.7	98.5	47.6
New Listings	306	-6.7	9.7	-19.7	-13.6	-12.8	-27.7
Active Listings	368	-2.1	-32.2	-50.5	-52.0	-58.2	-55.9
Sales to New Listings Ratio¹	81.0	76.8	83.5	61.4	58.8	58.1	66.9
Months of Inventory²	1.5	1.5	2.3	3.2	3.7	4.3	3.0
Average Price	\$370,399	10.9	31.2	32.2	52.4	63.2	68.4

Year-to-date	July 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2017 YTD	July 2016 YTD	July 2015 YTD	July 2013 YTD	July 2011 YTD	July 2008 YTD
Sales Activity	1,547	-20.7	-2.6	-1.8	19.4	15.9	-1.0
Dollar Volume	\$573,035,696	-14.4	28.7	35.8	79.2	80.5	71.9
New Listings	2,071	-17.2	-13.1	-24.7	-17.9	-22.4	-27.1
Active Listings³	322	-6.7	-37.6	-53.7	-53.0	-60.0	-57.1
Sales to New Listings Ratio⁴	74.7	77.9	66.6	57.3	51.3	50.0	55.0
Months of Inventory⁵	1.5	1.2	2.3	3.1	3.7	4.2	3.4
Average Price	\$370,417	7.9	32.1	38.2	50.1	55.8	73.6

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

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