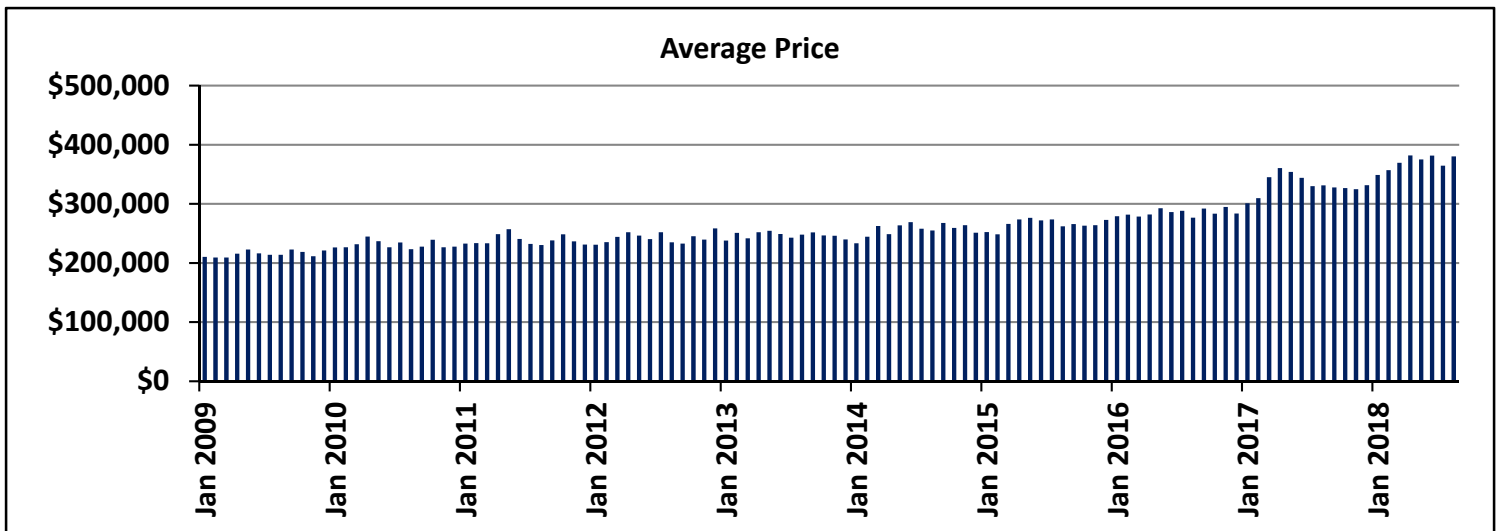
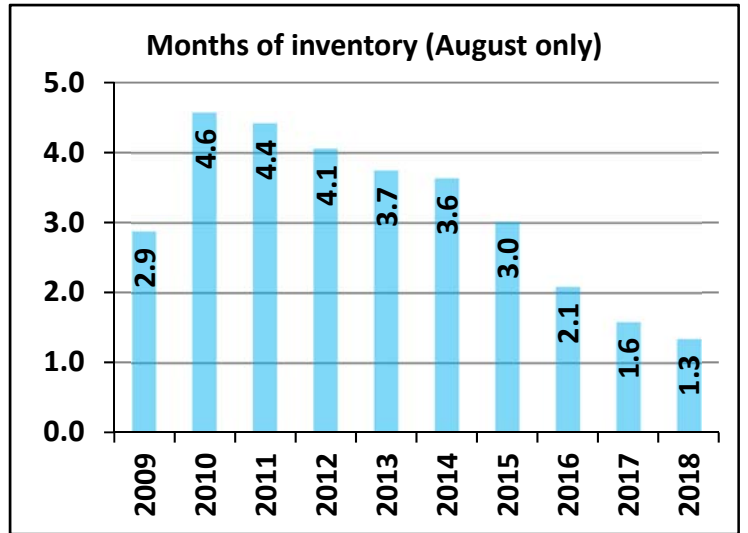
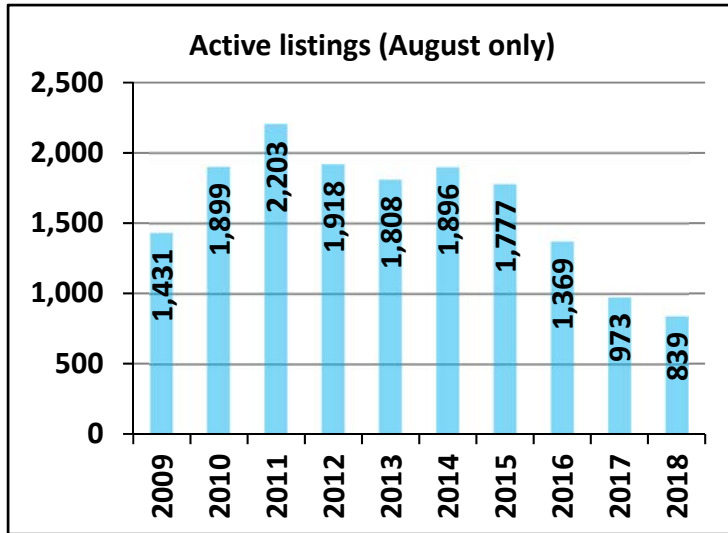
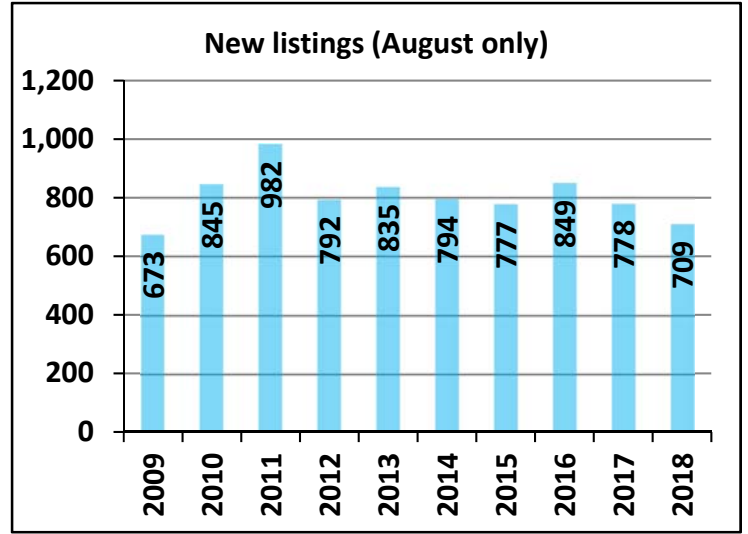
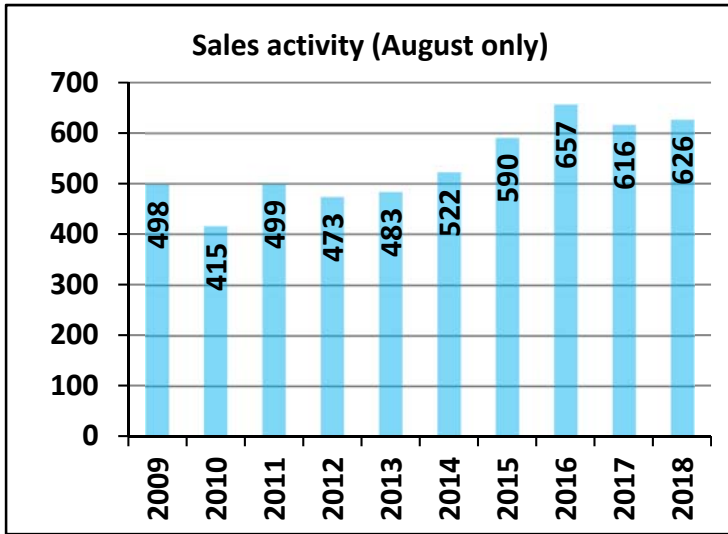


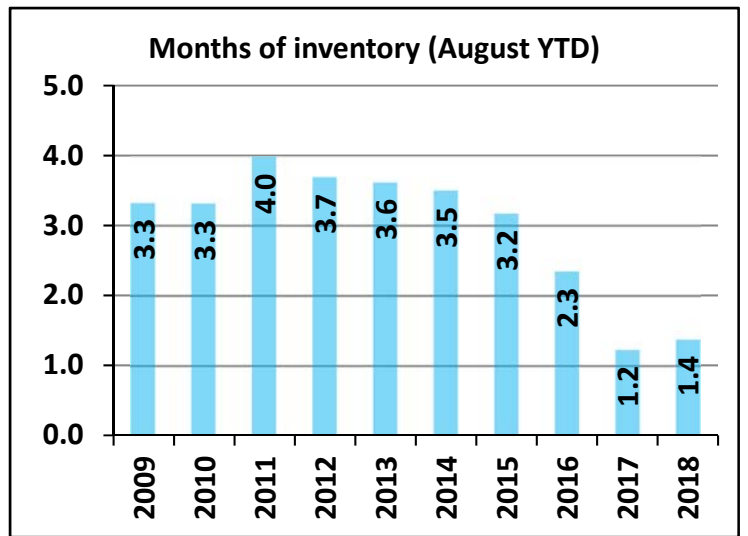
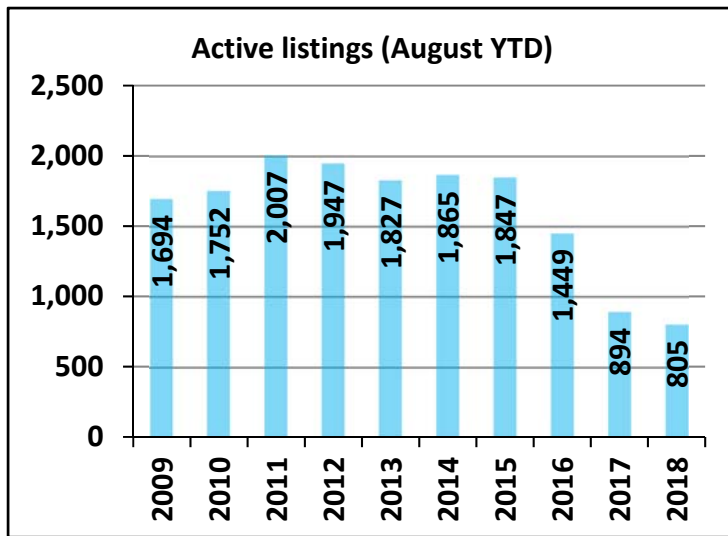
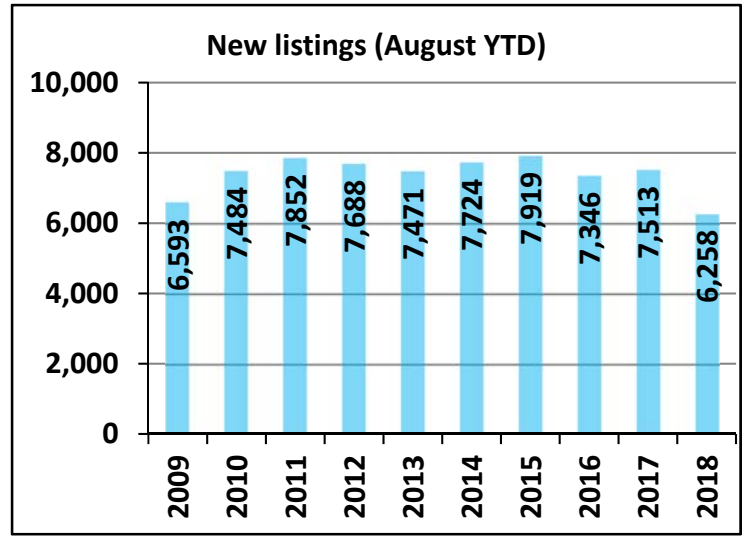
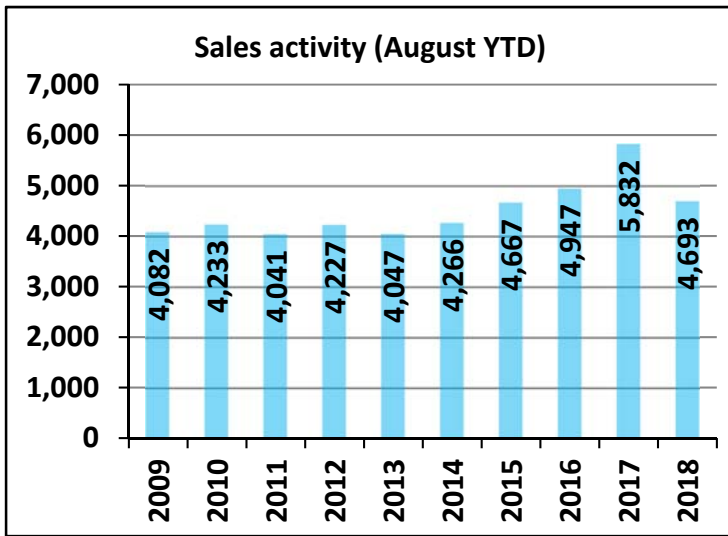
London

Residential Market Activity



London

Residential Market Activity



London

Residential Market Activity

Actual	August 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	626	1.6	-4.7	6.1	29.6	25.5	11.2
Dollar Volume	\$237,967,021	16.6	31.0	53.9	98.7	107.1	101.1
New Listings	709	-8.9	-16.5	-8.8	-15.1	-27.8	-12.7
Active Listings	839	-13.8	-38.7	-52.8	-53.6	-61.9	-54.7
Sales to New Listings Ratio¹	88.3	79.2	77.4	75.9	57.8	50.8	69.3
Months of Inventory²	1.3	1.6	2.1	3.0	3.7	4.4	3.3
Average Price	\$380,139	14.8	37.4	45.1	53.3	65.1	80.9

Year-to-date	August 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		August 2017 YTD	August 2016 YTD	August 2015 YTD	August 2013 YTD	August 2011 YTD	August 2008 YTD
Sales Activity	4,693	-19.5	-5.1	0.6	16.0	16.1	1.3
Dollar Volume	\$1,747,635,399	-11.7	24.5	39.8	74.2	80.6	75.8
New Listings	6,258	-16.7	-14.8	-21.0	-16.2	-20.3	-21.3
Active Listings³	805	-10.0	-44.4	-56.4	-55.9	-59.9	-56.5
Sales to New Listings Ratio⁴	75.0	77.6	67.3	58.9	54.2	51.5	58.2
Months of Inventory⁵	1.4	1.2	2.3	3.2	3.6	4.0	3.2
Average Price	\$372,392	9.7	31.3	39.0	50.3	55.5	73.5

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

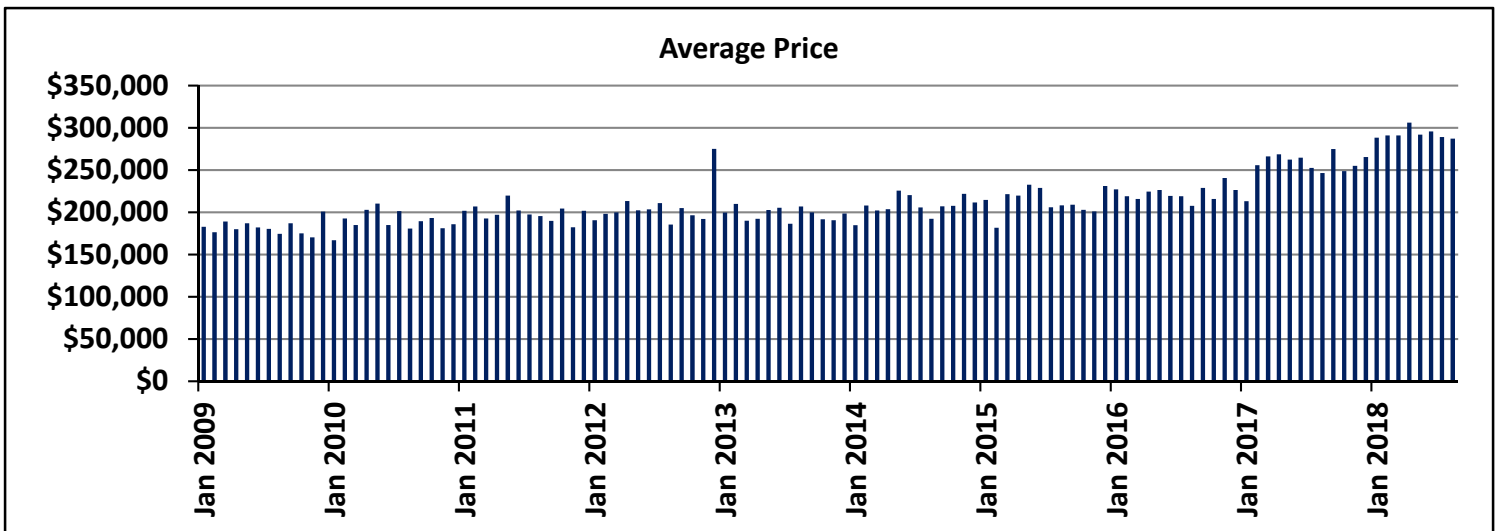
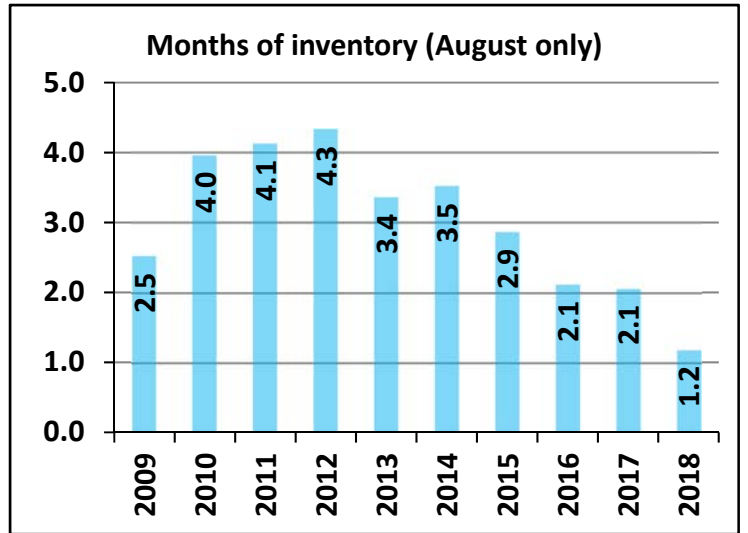
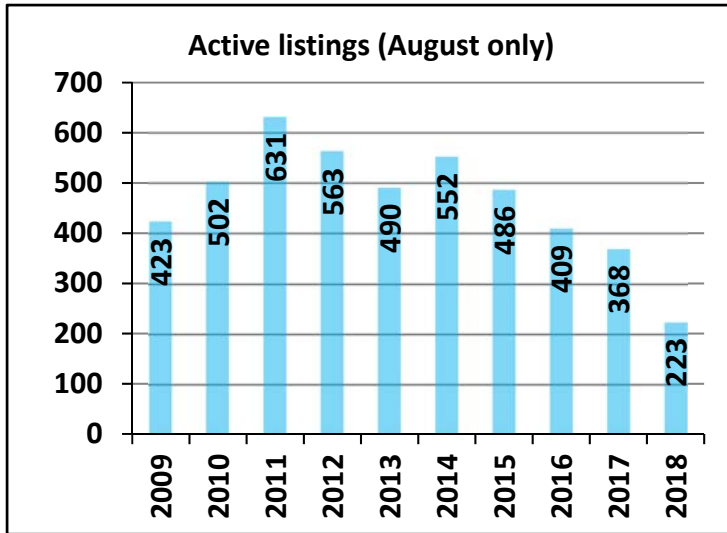
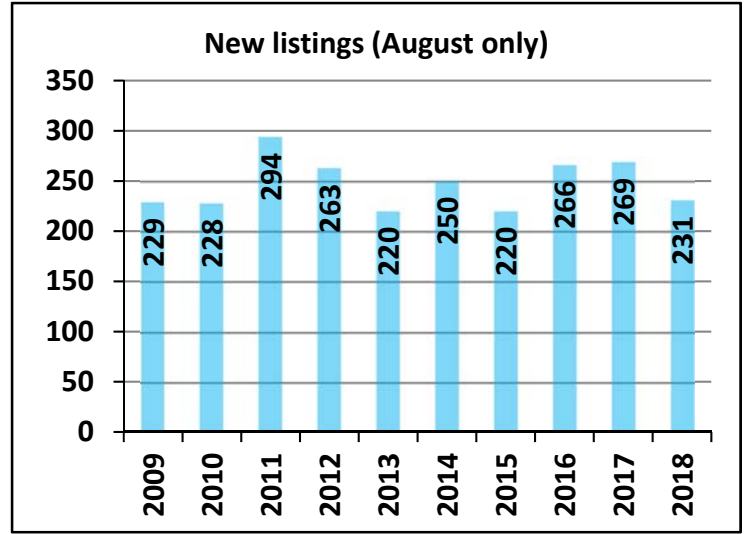
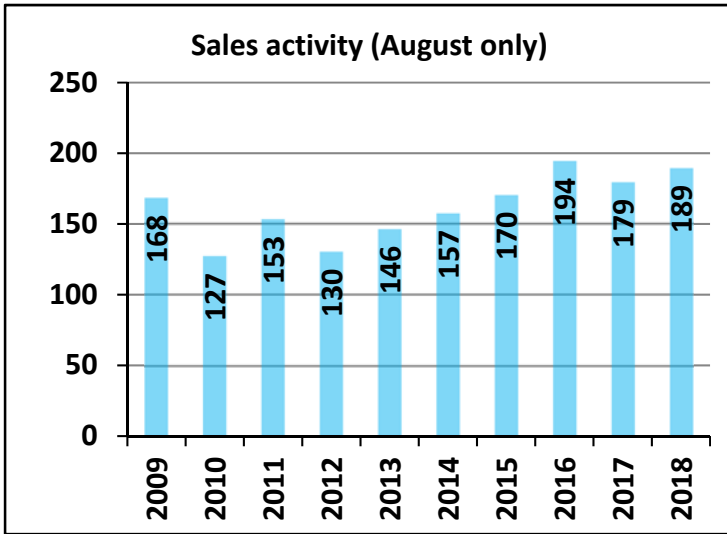
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

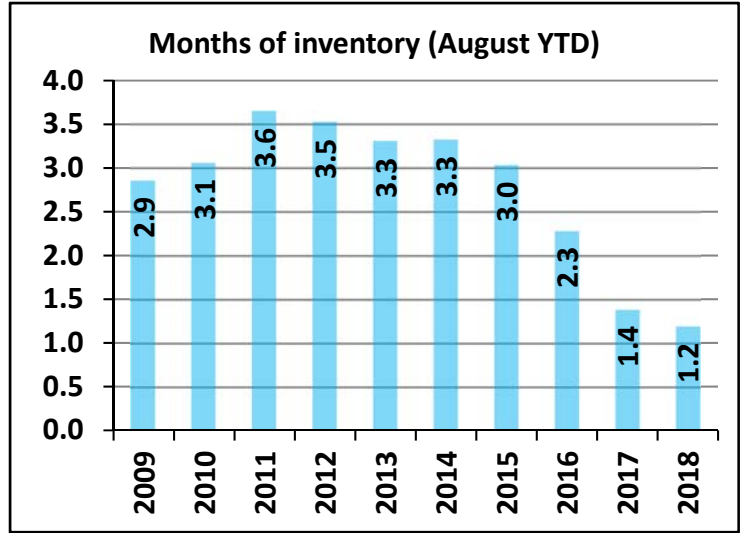
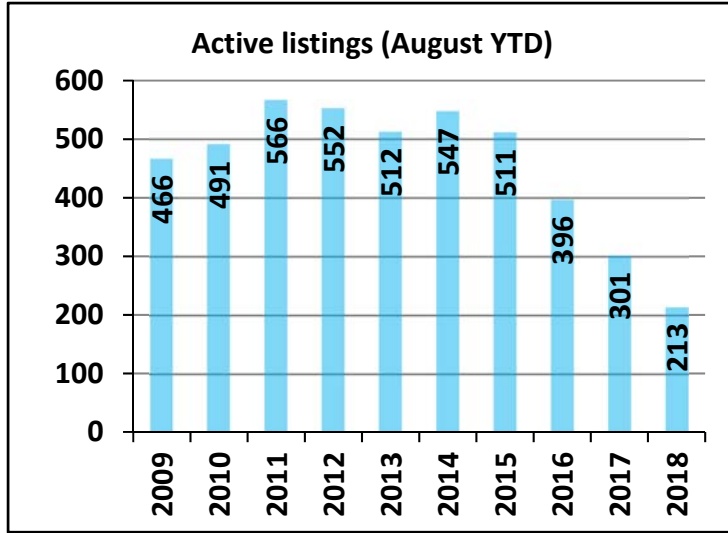
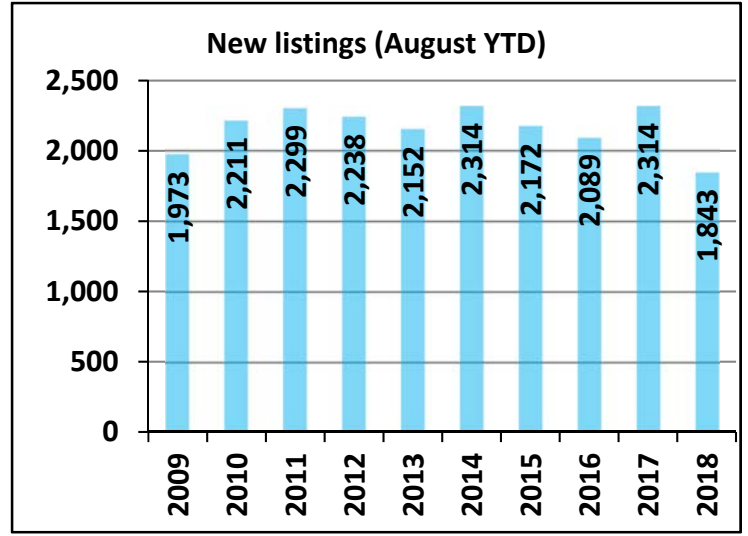
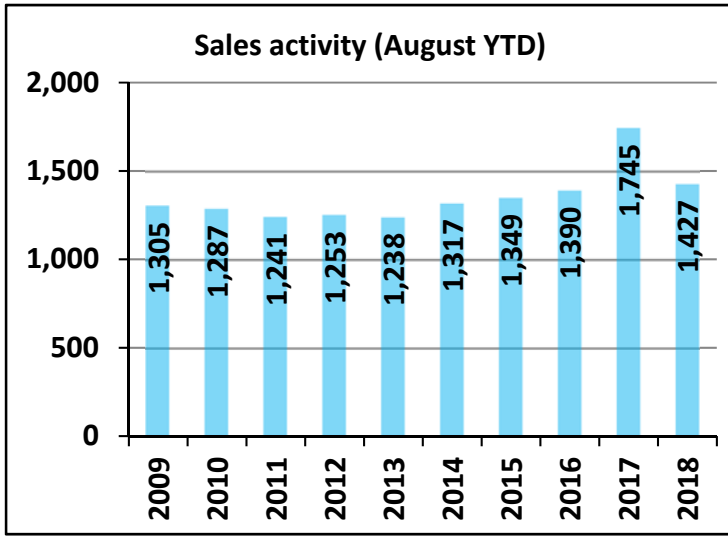
London East

Residential Market Activity



London East

Residential Market Activity



London East

Residential Market Activity

Actual	August 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	189	5.6	-2.6	11.2	29.5	23.5	3.8
Dollar Volume	\$54,273,539	23.1	34.8	53.4	79.8	81.5	75.9
New Listings	231	-14.1	-13.2	5.0	5.0	-21.4	-8.3
Active Listings	223	-39.4	-45.5	-54.1	-54.5	-64.7	-58.4
Sales to New Listings Ratio¹	81.8	66.5	72.9	77.3	66.4	52.0	72.2
Months of Inventory²	1.2	2.1	2.1	2.9	3.4	4.1	2.9
Average Price	\$287,162	16.6	38.3	38.0	38.9	46.9	69.4

Year-to-date	August 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		August 2017 YTD	August 2016 YTD	August 2015 YTD	August 2013 YTD	August 2011 YTD	August 2008 YTD
Sales Activity	1,427	-18.2	2.7	5.8	15.3	15.0	-4.4
Dollar Volume	\$417,846,557	-6.9	37.0	43.1	69.7	67.1	56.0
New Listings	1,843	-20.4	-11.8	-15.1	-14.4	-19.8	-24.3
Active Listings³	213	-29.2	-46.2	-58.3	-58.4	-62.4	-61.3
Sales to New Listings Ratio⁴	77.4	75.4	66.5	62.1	57.5	54.0	61.3
Months of Inventory⁵	1.2	1.4	2.3	3.0	3.3	3.6	2.9
Average Price	\$292,815	13.9	33.5	35.3	47.3	45.3	63.2

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

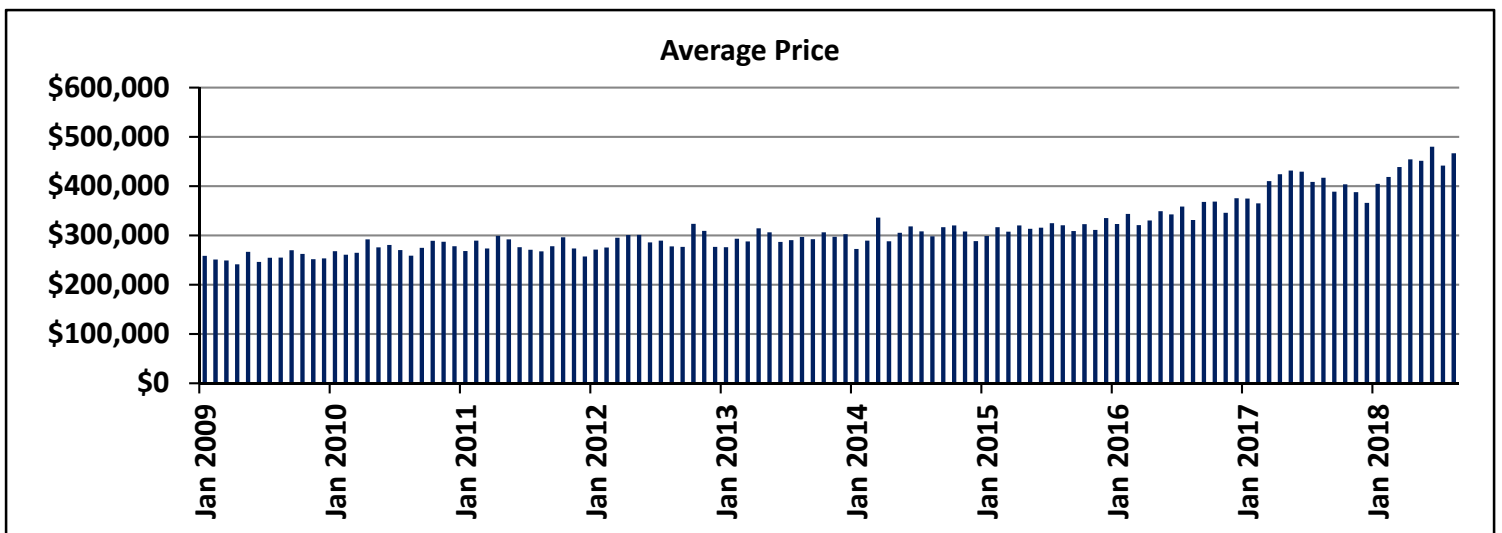
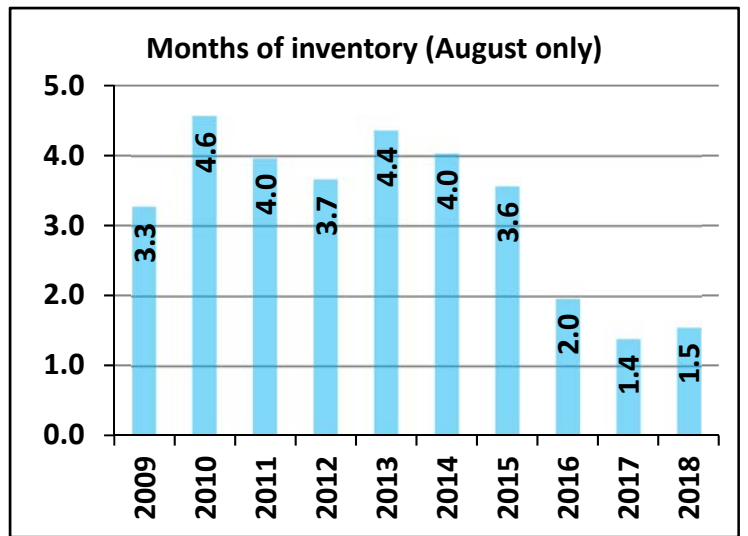
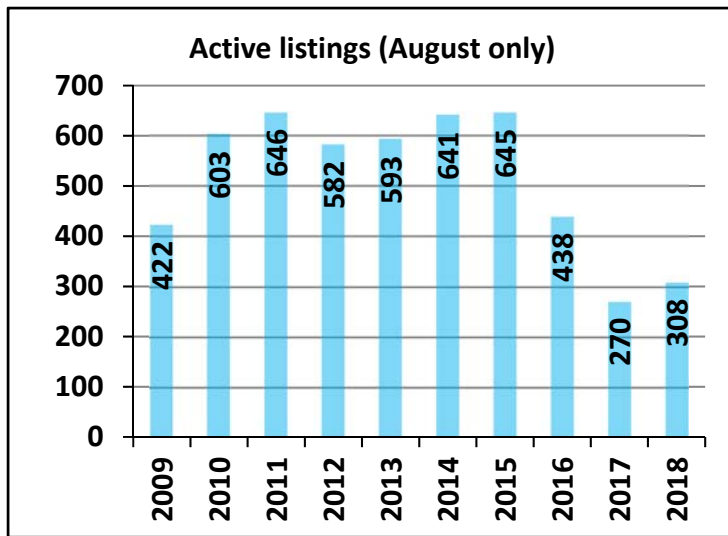
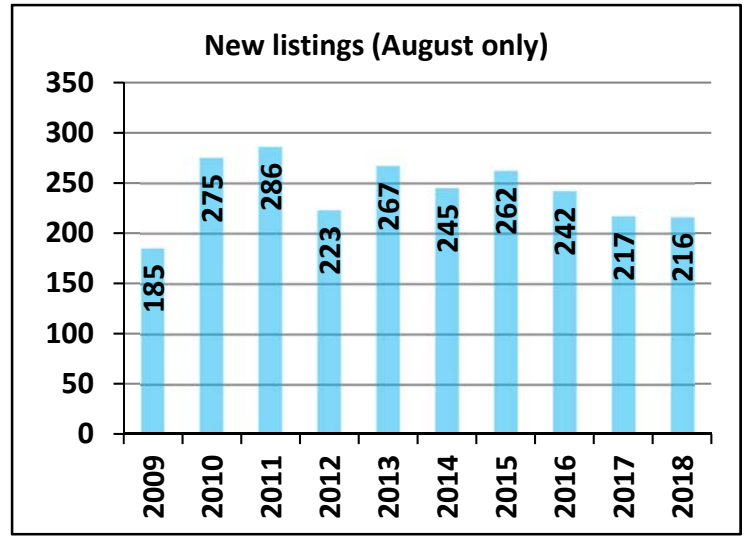
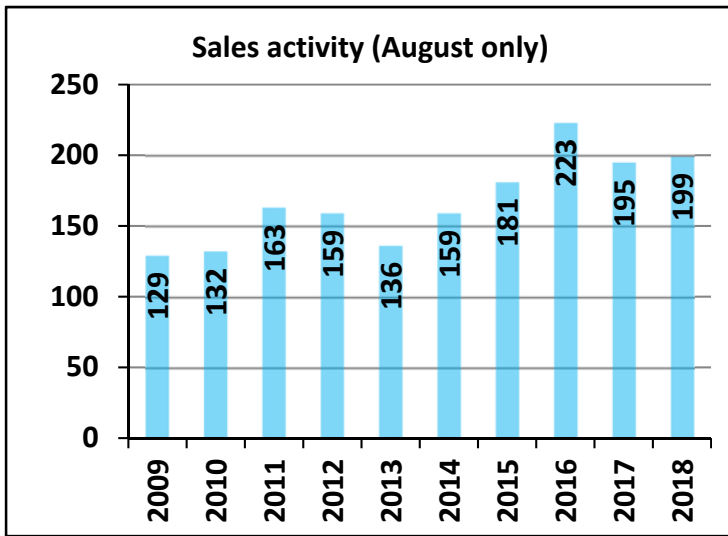
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

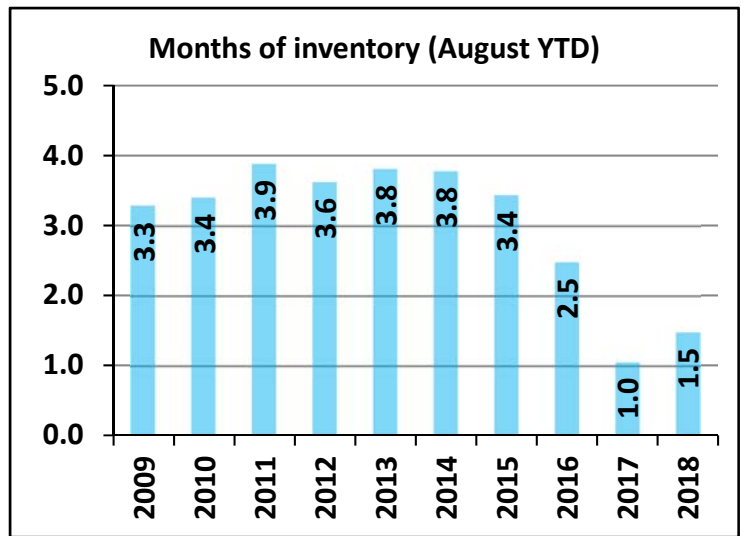
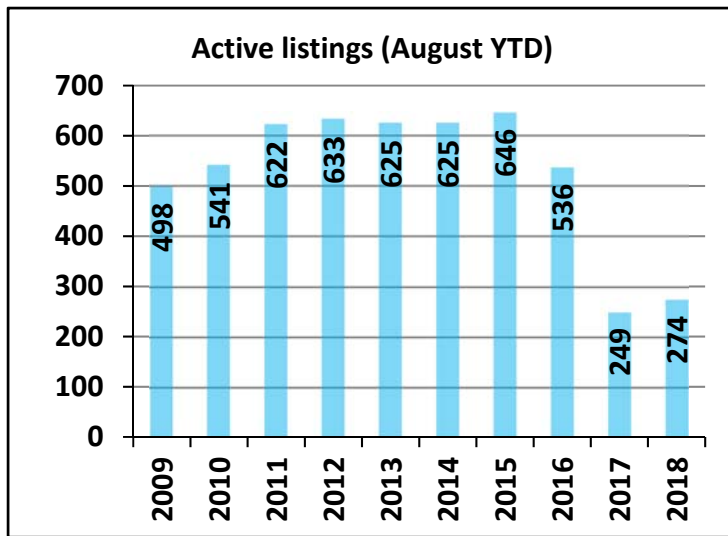
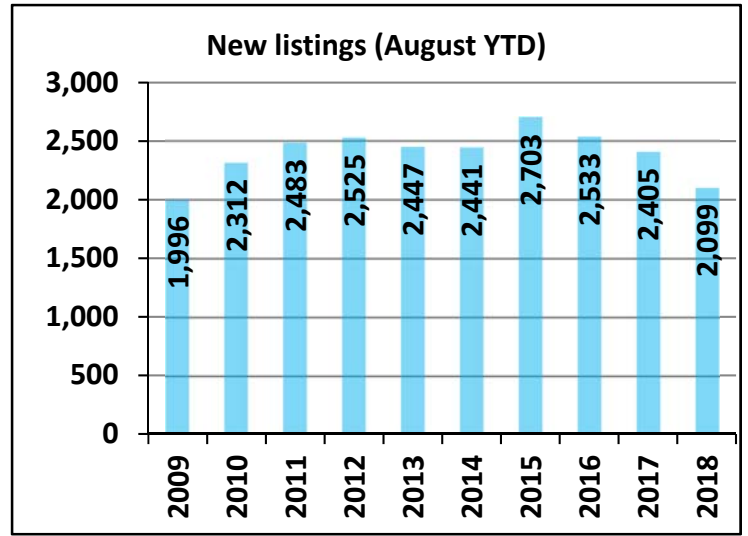
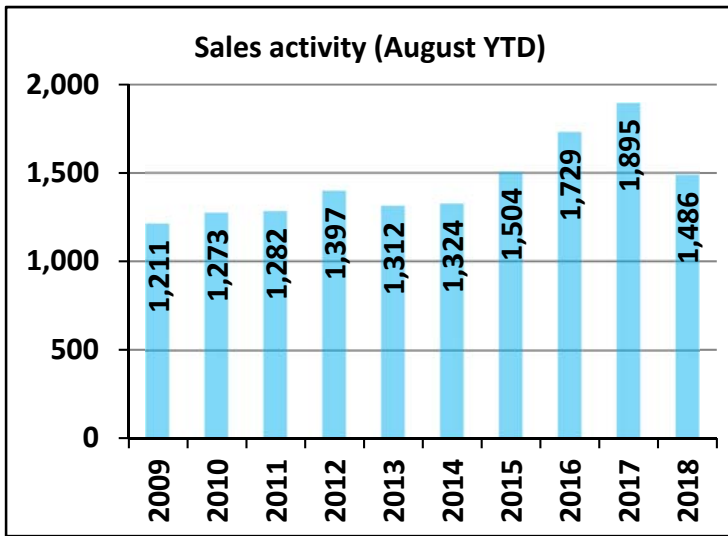
London North

Residential Market Activity



London North

Residential Market Activity



London North

Residential Market Activity

Actual	August 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	199	2.1	-10.8	9.9	46.3	22.1	23.6
Dollar Volume	\$92,864,206	14.2	25.7	60.1	130.2	113.0	130.6
New Listings	216	-0.5	-10.7	-17.6	-19.1	-24.5	-1.4
Active Listings	308	14.1	-29.7	-52.2	-48.1	-52.3	-39.4
Sales to New Listings Ratio¹	92.1	89.9	92.1	69.1	50.9	57.0	73.5
Months of Inventory²	1.5	1.4	2.0	3.6	4.4	4.0	3.2
Average Price	\$466,654	11.9	40.9	45.6	57.3	74.5	86.5

Year-to-date	August 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		August 2017 YTD	August 2016 YTD	August 2015 YTD	August 2013 YTD	August 2011 YTD	August 2008 YTD
Sales Activity	1,486	-21.6	-14.1	-1.2	13.3	15.9	9.6
Dollar Volume	\$668,529,770	-14.6	14.2	40.8	72.4	86.3	93.4
New Listings	2,099	-12.7	-17.1	-22.3	-14.2	-15.5	-10.2
Active Listings³	274	10.0	-48.9	-57.6	-56.2	-55.9	-49.4
Sales to New Listings Ratio⁴	70.8	78.8	68.3	55.6	53.6	51.6	58.0
Months of Inventory⁵	1.5	1.0	2.5	3.4	3.8	3.9	3.2
Average Price	\$449,885	8.9	32.8	42.5	52.2	60.8	76.5

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

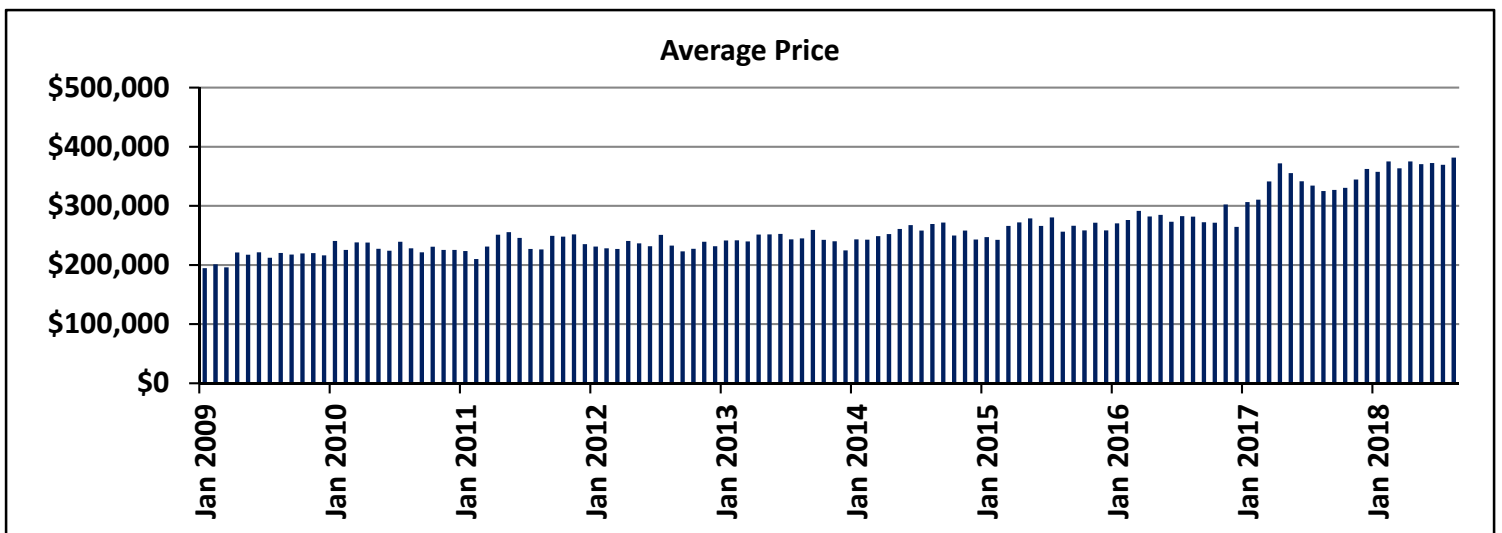
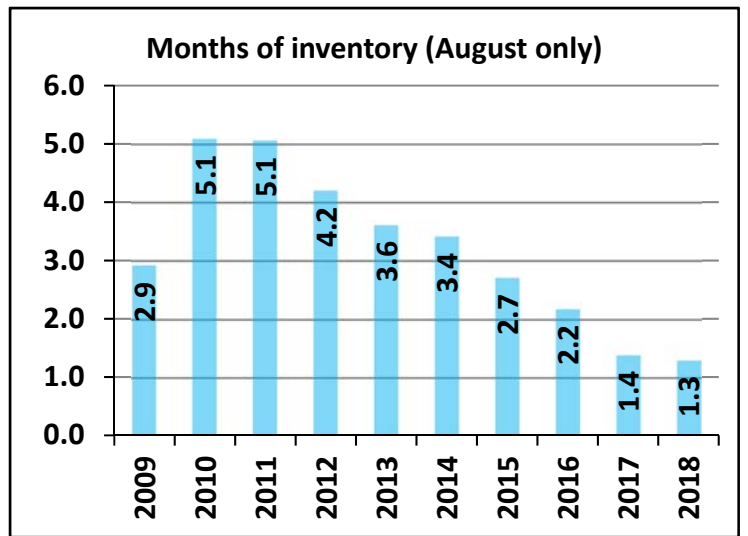
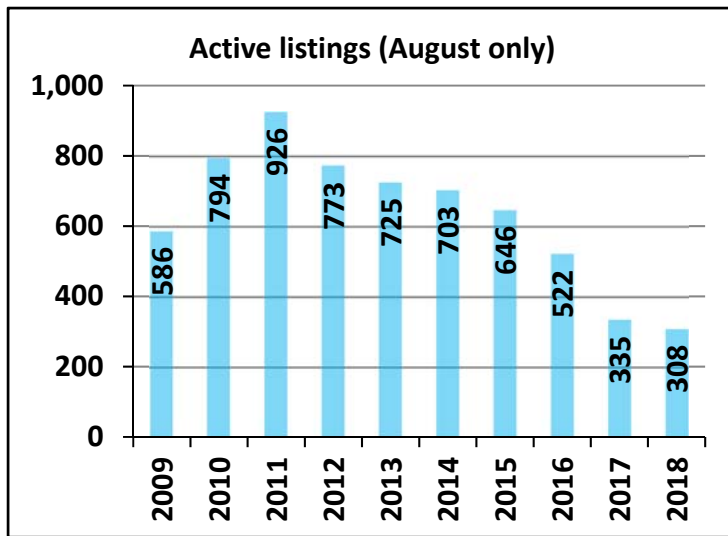
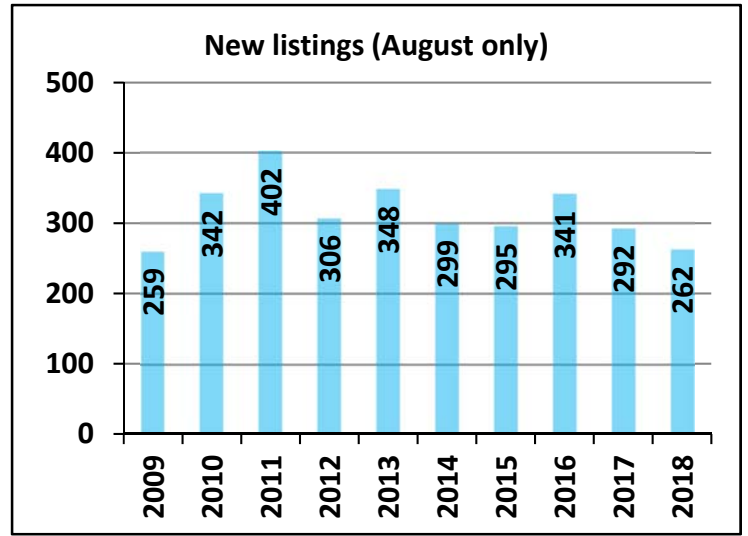
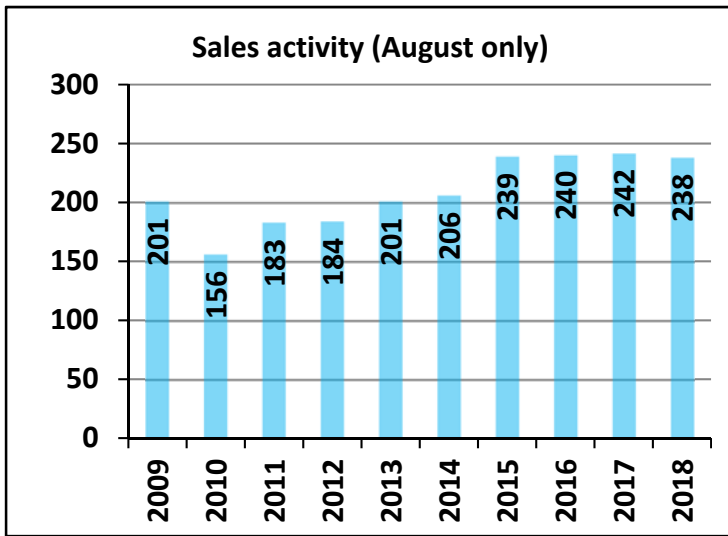
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

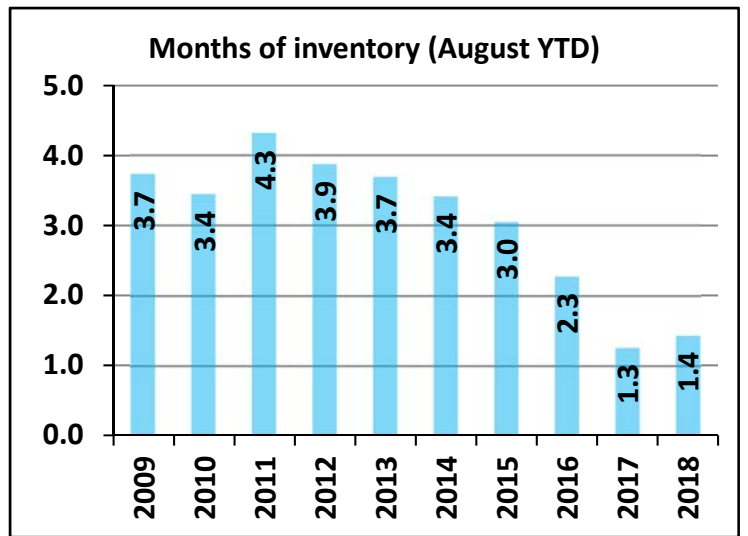
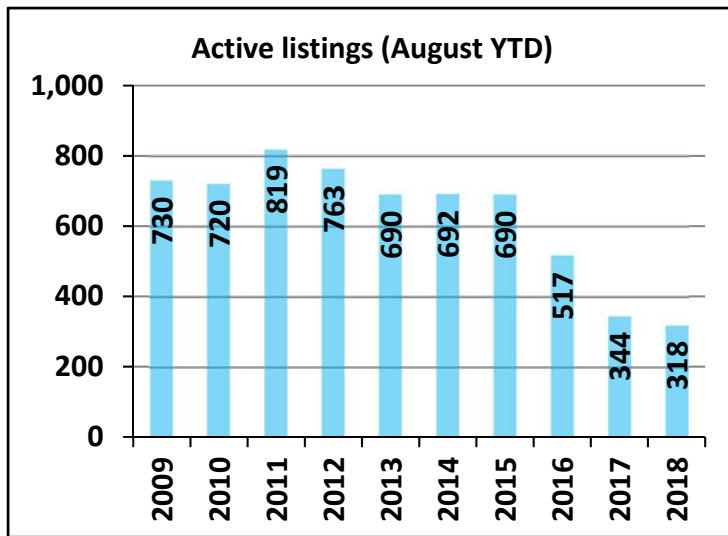
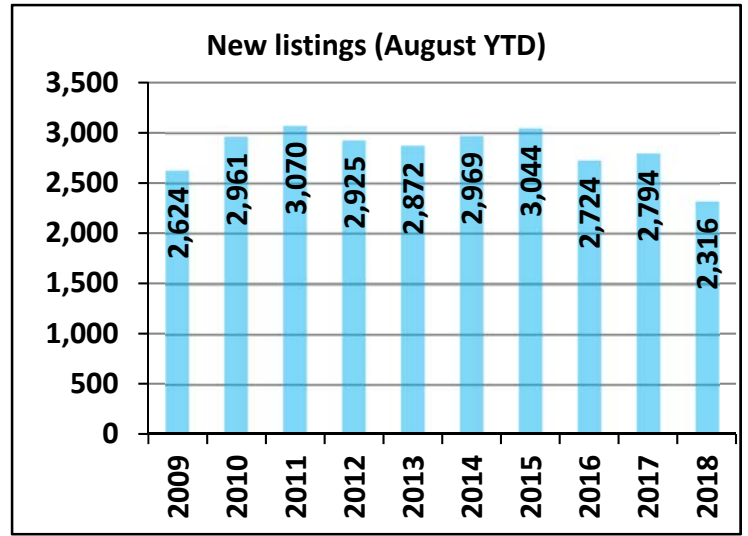
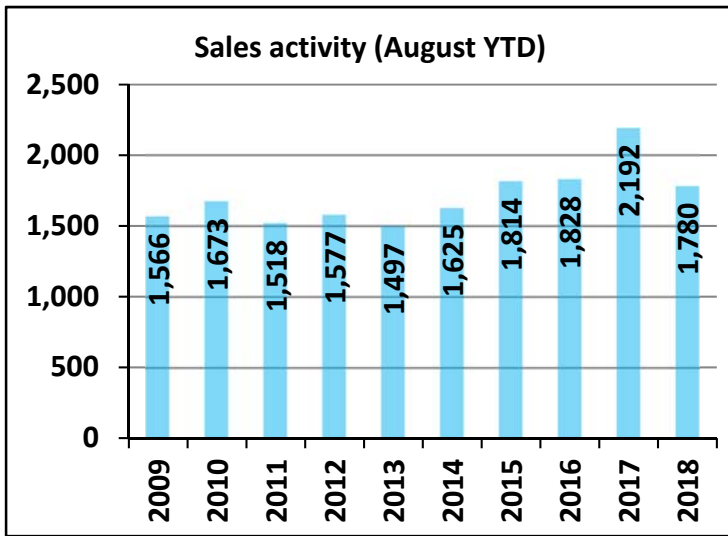
London South

Residential Market Activity



London South

Residential Market Activity



London South

Residential Market Activity

Actual	August 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		August 2017	August 2016	August 2015	August 2013	August 2011	August 2008
Sales Activity	238	-1.7	-0.8	-0.4	18.4	30.1	8.2
Dollar Volume	\$90,829,276	15.5	34.4	48.4	84.5	119.5	92.4
New Listings	262	-10.3	-23.2	-11.2	-24.7	-34.8	-23.2
Active Listings	308	-8.1	-41.0	-52.3	-57.5	-66.7	-61.9
Sales to New Listings Ratio¹	90.8	82.9	70.4	81.0	57.8	45.5	64.5
Months of Inventory²	1.3	1.4	2.2	2.7	3.6	5.1	3.7
Average Price	\$381,636	17.5	35.5	49.0	55.8	68.7	77.9

Year-to-date	August 2018	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		August 2017 YTD	August 2016 YTD	August 2015 YTD	August 2013 YTD	August 2011 YTD	August 2008 YTD
Sales Activity	1,780	-18.8	-2.6	-1.9	18.9	17.3	-0.1
Dollar Volume	\$661,259,072	-11.6	28.9	36.8	79.2	84.3	73.8
New Listings	2,316	-17.1	-15.0	-23.9	-19.4	-24.6	-27.2
Active Listings³	318	-7.6	-38.5	-53.9	-53.9	-61.2	-58.0
Sales to New Listings Ratio⁴	76.9	78.5	67.1	59.6	52.1	49.4	56.0
Months of Inventory⁵	1.4	1.3	2.3	3.0	3.7	4.3	3.4
Average Price	\$371,494	8.9	32.4	39.5	50.7	57.2	74.0

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

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